

---

---

## REFERENCES

---

---

- Aitken, B. and Anne Harrison (1991). "Are there spillovers from foreign direct investment? Evidence from panel data for Venezuela" (Cambridge, MA: Massachusetts Institute of Technology (MIT) and Washington D.C.: The World Bank), November, mimeo.
- Altenburg, Tilman (2000). "Linkages and spillovers between transnational corporations and small and medium-sized enterprises in developing countries: opportunities and policies", in UNCTAD, *TNC-SME Linkages for Development: Issues-Experiences-Best Practices* (New York and Geneva: United Nations), United Nations publication, UNCTAD/ITE/TEB/1, pp. 3-61.
- \_\_\_\_\_ and Jörg Meyer-Stamer (1999). "How to promote clusters: policy experiences from Latin America", *World Development*, 27, 9, pp. 1693-1713.
- \_\_\_\_\_, Dörte Bosse, Thorsten Brunzema, Jacqueline Eckhardt, Barbara Unger and Stefan Zeeb (1998). *Entwicklung und Förderung von Zulieferindustrien in Mexiko* (Berlin: Deutsches Institut Für Entwicklungspolitik).
- Aoki, A. and D. Tachiki (1992). "Overseas Japanese business operations: the emerging role of regional headquarters", *RIM Pacific Business and Industries*, 1, pp. 28-39.
- Bagchi-Sen, S. and J.O. Wheeler (1989). "A spatial and temporal model of foreign direct investment in the United States", *Economic Geography*, 65, pp. 113-129.
- Balasubramanyan, V. N. (1991). "Putting TRIMs to good use", *World Trade*, 19, 9, pp. 1215-1224.
- Balcet, Giovanni and Aldo Enrietti (1998). "Regionalisation and globalisation in Europe: the case of Fiat Auto Poland and its suppliers", Working Paper (University of Turin), March.
- \_\_\_\_\_ (2000). "Partnership and global production: Fiat's strategy in Turkey", paper prepared for a Gerpisa International Colloquium (Paris), 8-10 June, mimeo.
- Bale, Harvey E. and David Walter (1986). "Investment policy aspects of U.S. and global trade interests", *Looking Ahead* (Washington: National Planning Association), Pamphlet No. 9.
- Baranson, Jack and Robin Roark (1985). "Trends in North-South transfer of high technology", in Nathan Rosenberg and Claudio Frischtak, eds., *International Technology Transfer: Concepts, Measures, and Comparisons* (New York: Praeger), pp. 24-52.
- Barkley, David L. and Kevin McNamara (1994). "Local input linkages: A comparison of foreign-owned and domestic manufacturers in Georgia and South Carolina", *Regional Studies*, 28, 7, pp. 725-737.
- Barnes, Justin and Raphael Kaplinksy (2000). "Globalization and the death of the local firms: the automobile components sector in South Africa", *Regional Studies*, 34, 9, pp.797-812.
- Battat, Joseph, Isaiah Frank and Xiaofaug Sheu (1996) "Suppliers to multinationals: linkage programs to strengthen local companies in developing countries", Foreign Investment Advisory Services (FIAS), Occasional Paper 6 (Washington, D.C.: The World Bank).
- Belderbos, René, Giovanni Capannelli and Kyoji Fukao (2001). "Backward vertical linkages of foreign manufacturing affiliates: Evidence from Japanese multinationals", *World Development*, 29, 1, pp. 189-208.
- Bell, M. and M. Albu (1999) "Knowledge systems and technological dynamism in industrial clusters in developing countries", *World Development*, 27, 17, pp. 1715-1733.

- Best, M. (2000). "Silicon Valley and the resurgence of route 128: systems integration and regional innovation", in J.H. Dunning, ed., *Regions, Globalisation and the Knowledge-based Economy* (Oxford and New York: Oxford University Press), pp. 459-484.
- Blomström, Magnus, Ari Kokko and Mario Zejan (2000). *Foreign Direct Investment: Firm and Host Country Strategies*, (London: Macmillan Press and New York: St. Martin's Press).
- Bloom, David E. et al. (2001). "Jamaica: globalisation, liberalisation and sustainable human development", prepared for the UNCTAD/UNDP Programme on Globalisation, Liberalisation and Sustainable Human Development (Geneva: Unctad), mimeo.
- Bloom, Matthew C. (1992). *Technological Change in the Korean Electronics Industry*. (Paris: Development Centre Studies, OECD).
- Blum, Ronald (2001). "A note on lean strategies and the distribution of value-added in the U.S. auto industry" (Detroit: United Auto Workers Research Department), mimeo.
- Borges Lemos, Mauro, Clelio Campolina Diniz, et al. (2000). "Arranjos e sistemas produtivos locais e as novas políticas de desenvolvimento industrial e tecnológico" (Belo Horizonte: CEDEPLAR, Faculty of Economics, Universidad Federal de Minas Gerais), mimeo.
- Brannon, J., J. Dilmus and G.W. Lucker (1994). "Generating and sustaining backward linkages between maquiladoras and local suppliers in Northern Mexico", *World Development*, 22, 12, pp. 1933-1945.
- Breathnach, Marcus and Daragh Kelly (1999). "Multinationals, subcontracting linkages and the innovative performance of indigenous firms: some Irish evidence", paper presented at the European Network on Industrial Policy International Conference (Dublin), 9-10 December.
- Brimble, Peter (2001). "The Thai Hard Disk Drive Industry", case study prepared for UNCTAD (Geneva: UNCTAD), mimeo.
- British Invisibles (2001), *Banking: City Business Series 2000 Statistical Update* (London: British Invisibles).
- Burnes, B. and P. Whittle (1995). "Supplier development: getting started", *Logistics Focus*, 3, 1, pp. 10-24.
- Burt, Tim (2001). "Components of an output revolution", *Financial Times*, 10 April 2001.
- Cantwell, J. (1995). "The globalisation of technology: what remains of the product cycle model?", *Cambridge Journal of Economics*, 19, 1, pp. 155-174.
- \_\_\_\_\_ and G. D. Santangelo (1998). "The frontier of international technology networks: sourcing abroad the most highly tacit capabilities", *International Investment and Management*, 261 (Reading: Reading University, Department of Economics).
- \_\_\_\_\_ and S. Iammarino (2000). "Multinational corporations and the location of technological innovation in the UK regions", *Regional Studies*, 34, 4, pp. 317-332.
- Capannelli, G. (1999). "Technology transfer from Japanese consumer electronics firms via buyer-supplier relations", in K. S. Jomo, Greg Felker and Rajah Rasiah, eds., *Industrial Technology Development in Malaysia: Industry and firm studies* (London and New York: Routledge), pp. 191-230.
- Carrillo, Jorge (2001). "Foreign direct investment and local linkages: experiences and the role of policies. The case of the Mexican television industry in Tijuana", case study prepared for UNCTAD (Geneva: UNCTAD), mimeo.
- \_\_\_\_\_ and S. González (1999). *Empresas automotrices alemanas en México: Relación cliente-proveedor*, Cuaderno del Trabajo 17 (Mexico: Secretaria del Trabajo y Prevision Social).

- \_\_\_\_\_, Marta Miker and Julio Cesar Morales (2001). *Empresarios y redes locales: Autopartes y confección en el Norte de México* (Mexico: Editorial Plaza y Valdez and Ciudad Juárez, UACJ), forthcoming.
- \_\_\_\_\_, Michael Mortimore and J. Alonso (1997). "Transnational corporations and industrial restructuring in Mexico: the auto parts and television receiver industries" (Tijuana: El Colegio de la Frontera Norte and Santiago, Chile: ECLAC/UNCTAD Joint Unit), mimeo.
- Castellani, D. and Antonello Zanfei (1998). "Multinational growth and the creation of linkages with local firms: evidence from the electronics industry", paper presented at the IRD&P workshop on the Economics of Science and Technology: Micro-Foundations and Policy (Italy, University of Urbino), 5-6 June.
- Chew, Yoke-Tong and Henry Wai-Chung Yeung (2001). "The SME advantage: adding local touch to foreign transnational corporations in Singapore", *Regional Studies*, 35, forthcoming.
- China, Ministry of Foreign Trade and Economic Cooperation (2000). *Almanac of China's Foreign Economic Relations and Trade* (Hong Kong: China Resources Advertising Co.).
- Chung, Wilbur, Will Mitchell and Bernard Yeung (1994). "Foreign direct investment and host country productivity: the case of the American automotive components industry", Discussion paper No. 367 (Ann Arbor: Research Forum on International Economics, University of Michigan).
- Collis, C. and P. Roberts (1992). "Foreign direct investment in the West Midlands: an analysis and evaluation", *Local Economy*, 7, pp. 114-130.
- Correa, Carlos (2000). "Technology Transfer in the WTO Agreements", in UNCTAD, ed., *A Positive Agenda for Developing Countries: Issues for Future Trade Negotiations*. (New York and Geneva, United Nations), pp. 439-456.
- Costa Rica Provee (2001). "Proyecto de Desarrollo de Proveedores Locales para Empresas Multinationales de Alta Tecnología inaugura su primer encadenamiento" (San José, Costa Rica: Costa Rica Provee), 9 January, mimeo.
- Coughlin C., J. V. Terza and V. Arromdee (1991). "State characteristics and the location of foreign investment within the United States", *Review of Economics and Statistics*, 73, pp. 675-683.
- Crone, Mike (1999). "Multinational enterprises, material input linkages and the regional economy" (Sheffield: University of Sheffield), unpublished PhD thesis.
- \_\_\_\_\_. (2000). "Local sourcing by multinational enterprise plants: evidence from the UK regions and its policy implications", Working Paper Series 48 (Belfast: Northern Ireland Economic Research Centre - NIERC).
- \_\_\_\_\_. (2001). "The Irish national linkages programme", study prepared for UNCTAD (Geneva: UNCTAD), February 2001.
- \_\_\_\_\_ and Doug Watts (2000). "MNE supply linkages and the local SME sector", Working Paper Series 57 (Belfast: Northern Ireland Economic Research Centre NIERC).
- \_\_\_\_\_ and Stephen Roper (1999). "Knowledge transfers from multinational plants in Northern Ireland: local learning in the supply chain", NIERC Report Series, No. 15, (Belfast: Northern Ireland Economic Research Centre- NIERC).
- \_\_\_\_\_. (2001). "Local learning from multinational plants: Knowledge transfers in the supply chain", *Local Economy*, 15, 4, pp. 325-337.
- Culverwell, Malaika (2000). "The mining cluster in Antofagasta: integrating small and medium suppliers into the productive chain" (Cambridge: Judge Institute of Management Studies, University of Cambridge), mimeo.

- Czech Republic (2001). "Suppliers", <http://www.czechinvest.org>, mimeo.
- Dahlman, Carl J. and O. Sananikone (1990). *Technology Strategy in the Economic Development of Taiwan: Exploiting Foreign Linkages and Investing in Local Capability* (Washington D.C.: World Bank).
- De Vet, J.M. and A.J. Scott (1992). "The Southern Californian medical device industry: innovation, new firm formation, and location", *Research Policy*, 21, pp. 145-161.
- Deutscher Industrie- und Handelstag (DIHT) (2000). "Wirtschaftslage und Erwartungen. Ergebnisse der DIHT-Umfrage bei den Industrie- und Handelskammern, Herbst 2000" (Bonn: DIHT).
- Dicken, Peter (1998). *Global Shifts: Transforming the World Economy* (London: Paul Chapman Publishing).
- \_\_\_\_\_ and C. Kirkpatrick (1991). "Service-led development in ASEAN: transnational regional headquarters in Singapore", *The Pacific Review*, 4, 2, pp. 174-184.
- Doner, Richard and Ben Ross Schneider (2000). "Business associations and economic development" (Atlanta: Emory University and Evanston: Northwestern University), mimeo.
- Driffield, Nigel and Abd Halim Mohd Noor (1999). "Foreign direct investment and local input linkages in Malaysia", *Transnational Corporations*, 8,3, pp. 1-24.
- Dunning, John H. (1993). *Multinational Enterprises and the Global Economy* (Harlow: Addison-Wesley).
- \_\_\_\_\_, ed. (2000). *Regions, Globalisation and the Knowledge-based Economy* (Oxford and New York: Oxford University Press).
- \_\_\_\_\_ and G. Norman (1983). "The theory of the multinational enterprise: an application to multinational office location", *Environment and Planning*, 15, pp. 675-692.
- Dussel, Enrique (1999). "La subcontratación como proceso de aprendizaje: el caso de la electrónica en Jalisco (México) en la década de los noventa", Serie Desarrollo Productivo 55 (Santiago, Chile: ECLAC).
- Egloff, Enrique (2001). "La inversión de INTEL y "políticas micro" para fortalecer la competitividad en Costa Rica", paper presented at the seminar "Camino a la competitividad: el nivel meso y microeconómico", ECLAC/IADB (San José, Costa Rica), 15 March, mimeo.
- Enright, M. J. (1995). "Organisation and coordination in geographically concentrated industries", in R.N. Lamoreaux and M.G.D. Raff, eds., *Coordination and Information: Historical Perspectives on the Organisation of Enterprise* (Chicago and London: The University of Chicago Press), pp. 103-146.
- \_\_\_\_\_ (2000). "The globalisation of competition and the localisation of competitive advantage: policies towards regional clustering", in N. Hood and S. Young, eds., *The Globalisation of Multinational Enterprise Activity and Economic Development* (London: Macmillan, Houndmills), pp. 303-331.
- Ernst, Dieter (1997). "From partial to systemic globalization: international production networks in the electronics industry", Working Paper No. 98, (Berkeley: Berkeley Roundtable on the International Economy, University of California).
- Escamilla, Barajas and Maria del Rocio (2000). "Global production networks in an electronics industry: the case of the Tijuana-San Diego binational region" (University of California, Irvine, CA), PhD dissertation.

- European Central Bank (ECB) (2000). *Mergers and Acquisitions Involving the EU Banking Industry - Facts and Implications* (Frankfurt am Main: European Central Bank), December.
- Eurostat (2000a). *European Union Foreign Direct Investment, Yearbook 2000, Vol. I: Analytical Aspects, Vol. II: Data* (Luxembourg: Office for Official Publications of the European Communities).
- \_\_\_\_\_ (2000b). *Foreign-owned Enterprises in the EU-Results for Eight Member States* (Luxembourg: Office for Official Publications of the European Communities).
- Felker, Greg and K.S. Jomo (2000). "New approaches to investment policy in the ASEAN 4", Asian Development Bank Institute; available on the Internet at: <http://www.adbi.org/para2000/papers/Jomo.pdf>.
- Ferencikova, Sonia and Andrej Koperdan (2001). "Case study on VW Slovakia" (Geneva: UNCTAD), mimeo.
- Fiat (2001). "Fiat Auto Poland S.A.: linkages with local suppliers", case study prepared for UNCTAD (Geneva: UNCTAD), mimeo.
- Floyd, David (2000). "FDI through cross-border acquisitions and greenfield sites, their impact on development and policy implications for the Polish economy", paper presented at the UNCTAD and OeNB Seminar on FDI and Privatization in Central and Eastern Europe (Vienna, 2-3 March), mimeo.
- Foreign Investment Advisory Service (FIAS) (1991). *Backward Linkages of Foreign Direct Investment - Selected Countries' Experience and the Case of Thailand* (Washington, D.C.: The World Bank).
- France, Ministère de l'Économie des Finances et de l'Industrie (1999). *L'Implantation Étrangère dans l'Industrie Française* (Paris: Service des Études et des Statistiques Industrielles).
- Friedman, J., D. A. Gerlowski and J. Silberman (1992). "What attracts foreign multinational corporations? Evidence from branch plant location in the United States", *Journal of Regional Science*, 32, 4, pp. 403-418.
- Frischtak, Claudio (1986). "Brazil", in Francis W. Rushing and Carole Ganz Brown, eds., *National Policies for Developing High Tech Industries: International Comparisons* (Boulder and London: Westview Press), pp. 31-69.
- Frost, Tony, Julian Birkinshaw and Scott Ensign (1999). "Centers of excellence in multinational corporations", Paper submitted to the *Strategic Management Journal*, October, mimeo.
- Fujita, Masataka (1998). *The Transnational Activities of Small and Medium-sized Enterprises* (Boston, Dordrecht and London: Kluwer Academic Publishers).
- G. Tóth, Ilda (2000). "Vállalati fölvásárlások Magyarországon: Nem szerelmi házasságok" [Acquisitions in Hungary: Marriages not for love], *HVG*, Budapest, 22, 44 (4 November), pp. 78-85.
- Galina, Simone Vasconcelos Ribeiro (2001). "Global product development in the telecommunication industry: involvement of equipment suppliers' subsidiaries located in Brazil" (Brazil: University of Sao Paulo and Sweden: Research Policy Institute, Lund University), mimeo.
- Ganiatsos, Tom (2000). "Global component outsourcing in developing countries' electronics and automotive industries", paper submitted to the UNCTAD Expert Meeting on the Relationship between SMEs and TNCs to ensure the competitiveness of SMEs (Geneva), 27-29 November, mimeo.
- Gazprom (1999). "Otkrytoye aktsionernoye obshchestvo «Gazprom», prospekt emissii 3.000.000 (tryokh millionov) kuponnykh dokumentarnykh obligatsiy na predyavitelya serii A1 nominalnoy stoimostyu 1.000 (ódna tysyacha) rubley kazhdaya", [bond issue prospectus], 23 April, Moscow, mimeo.

- Gerschenberg, I (1987). "The training and spread of managerial know-how: a comparative analysis of multinational and other firms in Kenya", *World Development*, 15, pp. 931-939.
- Giroud, Axèle (2000). "Japanese transnational corporations' knowledge transfer to Southeast Asia: the case of the electrical and electronics sector in Malaysia", *International Business Review*, 9, pp. 571-586.
- \_\_\_\_\_ (2001a). "Case study on linkages between TNC affiliates and local suppliers in the electronics industry of Malaysia" (Geneva: UNCTAD), mimeo.
- \_\_\_\_\_ (2001b). "Upgrading endogenous production capabilities in less developed countries: an evaluation of information flows between transnational corporations' subsidiaries and their local suppliers" (Bradford: University of Bradford Management Centre), mimeo.
- Glickman, N. J. and D. P. Woodward (1988). "The location of foreign direct investment in the United States: patterns and determinants", *International Regional Science Review*, 11, pp. 131-154.
- Goldstein, A. (2000). "Big business and the wealth of South Africa: policy issues in the transition from apartheid" (Paris: OECD Development Centre), mimeo.
- Gong, H. (1995). "Spatial patterns of foreign investment in China's cities, 1980-1989", *Urban Geography*, 16, 3, pp. 198-209.
- Görg, Holger and Frances Ruane (1998). "Linkages between multinationals and indigenous firms: evidence for the electronics sector in Ireland", Trinity Economic Papers, Technical Paper 13 (Dublin: Trinity College).
- Grant Thornton International (GTI) (1997). *European Business Survey of Small and Medium-sized Businesses* (London: Grant Thornton International).
- Gray, H. Peter and Ingo Walter (1984). "Investment-related trade distortions in petrochemicals", *Journal of World Trade Law* (January), pp. 283-307.
- Green, Raúl and Tozanli Selma (2001). "La Stratégie de Carrefour et McDonald's, auprès de leurs fournisseurs locaux en Argentine", Working paper, April 2001 (Montpellier, France: CIHEAM-IAMM).
- Gultom-Siregar, Miranda (1995). "Indonesia", in ESCAP and UNCTAD, *Transnational Corporations and Backward Linkages in Asian Electronics Industries* (New York: United Nations), pp. 131-174.
- Hackett, S. C. and K. Srinivasan (1998). "Do supplier switching costs differ across Japanese and US multinational firms?", *Japan and the World Economy*, 10, pp.13-32.
- Halbach, Axel J. (1989). "Multinational enterprise and subcontracting in the third world: a study of inter-industrial linkages", Working Paper 58, Multinational Enterprise Programme (Geneva: ILO).
- Handfield, Robert B., and Daniel R. Krause (1999). "Think globally, source locally", *Supply Chain Management Review*, Winter 1999, pp. 36-49.
- \_\_\_\_\_, Thomas V. Scannel and Robert M. Monczka (2000). "Avoid pitfalls in supplier development", *Sloan Management Review*, 41, 2, pp. 37-49.
- Harrison, Bennett (1994). *Lean and Mean. The Changing Landscape of Corporate Power in the Age of Flexibility* (New York: Basic Books).
- Havas, Attila (2000). "Changing patterns of inter- and intra-regional division of labour: the long and winding road of Central Europe's automotive industry", in John Humphrey, Yveline Leclerc and Mario Salerno, eds., *Global Strategies and Local Realities: The Auto Industry in Emerging Markets* (Basingstoke: Macmillan), pp. 234-262.

- Head, C. K., J. C. Ries and D. L. Swenson (1995). "Agglomeration benefits and locational choice: evidence from Japanese manufacturing investments in the United States", *Journal of International Economics*, 38, pp. 223-247.
- \_\_\_\_\_ (1999). "Attracting foreign manufacturing: investment promotion and agglomeration", *Regional Science and Urban Economics*, 29, 2, pp. 197-218.
- Heinrich, Andreas (2001). "Internationalisation, market structures and enterprise behaviour: the Janus-faced Russian gas monopoly Gazprom", in Kari Liuhto, ed., *East Goes West: The Internationalization of Eastern Enterprises* (Lappeenranta, Finland: Lappeenranta University of Technology), pp. 51-87.
- Hobday, Michael (1995). "East Asian latecomer firms: learning the technology of electronics", *World Development*, 23, 7, pp. 1171-1193.
- \_\_\_\_\_ (1999). "Understanding Innovation in Electronics in Malaysia", in K. S. Jomo, Greg Felker and Rajah Rasiah, eds., *Industrial Technology Development in Malaysia: Industry and firm studies*. (London and New York: Routledge), pp. 76-106.
- Holm, Ulf and Torben Pedersen (2000). *The Emergence and Impact of MNC Centers of Excellence: A Subsidiary Perspective* (Houndmills: Macmillan Press Ltd).
- Hong Kong, China, Census and Statistics Department (2001a). *2000 Survey of Regional Offices Representing Overseas Companies in Hong Kong* (Hong Kong: the Government of the Hong Kong Special Administrative Region, China).
- \_\_\_\_\_ (2001b). *Balance of Payments Statistics of Hong Kong* (Hong Kong: the Government of the Hong Kong Special Administrative Region, China).
- Howenstine, Ned G. (2001). "Foreign direct investment in the United States: new investment in 2000", *Survey of Current Business*, 81, 6, pp. 27-34.
- Humphrey, J. (1998). "Globalization and supply chain networks in the auto industry: Brazil and India", paper presented at the international workshop on Global Production and Local Jobs, 9-10 March (Geneva: ILO), mimeo.
- Hungary (2001a). "Összefoglaló a Beszállítói Célprogram eredményeiről – 1999", summary of the results of the Subcontractors Target Programme in 1999 (Budapest: Hungarian Enterprise Development Fund), mimeo.
- \_\_\_\_\_ (2001b). "Subcontracting programme", <http://www.gm.hu/kulfold/english/sme/subcontract:htm>, mimeo.
- \_\_\_\_\_, Ministry of Economic Affairs (2001c). "The Sezchenyi Plan"; information available on the Internet: <http://www.gm.hu/kulfold/english/economy/szechenyi.htm>.
- Iannone, D.T. (1989). "Policy implication of foreign business recruitment as an economic development strategy", *Ohio Economic Trends Review*, 8, 4, pp. 20-35.
- Itto-Gillies, Grazia (1998). "Different conceptual frameworks for the assessment of the degree of internationalization: an empirical analysis of various indices for the top 100 transnational corporations", *Transnational Corporations*, 7, 1, pp. 17-39.
- Institute of Developing Economies (1994). *The Role of Japanese Direct Investment in Developing Countries: India, Indonesia, Taiwan* (Tokyo), March.
- Intel (2001). "Intel's linkages to suppliers in Malaysia", case study prepared for UNCTAD (Geneva: UNCTAD), mimeo.
- Inter-American Development Bank (IADB) (2000); information available on the Internet: <http://www.iadb.org/>.

- \_\_\_\_\_ (2001). “Programa de Desarrollo de Proveedores para Empresas Multinacionales de Alta Tecnología ‘Costa Rica Provee’ con apoyo del IADB” (San José, Costa Rica: Costa Rica Provee); available on the Internet at: <http://www.iacb.org/mif/projects>.
- International Labour Organization (ILO) (1998). ILO Declaration on Fundamental Principles and Rights at Work and its Follow-up (Geneva: ILO).
- \_\_\_\_\_ (2001a). “Seventh survey on the effect given to the Tripartite Declaration of Principles concerning multinational enterprises and social policy : analytical report of the Working Group on the reports submitted by governments and by employers’ and workers’ organizations”, Part I (Geneva: ILO).
- \_\_\_\_\_ (2001b). Tripartite Declaration of Principles concerning Multinational Enterprises and Social Policy (Geneva: ILO).
- International Trade Centre (ITC) (1998). “Synthesis of conclusions and recommendations of 10 studies on industrial backward linkages for exports in selected Asian countries” (Geneva: ITC), Document ITC/DTCC/98/2378.
- Invest in Sweden Agency (ISA) (1999). *I huvudet pa ett foretag: Om huvudkontorens roll och lokalisering* (Stockholm: ISA).
- Ireland, Minister for Finance (2000). “National Development Plan 2000-2006”, <http://www.irlgov.ie/finance/ndpindex.htm>.
- \_\_\_\_\_, Enterprise Ireland (2001). <http://www.enterprise-ireland.gov.ie>.
- \_\_\_\_\_ (2001a). “National Linkages Programme”, <http://www.commerce.ie/linkage>, mimeo.
- \_\_\_\_\_ (2001b). “The national policy and advisory board for enterprise, trade, science, technology & innovation (Forfas)”, <http://www.forfas.ie>.
- Ismail, M. N. (1999). “Foreign firms and national technological upgrading: the electronics industry in Malaysia”, in K. S. Jomo, Greg Felker and Rajah Rasiah, eds., *Industrial Technology Development in Malaysia: Industry and firm studies* (London and New York: Routledge), pp. 21-37.
- Ivarsson, Inge (1996). *Integrated international production: A study of foreign transnational corporations in Sweden* (Gothenburg: School of Economics and Commercial Law, University of Gothenburg).
- Izushi, Hiro (1999). “Can a development agency foster co-operation among local firms? The case of the Welsh Development Agency’s supplier association programme”, *Regional Studies*, 33, 8, pp. 739-750.
- Jang, Y. J. (1999). “Inward FDI and trade” (Seoul, Korea Institute for Industrial Economics and Technology), mimeo.
- Japan External Trade Organization (JETRO) (2001). *Toshi Hakusho 2001* (Tokyo: JETRO).
- Japan, Ministry of International Trade and Industry (MITI) (2000). *Dai 32-kai Gaishi-kei Kigyo no Doko* (Tokyo: Ministry of Finance Printing Bureau).
- \_\_\_\_\_, Ministry of Economy, Trade and Industry (METI) (2001). “Dai-29 kai Wagakuni Kigyo no Kaigai Jigyo Katsudo” (Tokyo: Ministry of Finance Printing Bureau).
- Jo, S. -H. (1980). “Direct foreign private investment”, in Chong Kee Park, ed., *Macroeconomic and Industrial Development in Korea* (Seoul: Korea Development Institute), pp. 129-182.
- Jomo, K. S., Greg Felker and Rajah Rasiah (1999). *Industrial Technology Development in Malaysia: Industry and firm studies* (London and New York: Routledge).



- Juneja, J. S. (2000). "TNC-SME co-operation: the experience of India", in UNCTAD, *TNC-SME Linkages for Development: Issues-Experiences-Best Practices* (New York and Geneva: United Nations), United Nations publication, UNCTAD/ITE/TEB/1, pp. 85-97.
- Kagami, Mitsuhiro and Akifumi Kuchiki (2000). "Silicon Valley in the South: new management networks emerging in Guadalajara", paper prepared for the International Workshop on a Study on Industrial Networks in Asia, organized by the Institute of Developing Economies (Chiba: JETRO), 26-27 January, mimeo.
- Kalotay, Kálmán and Gábor Hunya (2000). "Privatization and FDI in Central and Eastern Europe", *Transnational Corporations*, 9, 1, pp. 39-66.
- Kalyankar, S. V. (2000). "Co-operation between SMEs and MNC's", presentation prepared by LG Electronics India Ltd., for the World Association for Small and Medium Enterprises (Noida, Uttar Pradesh, India, WASME), 10 October, mimeo.
- Katz, J.M. (1987). *Technology Creation in Latin American Manufacturing Industries* (New York: St. Martin's Press).
- Kelegama, S. and F. Foley (1999). "Impediments to promoting backward linkages from the garment industry in Sri Lanka", *World Development*, 27, 8, pp. 1445-1460
- Kian Wie, Thee (1994). "Indonesia", in Saha Dhevan Meyanathan, ed., *Industrial Structures and the Development of Small and Medium Enterprise Linkages: Examples from Asia* (Washington, D.C.: World Bank), pp. 95-120.
- Kilvits, Kaarel and Alari Purju (2001). "Estonian direct investment abroad: sources, targets and adjustment to conditions", in Kari Liuhto, ed., *East Goes West: The Internationalization of Eastern Enterprises* (Lappeenranta, Finland: Lappeenranta University of Technology), pp. 233-264.
- Kim, June-Dong (1999). "Inward FDI Regime and Some Evidence of Spillover Effects in Korea", KIEP Working Paper 99-09 (Seoul: Korea Institute for International Economic Policy).
- Kokko, Ari (1994). "Technology, market characteristics and spillovers", *Journal of Development Economics*, 43, pp. 279-293.
- Komoda, F. (1986). "Japanese studies on technology transfer to developing countries, *Developing Economies*, 24, 3, pp. 459-462.
- Krause, Daniel and Robert Handfield (1999). "Developing a world class supply base", Center for Advanced Purchasing Studies, National Association of Purchasing Management (Tempe, Arizona).
- Kumar, Rajiv (1990). *Multinational Enterprises in India* (London: Routledge).
- \_\_\_\_\_ (1995). "India", in ESCAP and UNCTAD, *Transnational Corporations and Backward Linkages in Asian Electronics Industries* (New York: United Nations), pp. 93-129.
- Kuramoto, Juana (2000). "Las aglomeraciones productivas alrededor de la minería: el caso de la Minera Yanacocha S.A.", Serie Desarrollo Productivo 67 (Santiago, Chile: United Nations), United Nations publication, Sales No. S.00.II.G.12.
- Lall, Sanjaya (1980). "Vertical inter-firm linkages in LDCs: an empirical study", *Oxford Bulletin of Economics and Statistics*, 42, pp. 203-226.
- \_\_\_\_\_ (2001). *Competitiveness, Technology and Skills* (Cheltenham: Edward Elgar).
- Landi, J. (1986) "The sourcing policies of MNEs: a case study of Nigeria"(University of Reading), PhD thesis.

- Larraín, Felipe, F. López-Calva and A. Rodríguez-Claire (2001). "Intel: A case study of foreign direct investment in Central America", in Felipe Larraín, ed. *Economic Development in Central America, vol. I: Growth and Internationalization* (Cambridge: Harvard University Press).
- Lim, Linda Y. C. and P. E. Fong (1991). *Foreign Direct Investment and Industrialisation in Malaysia, Singapore, Taiwan and Thailand*. (Paris: Development Centre Studies, OECD).
- Liuhto, Kari (2001). "A Russian oil and gas giant goes West", in Kari Liuhto, ed., *East Goes West: The Internationalization of Eastern Enterprises* (Lappeenranta: Lappeenranta University of Technology, 2001), pp. 1-50.
- Loewendahl, Henry B. (2001). *Bargaining with Multinationals: The Investment of Siemens and Nissan in North East England* (London: Palgrave).
- Lowe, Nichola and Martin Kenney (1999). "Foreign investment and the global geography of production: Why the Mexican consumer electronics industry failed", *World Development*, 27, 8, pp. 1427-1443.
- Lukoil (2000). "Lukoil to acquire Getty in first acquisition of publicly held US company by a Russian corporation", press release, 3 November (Moscow, Lukoil), mimeo.
- Mair, A., R. Florida and M. Kenney (1988). "The new geography of automobile production: Japanese transplants in North America", *Economic Geography*, 64, pp. 352-373.
- Malaysia, The Malaysian Industrial Development Authority (MIDA) (2001). "List of promoted products and activities - industrial linkages programme", <http://www.mida.gov.my>, mimeo.
- \_\_\_\_\_, Ministry of International Trade and Industry (MITI) (2001). "Investors' Guide", <http://www.jaring.my/yes/tomtax/invest2.htm>, mimeo.
- Mansfield, E. (1995). "Intellectual property protection, direct investment, and technology transfer: Germany, Japan and the United States", Discussion Paper 27 (Washington, D.C: International Finance Corporation).
- Markusen, A. (1996). "Sticky places in slippery space: a typology of industrial districts", *Economic Geography*, 72, 3, pp. 293-313.
- Marshall, Alfred (1936). *Principles of Economics, 7th edition* (London: Macmillan Company).
- Maskus, Keith E. (1997). "The role of intellectual property rights in encouraging foreign direct investment and technology transfer", paper prepared for the Conference on Public-private initiatives after TRIPS: designing a global agenda (Brussels), 16-19 July, mimeo.
- Mathews, John A. (1999). "A Silicon Island of the East: creating a semiconductor industry in Singapore", *California Management Review*, 41, 2, pp. 55-78.
- \_\_\_\_\_, and D.S. Cho (1999). *Tiger Technology: The Creation of a Semiconductor Industry in East Asia* (Cambridge: Cambridge University Press).
- McAleese, Dermott and Donogh McDonald (1978). "Employment growth and the development of linkages in foreign-owned and domestic manufacturing enterprises", *Oxford Bulletin of Economics and Statistics*, 40, pp. 321-339.
- McGrew, A.G. and P.G. Lewis, ed. (1992). *Global Policies: Globalization and the Nation State* (Cambridge: The Policy Press).
- McKinsey & Company (1997). *Modernising the Indian Food Chain: Food and Agricultural Integrated Development Action (FAIDA)* (New Delhi: Ajanta Offset & Packaging Ltd.).

- Meyanathan, Saha Dhevan, ed. (1994). *Industrial Structures and the Development of Small and Medium Enterprises Linkages: Examples from East Asia*, Seminar Series, Economic Development Institute of the World Bank (Washington, D.C.: The World Bank).
- Monge, Ricardo (2000). *Inversión Extranjera Directa y Desarrollo: El Caso del Parque Industrial Zona Franca de Cartago* (San José, Costa Rica: Costa Rica Investment Board (CINDE) and Costa Rican Foreign Trade Corporation (PROCOMER)).
- Moomaw, R.L. (1998). "Agglomeration economies: are they exaggerated by industrial agglomeration?", *Regional Science and Urban Economics*, 28, 2, pp. 199-211.
- Moran, Theodore H. (1998). *Foreign Direct Investment and Development: The New Policy Agenda for Developing Countries and Economies in Transition* (Washington, D.C.: Institute for International Economics).
- \_\_\_\_\_ (1999). "A positive agenda for TRIMS negotiations: options for developing countries" (Geneva: UNCTAD), mimeo.
- Morgan, K. (1997). "The learning region: institutions, innovations and regional renewal", *Regional Studies*, 31, pp. 491-504.
- Mortimore, Michael (1997). "The Asian challenge to the world automotive industry", *Revista de Economía Contemporánea*, 2 (July-December), pp. 67-91.
- Motorola (2001). "Motorola's linkages to suppliers in China", case study prepared for UNCTAD (Geneva: UNCTAD), mimeo.
- Muramatsu, Yoshiaki (2000). "Toyota's strategy towards SME suppliers", in *TNC-SME Linkages for Development: Issues-experiences-best practices* (New York and Geneva: United Nations) United Nations publication, UNCTAD/ITE/TEB/1, pp. 67-72.
- Nachum, L. (2000). "Economic geography and the location of TNCs: financial and professional service FDI to the USA", *Journal of International Business Studies*, 31, 3, pp. 367-385.
- \_\_\_\_\_ and D. Keeble (1999). "Neo Marshallian nodes, global networks and firm competitiveness: the media cluster of Central London", Working Paper 138 (Cambridge: University of Cambridge, ESRC Centre for Business Research), mimeo.
- \_\_\_\_\_ (2000a). "Localised clusters and the eclectic paradigm of FDI: film TNCs in Central London", *Transnational Corporations*, 9, 1, pp. 1-37.
- \_\_\_\_\_ (2000b). "TNCs external linkages and local clusters: foreign and indigenous firms in the media cluster of Central London" (Cambridge: Cambridge University, ESRC Centre for Business Research), mimeo.
- Nadvi, K. (2001). *Industrial Clusters and International Competitiveness* (Basingstoke: Palgrave).
- Narayanan, S. (1999). "Factors favouring technology transfer to supporting firms in electronics: empirical data from Malaysia", *Asia-Pacific Development Journal*, 6, 1, pp. 55-72.
- Nestlé (2001). "Case study on Nestlé's linkages to suppliers in China" (Geneva: UNCTAD), mimeo.
- O'Farrell, P. N. and B. O'Loughlin (1981). "The impact of new industry enterprises in Ireland: an analysis of service linkages", *Regional Studies*, 15, 6, pp. 439-458.
- One NorthEast (2001). Regional Development Agency for the North East of England, information available on the Internet: <http://www.onenortheast.co.uk/>.
- Oesterreichische Nationalbank (ONB) (1996). *Austrian Outward and Inward Direct Investment, Reports and Summaries* (Vienna: ONB).

- Organisation for Economic Co-operation and Development (OECD) (1994). "Globalisation and local & regional competitiveness", OECD working papers no. 16 (Paris: OECD), mimeo.
- PA Cambridge Economic Consultants (PACEC) (1995). *Assessment of the wider effects of foreign direct investment in manufacturing in the UK* (London: Department of Trade and Industry).
- Patel P. and K. Pavitt (1991). "Large firms in the production of the world's technology: an important case of non-globalisation", *Journal of International Business Studies*, 22, pp. 1-21.
- Penrose, Edith T. (1959). *The Theory of the Growth of the Firm* (Oxford: Basil Blackwell).
- Pepsi Foods Limited (2000). "Partners in progress" and "Pepsi Foods Ltd. India" (New Delhi: Corporate Communications Department), June, mimeo.
- Peredi, Ágnes, (2000). "Erosödo hazai beszállítók" [Strengthening local suppliers], *Népszabadság*, 2 April, 57, 77, p. 3.
- Peres Nunez, Wilson (1990). *Foreign Direct Investment and Industrial Development in Mexico* (Paris: OECD).
- Peru, Sociedad Nacional de Minería, Petróleo y Energía (SNMPE) (1999). *Mining, Oil and Energy* (Lima: SNMPE).
- Peters, Ewen, Neil Hood and Stephen Young (2000). "Policy partnership in the development of knowledge industries in Scotland", in John H. Dunning, ed., *Regions, Globalization and the Knowledge Based Economy* (Oxford: Oxford University Press), pp. 259-285.
- Petri, P. A. (1994). "The regional clustering of foreign direct investment and trade", *Transnational Corporations* 3, 1-24.
- Phelps, Nicholas A. (1993). "Contemporary industrial restructuring and linkage change in an older industrial region: examples from the northeast of England", *Environment and Planning A*, 25, pp. 863-882.
- \_\_\_\_\_ (1996). "Collaborative buyer-supplier relations and the formation of centralised networks", *Geoforum*, 27, 3, pp. 393-407.
- \_\_\_\_\_ (1997). "Multinationals and European integration: trade, investment and regional development" (London: Jessica Kingsley, Regional Studies Association).
- \_\_\_\_\_ and Danny MacKinnon (2000). "Industrial enclaves or embedded forms of economy activity? Overseas Manufacturing in Wales", in R. W. Jones, ed., *Contemporary Wales*, 13 (Cardiff: University of Wales Press), pp. 46-67.
- Porter, Michael E. (1990). *The Competitive Advantage of Nations* (New York: The Free Press).
- \_\_\_\_\_ (1994). "The role of location in competition", *Journal of the Economics of Business*, 1, 1, pp. 35-39.
- \_\_\_\_\_ (1998). "Clusters and competition: new agendas for companies, governments and institutions", working paper 98-080 (Cambridge: Harvard Business School), mimeo.
- Pries, L. (1999). "Die Globalisierung der deutschen Autohersteller und deren Sogeffekte für die Automobilzulieferer", in H. Kipfler and L. Pries, eds., *Die Globalisierungsspirale der deutschen Automobilindustrie* (Munich), pp. 25-55.
- Pyke, F. and W. Sengenberger, eds. (1992). *Industrial Districts and Local Economic Regeneration* (Geneva: International Institute for Labour Studies, ILO).
- \_\_\_\_\_ and G. Becattini, eds. (1990), *Industrial Districts and Inter-Firm Co-operation in Italy* (Geneva: International Institute for Labour Studies, ILO).

- Rabellotti R. (1997), *External Economies and Cooperation in Industrial Districts: A Comparison of Italy and Mexico* (London: Macmillan).
- Rasiah, Rajah (1994). "Flexible production systems and local machine tool subcontracting: electronics components transnationals in Malaysia", *Cambridge Journal of Economics*, 18, 3, pp. 279-298.
- \_\_\_\_\_ (1999). "Government-business co-ordination and the development of engineering hardware", in K. S. Jomo, Greg Felker and Rajah Rasiah, eds., *Industrial Technology Development in Malaysia: Industry and firm studies* (London and New York: Routledge), pp. 231-246.
- Reddy, Prasada (2000). *Globalization of Corporate R&D – Implications for innovation systems in host countries* (London and New York: Routledge).
- Reuber, G. L., H. Crookell, M. Emerson and G. Gallais-Hamonno (1973). *Private foreign investment in development* (Oxford: Clarendon Press).
- Richardson, G.B. (1972). "The organization of industry", *Economic Journal*, 82, 327, pp. 883-896.
- Saint Gobain (2001). "Case study on Saint Gobain's linkages to suppliers in India" (Geneva: UNCTAD), mimeo.
- Sanchez Ugarte, F., M. Fernandez Pérez and E. Pérez Motta (1994). *La politica industrial ante la apertura* (Mexico City: Fondo de Cultura Económica (FCE)).
- Saxenian, A. L. (1994). *Regional Advantage: Culture and Competition in Silicon Valley and Route 128* (Boston, MA: Harvard University Press).
- Schachmann, K. and P. Fallis (1989). "External control and regional development within the Federal Republic of Germany", *International Regional Science Review*, 12, pp. 245-261.
- Schmitz, Hubert (1995). "Collective efficiency: growth path for small-scale industry", *Journal of Development Studies*, 31, 4, pp. 529-566.
- \_\_\_\_\_ (1999). "Global competition and local cooperation: success and failure in the Sinos Valley, Brazil", *World Development*, 27, 9, pp.1627-1650.
- Schweitzer, András (2001). "Beszállítók Magyarországon: Alkatrészeredmények" [Suppliers in Hungary: spare part(ial) results], *HVG*, 14 April, pp. 77-80.
- Scott, A.J. (1992). "The role of large producers in industrial districts: a case study of high technology system houses in Southern California", *Regional Studies*, 26, 3, pp. 265-275.
- Scottish Enterprise Network (2001). *Annual Report 1999-2000*; available on the Internet at: <http://www.scottish-enterprise.com/dblink/>.
- Scott-Kennel, Joanna and Peter Enderwick (2001). "The degree of linkage of foreign direct investment in New Zealand industry" (Wellington: Victoria University of Wellington), mimeo.
- Shaver, M. J. (1998). "Do foreign-owned and US-owned establishments exhibit the same location patterns in US manufacturing industries?", *Journal of International Business Studies*, 29, 3, pp. 469-492.
- Singapore, Economic Development Board (EDB) (2001a). "Logistic and Supply Chain Management", <http://www.sedb.com/edbcorp/flushed.html>, mimeo.
- \_\_\_\_\_, Economic Development Board (EDB) (2001b). "EDB economic history in the making"; available on the Internet at: <http://www.edb.gov.sg>.

- Sison, Gerardo Roberto D. (2000). "TNCs and SMEs relationship", Paper submitted to the Expert Meeting on the Relationships between SMEs and TNCs to Ensure the Competitiveness of SMEs (Geneva: UNCTAD), mimeo.
- Skoda Auto (2001). Information available on the Internet at: <http://www.skoda-auto.com/company/index.htm>.
- Smith, D. F. and R. Florida (1994). "Agglomeration and industrial location: an econometric analysis of Japanese affiliated manufacturing establishments in automotive-related industries", *Journal of Urban Economics*, 36, pp. 23-41.
- Sturgeon, T. J. (1997). "Turnkey production networks: a new American model of industrial organisation?", Berkeley Roundtable on the International Economy, BRIE Working Paper 92A; available on the Internet at: <http://brie.berkeley.edu>.
- Supapol, Atipol Bhanich (1995). "Thailand", in ESCAP and UNCTAD, *Transnational Corporations and Backward Linkages in Asian Electronics Industries* (New York: United Nations), pp. 249-287.
- Suzuki, (2001), "Case study on Suzuki's linkages to suppliers in Hungary" (Geneva: UNCTAD), mimeo.
- Swedish National Board for Industrial and Technical Development (NUTEK) (2000). *International Business: Foreign Owned Enterprises 1999* (Stockholm: NUTEK)
- Swisscontact (1996). "Small and medium enterprise promotion in Indonesia", project document (Zurich: Swisscontact), mimeo.
- Tan, B.W. (1990). "Using the supplier relationship to develop the support industry", *Omega International Journal of Management Science*, 18, 2, pp. 151-158.
- Thailand, Office of the Board of Investment / Office of the Prime Minister (BOI) (2001). The BOI unit for industrial linkages development; information available on the Internet at: <http://www.boi.go.th>.
- Thant, M. and M. Tang (1996). *Indonesia-Malaysia-Thailand Growth Triangle* (Manila: Asian Development Bank).
- Torres-Zorrilla, Jorge (2000). "Una estrategia de desarrollo basada en recursos naturales: análisis cluster del complejo de cobre de la Southern Perú", Serie Desarrollo Productivo 70 (Santiago, Chile: United Nations), United Nations publication, Sales No. S.00.II.G.13.
- Tóth, István János (2000). "Outstanding expectations, more balanced growth: the business situation and perspectives of the Hungarian largest exporting manufacturing firms in January 2000", Business Cycles Research Papers No. 1/2000 (Budapest: TÁRKI Research Institute), mimeo.
- Toyo Keizai (1998). *Kaigai Shinshutsu Kigyo Soran 1998* (Tokyo: Toyo Keizai Shimposha).
- Turok, Ivan (1993). "Inward investment and local linkages: how deeply embedded is 'Silicon Glen'?", *Regional Studies*, 27, 5, pp. 401-417.
- \_\_\_\_\_ (1997). "Linkages in the Scottish electronics industry: further evidence", *Regional Studies*, 31, 7, pp. 705-711.
- Unilever (2001). "Case study on Unilever's linkages to suppliers in Viet Nam" (Geneva: UNCTAD), mimeo.
- United Kingdom (2000). "Eliminating world poverty: making globalisation work for the poor. White paper on international development", presented to Parliament by the Secretary of State for International Development by Command of Her Majesty (London: HMSO).

- United Nations Centre on Transnational Corporations (UNCTC) (1981). *Transnational Corporation Linkages in Developing Countries. The Case of Backward Linkages via Subcontracting* (New York: United Nations), United Nations publication, Sales No.81.II.A.4.
- \_\_\_\_\_ (1991). *The Impact of Trade-Related Investment Measures on Trade and Development: Theory, Evidence and Policy Implications*, (New York and Geneva: United Nations), United Nations publication, sales No. E.91.II.A.19.
- United Nations Conference on Trade and Development (UNCTAD) (1993 – WIR93). *World Investment Report: Transnational Corporations and Integrated International Production* (New York: United Nations), United Nations publication, Sales No. E.93.II.A.14.
- \_\_\_\_\_ (1994 – WIR94). *World Investment Report: Transnational Corporations, Employment and the Workplace* (New York: United Nations), United Nations publication, Sales No. E.94.II.A.14.
- \_\_\_\_\_ (1995 – WIR95). *World Investment Report: Transnational Corporations and Competitiveness* (New York and Geneva: United Nations), United Nations publication, Sales No. E.95.II.A.9.
- \_\_\_\_\_ (1996 – WIR96). *World Investment Report: Investment, Trade and International Policy Arrangements* (New York and Geneva: United Nations), United Nations publication, Sales No. E.96.II.A.14.
- \_\_\_\_\_ (1997 – WIR97). *World Investment Report: World Investment Report: Transnational Corporations, Market Structure and Competition Policy* (New York and Geneva: United Nations), United Nations publication, Sales No. E.97.II.D.10.
- \_\_\_\_\_ (1998 – WIR98). *World Investment Report: Trends and Determinants* (New York and Geneva: United Nations), United Nations publication, Sales No. E.98.II.D.5 and Corr.1.
- \_\_\_\_\_ (1999 – WIR99). *World Investment Report: Foreign Direct Investment and the Challenge for Development* (New York and Geneva: United Nations), United Nations publication, Sales No. E.99.II.D.3 and Corr.1.
- \_\_\_\_\_ (2000 – WIR00). *World Investment Report: Cross-border Mergers and Acquisitions and Development* (New York and Geneva: United Nations), United Nations publication, Sales No. E.00.II.D.20.
- \_\_\_\_\_ (1993). *Intellectual Property Rights and FDI*, UNCTAD Current Studies, Series A, No. 24 (New York and Geneva: United Nations), United Nations publication, Sales No. E.93.II.A.10.
- \_\_\_\_\_ (1995). *Foreign Direct Investment in Africa* (New York and Geneva: United Nations), United Nations publication, Sales No. E.95.II.A.6.
- \_\_\_\_\_ (1998a). *Handbook on Foreign Direct Investment by Small and Medium-sized Enterprises: Lessons from Asia* (New York and Geneva: United Nations), United Nations publication, Sales No. E.98.II.D.4.
- \_\_\_\_\_ (1998b). *Globalization and the International Trading System: Issues Relating to Rules of Origin* (New York and Geneva: United Nations), UNCTAD/ITCD/TSB/2.
- \_\_\_\_\_ (1999). *Investment-related Trade Measures*, UNCTAD Series on issues in international investment agreements (New York and Geneva: United Nations), United Nations publication, Sales No. E.99.II.D.12.
- \_\_\_\_\_ (2000a). *The Competitiveness Challenge: Transnational Corporations and Industrial Restructuring in Developing Countries* (New York and Geneva: United Nations), United Nations publication, Sales No. E.00.II.D.35.

- \_\_\_\_\_ (2000b). *TNC-SME Linkages for Development: Issues-Experiences-Best Practices* (New York and Geneva: United Nations), United Nations publication, UNCTAD/ITE/TEB/1.
- \_\_\_\_\_ (2000c). *Investment Policy Review: Peru* (New York and Geneva: United Nations), United Nations publication, Sales No. E.00.II.D.7.
- \_\_\_\_\_ (2000d). *Investment Policy Review: Uganda* (New York and Geneva: United Nations), United Nations publication, Sales No. E.99.II.D.24.
- \_\_\_\_\_ (2000e). *Positive Agenda and Future Trade Negotiations* (New York and Geneva: United Nations), United Nations publication, Sales No. E.00.II.D.8.
- \_\_\_\_\_ (2001a). *FDI in Least Developed Countries* (New York and Geneva: United Nations), UNCTAD/IYE/IIA/3.
- \_\_\_\_\_ (2001b). “Home country measures”, note by the UNCTAD Secretariat, TD/B/COM.2/EM.8/2, April 6, 2001.
- \_\_\_\_\_ (2001c). “International arrangements on transfer of technology and capacity building: best practices for access to and measures to encourage transfer of technology with a view to capacity building, specially in least developed countries”, an issues note by the secretariat, TD/B/COM.2/EM.9./2., June.
- \_\_\_\_\_ (2001d). “Compendium of international arrangements on transfer of technology: selected instruments”, UNCTAD/ITE/IPC/Misc.5
- \_\_\_\_\_ (forthcoming a). *Host Country Operational Measures*. UNCTAD Series on issues in international investment agreements, (New York and Geneva: United Nations).
- \_\_\_\_\_ (forthcoming b). *Transfer of Technology*. UNCTAD Series on issues in international investment agreements, (New York and Geneva, United Nations).
- \_\_\_\_\_ (forthcoming c). *Investment Policy Review: Ethiopia* (New York and Geneva: United Nations).
- \_\_\_\_\_ and the International Chamber of Commerce (UNCTAD-ICC) (2000a). *An Investment Guide to Ethiopia: Opportunities and Conditions* (New York and Geneva: United Nations), UNCTAD/ITE/IIT/Misc.19.
- \_\_\_\_\_ (2000b). *An Investment Guide to Bangladesh: Opportunities and Conditions*, (New York and Geneva: UNCTAD), UNCTAD/ITE/IIT/Misc.29.
- \_\_\_\_\_ (2001a) *Guide D’Investissement au Mali* (New York and Geneva: United Nations), UNCTAD/ITE/IIT/Misc.24.
- \_\_\_\_\_ (2001b). *An Investment Guide to Uganda: Opportunities and Conditions* (New York and Geneva: UNCTAD).
- \_\_\_\_\_ (forthcoming). *An Investment Guide to Mozambique: Opportunities and Conditions* (New York and Geneva: UNCTAD).
- United Nations Development Programme (UNDP) (1993). *Technology Transfer to Malaysia – Reports Phase I and II – Electronics and Electrical and the Supporting Industries in Penang*. (Kuala Lumpur: UNDP).
- United Nations Industrial Development Organisation (UNIDO) (2000). Information available on the Internet at: <http://www.unido.org/ssites/partner/>.
- \_\_\_\_\_ (2001). *World Industrial Development Report 2001* (New York and Vienna: United Nations Industrial Development Organisation).



- United Nations, Economic Commission for Latin America and the Caribbean (ECLAC) (2000). *Foreign Investment in Latin America and the Caribbean: 1999 Report* (Santiago, Chile: United Nations), United Nations publication, Sales No. E.00.II.G.4.
- \_\_\_\_\_ (2001). *Foreign Investment in Latin America and the Caribbean: 2000 Report* (Santiago: de Chile: United Nations), United Nations publication, Sales No. E.01.II.G.12.
- United Nations, Economic and Social Commission for Asia and the Pacific and United Nations Conference on Trade and Development (ESCAP/UNCTAD) (1995). *Transnational Corporations and Backward Linkages in Asian Electronics Industries* (New York: United Nations), ST/ESCAP/1528.
- United States, Commercial Services (2001). "India, Country Commercial Guide - Investment Climate"; also available on the Internet at: [http://www.state.gov/www/about-\\_state/business/com\\_guides/2001/sa/india\\_ccg2001.pdf](http://www.state.gov/www/about-_state/business/com_guides/2001/sa/india_ccg2001.pdf)
- \_\_\_\_\_, Department of Commerce (1997). *Foreign Direct Investment in the United States Establishment Data for 1992*, Washington, D.C.: U.S. Government Printing Office).
- Wei, Y. *et al.* (1998). "The regional distribution of foreign direct investment in China", in C. Millar and C.J. Choi, eds., *International Business and Emerging Markets* (London: City University Business School), pp. 697-716.
- Wells, L. T. and A.G. Wint (1990). "Marketing a country: promotion as a tool for attracting foreign investment", Occasional Paper 1 (Washington, D.C.: Foreign Investment Advisory Service).
- Westphal, Kirsten (2000). "Russische Energiepolitik: Ent- und Neuverflechtung von Staat und Wirtschaft", Nomos Universitätschriften Politik, Bd. 112, Baden-Baden, Nomos, mimeo.
- Wheeler, D. and A. Mody (1992). "International investment location decisions: the case of U.S. firms", *Journal of International Economics*, 33, pp. 57-76.
- Wong, P. K. (1992). "Technological development through subcontracting linkages: evidence from Singapore", *Scandinavian International Business Review*, 1, 3, pp. 28-40.
- Wong, S. H. (2000). "Intel's experiences in building linkages for SME development", in UNCTAD, *TNC-SME Linkages for Development: Issues-Experiences-Best Practices* (New York and Geneva: United Nations), United Nations publication, UNCTAD/ITE/TEB/1, pp. 73-76.
- Workman, Archie (2001). "The Supplier Capability Assessment Tool (SCAT)", One NorthEast, paper prepared for UNCTAD (Geneva: UNCTAD), mimeo.
- World Association of Investment Promotion Agencies (WAIPA) (2001) *Annual Report 2000-2001* (Geneva: UNCTAD, WAIPA Secretariat).
- World Trade Organization (WTO) (1995). *The Results of the Uruguay Round of Multilateral Trade Negotiations: The Legal Texts*. (Geneva: WTO).
- Xia, Youfu and Lu Yuebing (2001). "FDI and host country linkages: assessing the effectiveness and development impact of the policy measures: The case of the automobile industry in China", paper prepared for UNCTAD (Geneva: UNCTAD), mimeo.
- Yoon, Heon-Deok (1994). "An evaluation of the contribution of transnational corporations to the development of backward linkages in the Korean electrical and electronics industries", *Public Enterprise*, 14, 3-4, pp. 379-403.
- Zanfei, Antonello (2000). "Transnational firms and the changing organisation of innovative activities", *Cambridge Journal of Economics*, 24, pp. 515-542.

Zemplinerova, Alena (1996). "Skoda Auto-VW revisited", paper presented at the Sixth OECD/CCET Plenary Meeting on Incentives Policies for Foreign Direct Investment in Transitional Economies (Slovenia, Bled), 3-4 June, mimeo.

Zhan, X. James (1995). "Transnationalization and outward investment: the case of Chinese firms". *Transnational Corporations*, 4, 3, pp. 67-100.

\_\_\_\_\_ (2001). "Hong Kong's Transit FDI involving the Greater China and tax haven, and its implications" (Geneva: UNCTAD), mimeo.