

## REFERENCES

- Abramovitz, Moses (1989). *Thinking About Growth* (Cambridge: Cambridge University Press).
- Adler, N. J. (1987). "Pacific Basin managers: a gaijin, not a woman", *Human Resource Management*, 26, pp. 169-191.
- Agosin, M. R. and R. French-Davis (1993). "Trade liberalization in Latin America", *CEPAL Review*, 50 (August), pp. 41-62.
- Ågotnes, Hans (1993). "Developments in the Nordic countries", *European Participation Monitor*, 6, pp. 22-23.
- Akyuz, Yilmuz (1994). "Taming international finance: controls, policy coordination or convergence?" (UNCTAD: Geneva), mimeo.
- Alam, Asad and Sarath Rajapatirana (1993). "La reforma comercial en America Latina y el Caribe", *Finanzas y Desarrollo*, 30 (September), pp. 44-47.
- Andersson, T. (1989). *Foreign Direct Investment in Competing Host Countries: A Study of Taxation and Nationalization* (Stockholm: Stockholm School of Economics).
- \_\_\_\_\_ et al. (1993). *Den laga vägen* (Stockholm: IUI).
- Anshen, Melvin (1993). "Changing the social contract: a role of business", in Tom L. Beauchamp and Norman E. Bowie, eds., *Ethical Theory and Business* (New Jersey: Prentice Hall), pp. 97-103.
- Appelbaum, E. (1993). "Policy levers in a global economy" (Geneva: International Institute for Labour Studies), mimeo.
- Arpan J. S., W. R. Folks and C. Kwok (1993). *International Business Education in the 1990s: A Global Survey* (Columbia, South Carolina: AIB).
- Arthuis, J. (1993a). *Rapport d'Information sur les Délocalisations Hors du Territoire National des Activités Industrielles et de Services* (Paris: Sénat).
- \_\_\_\_\_ (1993b). "Les délocalisations des activités industrielles et de services hors de France", *Problèmes Economiques*, 2, 338 (August), pp. 18-25.
- Asanuma B. (1992). "Japanese manufacturer-supplier relationships in international perspective: the automobile case", in P. Sheard, ed., *International Adjustment and the Japanese Firm* (St. Leonards, NSW: Allen and Unwin), pp. 99-124.
- Baade, Hans W. (1980). "The legal effects of codes of conduct for multinational enterprises", in N. Horn, ed., *Legal Problems of Codes of Conduct for Multinational Enterprises* (Deventer: Kluwer), pp. 3-38.
- Bailey, Paul, Aurelio Parisotto and Geoffrey Renshaw, eds. (1993). *Multinationals and Employment: The Global Economy of the 1990s* (Geneva: ILO).
- Bairoch, Paul (1982). "International industrialization levels from 1750 to 1980", *Journal of European Economic History*, 11, pp. 269-310.
- \_\_\_\_\_ (1993). *Economics and World History* (Brighton: Wheatsheaf).
- \_\_\_\_\_ (1994). "Globalisation, myths and realities: one century of external trade and foreign investment", in R. Boyer and D. Drache, eds., *The Future of Nations and the Power of Markets* (Toronto: Toronto University Press), forthcoming.
- Banco Central de la Republica Dominicana (1993). *Boletín Trimestral*, 46 (January-March).
- Banco de México (1993). *The Mexican Economy* (Mexico City, D.F: Banco de México).
- Bank of Japan (1990). *Balance of Payments Monthly*, 285 (April).
- \_\_\_\_\_ (1993). *Balance of Payments Monthly*, 321 (April).
- \_\_\_\_\_ (1994). *Economic Statistics Monthly*, 562 (January).
- Barro, Robert J. (1991). "Economic growth in a cross section of countries", *Quarterly Journal of Economics*, CVI, 2 (May), pp. 407-443.
- Baumol, William (1986). "Productivity growth, convergence and welfare: what the long-run data show", *American Economic Review*, 76, pp. 1275-1285.
- \_\_\_\_\_ et al. (1989). *Productivity and American Leadership: The Long View*, (Cambridge, Mass.: MIT Press).

- Beauchamp, Tom L. and Norman E. Bowie, eds. (1993). *Ethical Theory and Business* (New Jersey: Prentice Hall).
- Beaumont, P. B. and B. Townley (1985). "Non-union American plants in Britain: their employment practices", *Relations Industrielles*, 40, 4, pp. 810-825.
- \_\_\_\_\_, P. Cressey and P. Jakobsen (1991). "Key industrial relations: West German subsidiaries in Britain", *European Business Review*, 91, 1, pp. 11-16.
- Behrens, Roberto (1992). "Inversión extranjera y empresas transnacionales en la economía de Chile: el papel del capital extranjero y la estrategia nacional de desarrollo", *Estudios e Informes de la CEPAL*, No. 86 (Santiago: CEPAL).
- Bellace, J. R. and H. Gospel (1983). "Disclosure of information to trade unions: a comparative perspective", *International Labour Review*, 122, pp. 57-74.
- Bertrand, O. and T. Noyelle (1988). *Human Resources and Corporate Strategy: Technological Change in Banks and Insurance Companies* (Paris: OECD).
- Blake D. H. (1972). "Multinational corporations, international union and international collective bargaining: a case study of political, social and economic implications of the 1967 UAW-Chrysler agreement", in H. Gunter, ed., *Transnational Industrial Relations* (London: Macmillan), pp. 137-172.
- \_\_\_\_\_. (1973). "Cross-national, cooperative strategies: union responses to the MNCs", in K. P. Tudyka, ed., *Multinational Corporations and Labour Unions* (Werkuitgave: SUN), pp. 223-247.
- Blanpain, Roger, ed. (1982). *Comparative Labour Law and Industrial Relations* (Deventer: Kluwer).
- Blomström, Magnus (1989). *Foreign Investment and Spillovers* (London and New York: Routledge).
- \_\_\_\_\_. (1994). *Transnational Technology Towards the Year 2000 in the ESCAP Region* (Bangkok: United Nations), ST/ESCAP/1071.
- \_\_\_\_\_. et al. (1992). "What explains developing country growth?", National Bureau of Economic Research, Working Paper No. 4132 (Cambridge, Mass.: National Bureau of Economic Research).
- Bloom, David and Adi Brender (1993). "Labor and the emerging world economy", National Bureau of Economic Research Working Paper No. 4266 (Cambridge, Mass.: National Bureau of Economic Research).
- Bloomfield, Arthur (1963). *Short-Term Capital Movements Under the Pre-1914 Gold Standard* (Princeton: Princeton University Press).
- \_\_\_\_\_. (1968). *Patterns of Fluctuation in International Investment Before 1914* (Princeton: Princeton University Press).
- Bonturi, Marcus and Kiichiro Fukasaku (1993). "Globalisation and intra-firm trade: An empirical note", *OECD Economic Studies*, 20, pp. 145-159.
- Borotra, F. and G. Chavanne (1993). *Rapport de la Commission d'enquête sur les délocalisations à l'étranger d'activités économiques* (Paris: Assemblée Nationale).
- Boswell, David (1993). *Subcontracting Electronics* (London: McGraw/Hill).
- Bowie, Norman E. (1993a). "Changing the rules", in Tom L. Beauchamp and Norman E. Bowie, eds., *Ethical Theory and Business* (New Jersey: Prentice Hall), pp. 103-106.
- \_\_\_\_\_. (1993b). "The moral obligations of multinational corporations", in Tom L. Beauchamp and Norman E. Bowie, eds., *Ethical Theory and Business* (New Jersey: Prentice Hall), pp. 519-531.
- Braga, Carlos A.P. and Geoffrey Bannister (1994). "East-Asian investment and trade: prospects for growing regionalization in the 1990s", *Transnational Corporations*, 3, 1 (February), forthcoming.
- Brittain, J. A. (1972). *The Payroll Tax for Social Security* (Washington, D.C.: Brookings Institution).
- Brooks, H. E. and B. R. Guile (1987). *Technology and Global Industries: Companies and Nations in the World Economy* (Washington, D.C.: National Academy Press).
- Brown, R. (1986). *New Mining Codes: Salient Features*, Proceedings of workshops on promoting, regulating and negotiating with transnational corporations in the mineral sector, 8-13 December 1986, Kathmandu, Nepal (New York: UNCTC).
- Buckley, Peter J., ed. (1994). *Cooperative Forms of Transnational Corporation Activity. United Nations Library on Transnational Corporations* (London: Routledge).
- \_\_\_\_\_. and Michael J. Brooke, eds. (1992). *International Business Studies: An Overview* (Oxford: Blackwell Publishers).
- \_\_\_\_\_. and Peter Enderwick (1985). *The Industrial Relations Practices of Foreign-Owned Firms in Britain* (London: MacMillan).
- Business Roundtable (1988). *Corporate Ethics: A Prime Business Asset* (New York: The Business Roundtable).
- Calderon, Alvaro (1993a). "Tendencias recientes de la inversión extranjera en América Latina y el Caribe: elementos de política y resultados", paper presented at the IRELA seminar on "Foreign Direct Investment in the Third World", Segovia, Spain, 10-11 June 1993.

- \_\_\_\_ (1993b). "Inversión extranjera directa e integración: la experiencia reciente de América Latina y el Caribe", in ECLAC/UNCTAD Joint Unit on Transnational Corporations, *Industrialización y desarrollo tecnológico* (Santiago, Chile: CEPAL).
- \_\_\_\_ (1994). "Inversión chilena en el extranjero" (Santiago, Chile: ECLAC/UNCTAD Joint Unit on Transnational Corporations), mimeo.
- Campbell, Duncan (1993). "Corporate strategies, international production and consequences for human resources", paper prepared for the conference on "Regional integration and globalization: implications for human resources" organized by OECD and the Austrian Federal Government, Paris, January 1994.
- \_\_\_\_ and R. C. McElrath (1990). "The employment effects of multinational enterprises in the United States and of American multinationals abroad", Multinational Enterprise Programme, Working Paper No. 64 (Geneva: ILO).
- \_\_\_\_ and Richard Rowan (1983). *Multinational Enterprises and the OECD Industrial Relations Guidelines* (Philadelphia: University of Pennsylvania).
- Cantwell, John (1992). "The relationship between international trade and international production", University of Reading Discussion Paper in International Investment and Business Studies, No. 161.
- \_\_\_\_, ed. (1994). *Transnational Corporations and Innovative Activities. United Nations Library on Transnational Corporations* (London: Routledge).
- Carley, Mark (1993). "Voluntary initiatives -- an update", *European Participation Monitor*, 6, pp. 14-21.
- Carroll, Archie B. (1981). *Business and Society: Managing Corporate Social Performance* (Boston: Little, Brown and Company).
- \_\_\_\_ (1989). *Business and Society: Ethics and Stakeholder Management* (Cincinnati: South-Western Publishing Company).
- Cavanagh, Gerald F. (1984). "Corporate values for the future", in W. Michael Hoffman and Jennifer Mills Moore, eds., *Business Ethics: Readings and Cases in Corporate Morality* (New York: McGraw-Hill), pp. 509-524.
- Cecchini, P. et al., (1988). *The European Challenge 1992 - The Benefits of a Single Market* (Aldershot: Wildwood House).
- CEPAL (1992). *Estudio Económico de América Latina y el Caribe 1992* (Santiago, Chile: CEPAL).
- \_\_\_\_ (1994a). *El Regionalismo Abierto en América Latina y el Caribe* (Santiago, Chile: CEPAL).
- \_\_\_\_ (1994b). *El Regionalismo Abierto en América Latina y el Caribe. La Integración Económica a Servicio de la Transformación Productiva con Equidad* (Santiago, Chile: CEPAL), LC/L. 808 (CEG. 19/3).
- Chandler, Alfred (1986). "The evolution of modern global competition", in M. Porter, ed., *Competition in Global Industries* (Boston Mass.: National University Press), pp. 405-448.
- \_\_\_\_ (1990). *Economies of Scale and Scope* (Cambridge, Mass.: Harvard University Press).
- Chen, Edward, ed. (1994). *Transnational Corporations and Technology Transfer to Developing Countries. United Nations Library on Transnational Corporations* (London: Routledge).
- China State Statistical Bureau (1992). *China Foreign Economic Statistics 1979-1991* (Beijing: CSSB).
- Chudnovsky, Daniel, ed. (1993). *Transnational Corporations and Industrialization. United Nations Library on Transnational Corporations* (London: Routledge).
- Cohen B. I. (1973). "Comparative behaviour of foreign and domestic export firms in a developing economy", *Review of Economics and Statistics*, 55 pp. 190-197.
- Coleman, Brian (1994). "Credit card companies face off", *Central European Economic Review*, 2, 2 (Spring), p. 17.
- Collingsworth, T., J. W. Gold and P. J. Harvey (1994). "Time for a new global deal", *Foreign Affairs*, 73, 1, pp. 8-13.
- Commission of the European Communities (CEC) (1993a). *Employment in Europe 1993* (Brussels: CEE).
- \_\_\_\_ (1993b). "Growth, competitiveness and employment", Note for the Council of Ministers (Economy/Finance) on the Economic Elements of the White Paper, Brussels, 18 November 1993, mimeo.
- \_\_\_\_ (1994). *Proposal for a Council Directive on the establishment of European committees or procedures in community-scale undertakings and community-scale groups of undertakings for the purposes of informing and consulting employees* (Brussels: Commission of the European Communities), COM (94) 134 final (13 April).
- Committee for Economic Development (CED) (1971). *Social Responsibilities of Business Corporations* (New York: CED).
- Consejo Nacional de Zonas Francas de Exportación (1993). *Informe: Evaluación Zonas Francas Industriales* (Santo Domingo: Secretaría de Estado de Industria y Comercio).
- Coré, Françoise (1994). "Women and the restructuring of employment" *OECD Observer* (February-March), pp. 5-12.
- Cornford, Andrew (1993). "The role of the Basle Committee on banking supervision in the regulation of international banking", UNCTAD Discussion Paper No. 68 (Geneva: UNCTAD).
- Council of the European Union (1994). "Draft Council Directive on the establishment of European Works Councils or procedures in Community-scale undertakings and Community-scale groups of undertakings for the purpose of informing and consulting employees", 16 June, Document No. 7436/94.

- Csaki, G. (1992). *East-West Corporate Joint Ventures: Promises and Disappointments* (Budapest: Hungarian Academy of Sciences).
- Cushman, David (1985). "Real exchange rate risk, expectations and the level of direct investment", *Review of Economics and Statistics*, 67, 2 (May), pp. 297-308.
- Dagnino Pastore, José Maria (1977) "Multinational corporations and transfer of technology: the case of Argentina", in D. Germidis, ed., *Transfer of Technology by Multinational Corporations* (Paris: OECD), vol. 1, pp. 161-191.
- Danley, John (1984). "Corporate moral agency: the case anthropological bigotry", in W. Michael Hoffman and Jennifer Mills Moore, eds., *Business Ethics: Readings and Cases in Corporate Morality* (New York: McGraw-Hill), pp. 172-179.
- Dauhajre-Hijo, A. E. Riley, R. Mena and J. Guerrero (1989). *Impacto Economico de las Zonas Francas Industriales de Exportacion en la Republica Dominicana* (Santo Domingo: Fundacion Economica y Desarrollo, Inc.).
- Davis, Keith (1977). "The case for and against business assumption of social responsibilities", in Archie B. Carroll, ed., *Managing Corporate Social Responsibility* (Boston: Little, Brown and Company), pp. 35-45.
- \_\_\_\_ (1983). "An expanded view of the social responsibility of business", in Tom L. Beauchamp and Norman E. Bowie, eds., *Ethical Theory and Business* (New Jersey: Prentice Hall), pp. 94-97.
- \_\_\_\_ (1993). *Competing With Integrity in International Business* (New York: Oxford University Press).
- Davies, S. W. and B. R. Lyons (1991). "Characteristic relative performance: the productivity advantage of foreign-owned firms in the United Kingdom," University of East Anglia Economics Research Centre Discussion Paper No. 106.
- De George, Richard T. (1986). *Business Ethics* (New York: Macmillan).
- Deeds, Ralph E. (1992). Statement at the forum on "Lean production and beyond: labour aspects of a new production concept", organized by the International Institute for Labour Studies (Geneva: International Institute for Labour Studies), 5-6 November.
- Deloitte Touche Tohmatsu International (1992). *Successfully Managing Investments in Eastern Europe* (London: Deloitte & Touche).
- Desjardin, Joseph R. and John J. McCall (1990). *Contemporary Issues in Business Ethics* (Belmont: Wadsworth).
- Deutsche Bundesbank (1991). *Beilage zu: Statistische Beihefte zu den Monatsberichten der Deutschen Bundesbank: Die Kapitalverflechtung der Unternehmen mit dem Ausland nach Ländern und Wirtschaftszweigen 1983 bis 1989, Reihe, Zahlungsbilanzstatistik* (April).
- \_\_\_\_ (1992). *Monthly report*, 44, 4, April 1992.
- \_\_\_\_ (1993). *Kapitalverflechtung mit dem Ausland* (June).
- Dicken, Peter (1992a). "Europe 1992 and strategic change in the international automobile industry", *Environment and Planning*, 24, pp. 11-31.
- \_\_\_\_ (1992b). *Global Shift: The Internationalization of Economic Activity* (New York: Guilford Publications).
- \_\_\_\_ (1992c). "International production in a volatile regulatory environment: the influence of national regulatory policies on the spatial strategies of transnational corporations", *Geoforum*, 23, pp. 303-316.
- Direction des Relations Economiques Extérieures-DREE (1993). "La présence des entreprises française dans le monde", *Notes d'Information*, 11 (Avril).
- Donaghu, M. and R. Barff (1990). "Nike just did it: international subcontracting and flexibility in athletic footwear production", *Regional Studies*, 24, 6, pp. 537-522.
- Donaldson, Thomas (1984). "The social contract: norms for a corporate conscience", in W. Michael Hoffman and Jennifer Mills Moore, eds., *Business Ethics: Readings and Cases in Corporate Morality* (New York: McGraw-Hill), pp. 137-141.
- \_\_\_\_ (1989). *Ethics of International Business* (New York: Oxford University Press).
- \_\_\_\_ and Thomas W. Dunfee (1994). "Toward a unified conception of business ethics: integrative social contracts theory", *Academy of Management Review*, 19, 2, pp. 252-284.
- \_\_\_\_ and Lee E. Preston (1994). "The stakeholder theory of the corporation: concepts, evidence, implications", Occasional Paper No. 37 (College Park, Maryland: University of Maryland, CIBER), mimeo.
- Dow, Bradley M. and Pradeep Kumar (1990). "Multinational enterprises and employment: the Canadian experience", ILO, Multinational Enterprises Programme, Working Paper No. 61 (Geneva: ILO).
- Dowrick, Steve and Duc-Tho Nguyen (1989). "OECD comparative economic growth 1950-85: catch up and convergence", *American Economic Review*, 79, pp. 1010-1030.
- \_\_\_\_ and Norman Gemmell (1991). "Industrialisation, catching up and economic growth: a comparative study across the world's capitalist economies", *The Economic Journal*, 101, pp. 263-275.
- Doz, Y. (1986). *Strategic Management in Multinational Companies* (Oxford: Pergamon).

- Driffield, Nigel (1991). "A plant level comparison of the wages paid by foreign and domestic firms in the United Kingdom," University of Reading Discussion Paper No. 129.
- Duncan, I. and A. Bollard (1992). *Corporatization and Privatization: Lessons from New Zealand* (Auckland: Oxford University Press).
- Dunning, John H. (1958). *American Investment in British Manufacturing Industry* (London: Allen and Unwin).
- \_\_\_\_ (1983). "Changes in the level and structure of international production: the last one hundred years", in Mark Casson, ed., *The Growth of International Business* (London: Allen and Unwin), pp. 84-139.
- \_\_\_\_ (1986a). "Decision-making structures in United States and Japanese manufacturing affiliates in the UK: some similarities and contrasts", Multinational Enterprises Programme, Working Paper No. 41 (Geneva: ILO).
- \_\_\_\_ (1986b). *Japanese Participation in British Industry* (London: Croom Helm).
- \_\_\_\_ (1992). "The global economy, domestic governance, strategies and transnational corporations: interactions and policy implications", *Transnational Corporations*, 1, 3 (December), pp. 7-45.
- \_\_\_\_, ed. (1993a). *The Theory of Transnational Corporations. The United Nations Library on Transnational Corporations* (London: Routledge).
- \_\_\_\_ (1993b). *Multinational Enterprises and the Global Economy* (Wokingham: Addison-Wesley).
- \_\_\_\_ (1994) "Globalisation, economic restructuring and development", The Prebisch lecture for 1994, UNCTAD, Geneva, 29 April.
- Dupuy, C. and J. Savary (1993). "Les effets indirects des entreprises multinationales sur l'emploi des pays d'accueil", ILO, Multinational Enterprises Programme, Working Paper No. 72 (Geneva: ILO).
- Economic Commission for Africa (1993a). "Revitalization of investment for Africa's development: prospects in the 1990s and beyond", paper prepared for an Ad Hoc Expert Group Meeting, Addis Ababa, 29 November-1 December, mimeo.
- \_\_\_\_ (1993b). *End of Year Statement* (Addis Ababa: ECA).
- \_\_\_\_ (1993c). *The Economic Report on Africa* (Addis Ababa: ECA).
- Economic Commission for Europe (ECE) (1993a). *Statistical Survey of Recent Trends in Foreign Investment in East European Countries* (23 November).
- \_\_\_\_ (1993b). *Document TRADE/R.604* (21 December), pp. 91-134.
- \_\_\_\_ (1994). *East-West Investment News*, 1 (Spring).
- Economic Development Board (1991). *Education and Human Resource Development* (Singapore: EDB).
- Economist Intelligence Unit (EIU) (1993). *Country Profile 1993-4: Dominican Republic* (London: EIU).
- Enderwick, Peter (1985). *Multinational Business and Labour* (London: Croom Helm).
- \_\_\_\_ (1994). "Introduction: transnational corporations and human resources - the issues", in Peter Enderwick, ed., *Transnational Corporations and Human Resources. United Nations Library on Transnational Corporations* (London: Routledge), pp. 1-31.
- Erden D. (1988). "Impact of multinational corporations on host countries: executive training programmes", *Management International Review*, 28, pp. 39-47.
- European Roundtable of Industrialists (1993a). *European Industry: A Partner of the Developing World, Foreign Direct Investment as a Tool for Economic Development and Cooperations: Suggestions for Future Improvement* (Brussels: ERT).
- \_\_\_\_ (1993b). *Survey on Improvements of Conditions for Investment in the Developing World* (Brussels: ERT).
- European Trade Union Confederation (ETUC) (1991). *Declaration on the Commission Proposal for a Directive on Informing and Consulting Workers in Undertakings with a Community Dimension*. Adopted by the Executive Committee on 15 February (Brussels: ETUC).
- Evans, P. and P. Lorange (1990). "Managing human resources in the international firm: lessons from practice," in P. Evans, Y. Doz and A. Laurent, eds. *Human Resource Management in International Firms* (New York: St. Martin's Press), pp. 144-161.
- \_\_\_\_, E. Lank and A. Farquhar (1990). "The two logics behind human resource management", in P. Evans, Y. Doz and A. Laurent, eds., *Human Resource Management in International Firms* (New York: St. Martin's Press), pp. 113-143.
- Export Import Bank of Japan (1990). "Kaigai toshi no kyukakudai to gurobaru keiei no shinten - kaigai chokusetsu toshi ankehto chosa kekka", *Kaigai Toshi kenkyu-jo ho*, 16 (January) pp. 4-47.
- \_\_\_\_ (1993). "1992 nendo kaigai toshi ankehto chosa houkoku", *Kaigai Toshi Kenkyo-jo ho*, 19 (January), pp. 4-46.
- Eze, Osita C. (1977). "Multinational enterprises and local manpower in Tanzania", *Journal of World Trade Law*, 11, 5 (September-October), pp. 441-461.
- Fahim-Nader, Mahnaz (1992), "U.S. business enterprises acquired or established by foreign direct investors in 1991", *Survey of Current Business*, 72 (May), pp. 69-79.

- \_\_\_\_\_ and Sylvia E. Bargas (1993). "U.S. business enterprises acquired or established by foreign direct investors in 1992", *Survey of Current Business*, 73 (May), pp. 113-123.
- Fanelli, J. M. and J. L. Machinea (1993). "Capital movements in Argentina", paper presented to the ECLAC/IDRC Seminar on "New Private Flows to Latin America", Santiago, Chile, 6-7 December.
- Fatouros, A., ed. (1994). *Transnational Corporations: The International Legal Framework*, *The United Nations Library on Transnational Corporations* (London: Routledge).
- Ferenczi, Imre (1929). *International Migration* (New York: National Bureau of Economic Research).
- Ffrench-Davis, R. (1990). "Conversión deuda-capital en Chile", *Cuadernos de Economía*, No. 82 (Santiago: Universidad Católica).
- Fleming M. J. et. al. (1993). "Internationalizing the business curriculum: a survey of collegiate business schools", *Journal of Teaching in International Business*, 4, 2, pp. 77-99.
- Fleury A. and J. Humphrey (1992). "Human resources and the diffusion and adaptation of new quality methods in Brazilian manufacturing", University of Sussex, mimeo.
- Foley P., H. Watts and B. Wilson (1993). "External control, new process technology and training", *Regional Studies*, 27, 6, pp. 596-600.
- Forstner, Helmut and Robert Ballance (1990). *Competing in a Global Economy* (London: Unwin).
- François, Joseph, Bradley McDonald and Hakan Nordström (1993). "Economywide effects of the Uruguay Round", GATT Background Paper, 3 December, mimeo.
- Frederick, William C. (1993). "The moral authority of transnational corporate codes", in Tom L. Beauchamp and Norman E. Bowie, eds., *Ethical Theory and Business* (New Jersey: Prentice Hall), pp. 564-575.
- Freeman, R. Edward (1984). *Strategic Management: A Stakeholder Approach* (Boston: Pitman).
- Freeman, Christopher (1987). *Technology Policy and Economic Performance: Lessons from Japan* (London: Pinter).
- French, Peter A. (1984). "Corporate moral agency", in W. Michael Hoffman and Jennifer Mills Moore, eds., *Business Ethics: Readings in Corporate Morality* (New York: McGraw-Hill), pp. 163-171.
- Frenkel, S. (1991). "Patterns of workplace relations in the global corporation: towards convergence?", paper for the Centre for Corporate Exchange, Kensington, Australian Graduate School of Management, University of New South Wales. Also in Bélanger, J., P. K. Edwards and L. Haiven, eds. (forthcoming). *Workplace Regimes in International Perspective* (Ithaca, New York: ILR Press).
- Friedman, Milton (1983). "The social responsibility of business", in Tom L. Beauchamp and Norman E. Bowie, eds., *Ethical Theory and Business* (New Jersey: Prentice-Hall), pp. 81-83.
- \_\_\_\_\_ (1984). "The social responsibility of business is to increase its profits", in W. Michael Hoffman and Jennifer Mills Moore, eds., *Business Ethics: Readings and Cases in Corporate Morality* (New York: McGraw-Hill), pp. 126-131.
- Frischtak, Claudio and Richard Newfarmer, eds. (1994). *Transnational Corporations: Market Structure and Industrial Performance*. *United Nations Library on Transnational Corporations* (London: Routledge).
- Fuentes, N. Aron et al. (1993). "Local sourcing and indirect employment: multinational enterprises in northern Mexico", in P. Bailey et al., eds., *Multinationals and Employment: The Global Economy of the 1990s* (Geneva: ILO) pp. 161-168.
- Fulkerson, John and Randall S. Schuler (1992). "Managing worldwide diversity at Pepsi-Cola International", in S. E. Jackson, ed., *Working Through Diversity: Human Resources Initiatives* (New York: Guilford Publications), pp. 249-278.
- Gabre-Maryam, T. (1989). "Mineral legislation in developing countries", in M. Emerson and F. Graves, eds., *Mining Policies and Planning in Developing Countries* (New York: United Nations), pp. 25-36.
- Gafni, Jonathan and Mark Niles (1994). "Privatizing ryhtar tools in the Czech Republic", in Dennis A. Rondinelli, ed., *Privatization and Economic Reform in Central Europe: The Changing Business Climate* (London: Quorum Books), pp. 165-174.
- General Agreement on Tariffs and Trade (GATT) (1993). "An analysis of the proposed Uruguay Round Agreement, with particular emphasis on aspects of interest to developing countries (Geneva: GATT), mimeo.
- \_\_\_\_\_ (1994). *The Final Act Embodying the Results of the Uruguay Round of Multilateral Trade Negotiations* (Geneva: GATT).
- Gerschenberg, I. (1987a). *Multinational Enterprises, Transfer of Managerial Knowhow, Technology Choice and Employment Effects: A Case Study of Kenya* (Geneva: ILO MEP).
- \_\_\_\_\_ (1987b). "The training and spread of managerial know how, a comparative analysis of multinational and other firms in Kenya", *World Development*, 15, 7, pp. 931-939.
- Gestrin, Michael and Alan Rugman (1993). "The NAFTA's impact on the North American investment regime", *C. D. Howe Commentary* No. 42 (March) (Toronto: C. D. Howe Institute).

- \_\_\_\_\_. (1994a). "The strategic response of MNEs to NAFTA", in Alan Rugman, ed., *Foreign Investment and NAFTA* (Columbia: University of South Carolina Press), pp. 183-200.
- \_\_\_\_\_. (1994b). "The North American Free Trade Agreement and foreign direct investment", *Transnational Corporations*, 3, 1 (February), pp. 76-96.
- Gladwin, Thomas and Ingo Walter (1980). *Multinationals Under Fire* (New York: John Wiley & Sons).
- Glickman, N. and D. Woodward (1989). *The New Competitors: How Foreign Investors are Changing the US Economy* (New York: Basic Books).
- Globerman, Steven (1988). "Government policies toward foreign direct investment: has a new era dawned?", *The Columbia Journal of World Business*, 23, 3, pp. 41-48.
- Glyn, Andrew, et al. (1991). "The rise and fall of the golden age", in Stephen Marglin and Juliet Schor, eds., *The Golden Age of Capitalism* (Oxford: Clarendon Press), pp. 39-125.
- \_\_\_\_\_ and Paul Gregg (1994). "Employment in the developed market economies", paper prepared for the United Nations, *World Economic Survey*, mimeo.
- Gold, Michael and Mark Hall (1992). *Report on European-Level Information and Consultation in Multinational Companies - An Evaluation of Practice* (Dublin: European Foundation for the Improvement of Living and Working Conditions).
- \_\_\_\_\_ (1993). "Experience with voluntary initiatives", *European Participation Monitor*, 6, pp. 9-13.
- Goncalves R. (1986). "Technological spillovers and manpower training", *Journal of Economic Development*, 1 pp. 119-132.
- Goodhart, D. (1994). "A bid to push the world to rights", *Financial Times* (5 April), p. 14.
- Goodpaster, Kenneth and John B. Matthews (1984). "Can a corporation have a conscience?", in W. Michael Hoffman and Jennifer Mills Moore, eds., *Business Ethics: Readings and Cases in Corporate Morality* (New York: McGraw-Hill), pp. 150-162.
- Gooptu, Sudarshan (1993). "Portfolio investment flows to emerging markets", World Bank PRE Working Paper No. 1117 (March).
- Grace, E. (1990). *Shortcircuiting Labour: Unionizing Electronic Workers in Malaysia* (Kuala Lumpur: INSAN).
- Graham, E. M. (1992). "Direct investment between the United States and the European Community post-1986 and pre-1992", in J. Cantwell, ed., *Multinational Investment in Modern Europe* (Hants, E. Elgar), p. 46-70.
- Gray, Peter (1993). *Transnational Corporations and International Trade and Payments. The United Nations Library on Transnational Corporations* (London: Routledge).
- Greenaway, David (1992). "Trade-related investment measures and development strategy", *Kyklos*, 45, 2, pp. 139-159.
- Greer, C. R. and J. C. Shearer (1981). "Do foreign-owned firms practice unconventional labour relations?", *Monthly Labour Review*, 104, pp. 44-48.
- Gugler, Phillipe and John Dunning (1993). "Technology-based cross-border alliances", in Refik Culpun, ed., *Multinational Strategic Alliances* (New York: International Business Press), pp. 125-165.
- Guisinger, S. (1989). "Total protection: a new measure of the impact of government interventions on investment profitability", *Journal of International Business Studies*, 20, 2, pp. 280-295.
- \_\_\_\_\_ et al. (1985). *Investment Incentives and Performance Requirements* (New York: Praeger).
- Hamill, J. (1993a). "Cross-border mergers, acquisitions and strategic alliances", in P. Bailey, A. Parisotto and G. Renshaw, eds., *Multinationals and Employment: The Global Economy of the 1990s* (Geneva: International Labour Office), pp. 95-121.
- \_\_\_\_\_ (1993b). "Employment effects of the changing strategies of multinational enterprises", in Paul Bailey et al., eds., *Multinationals and Employment: The Global Economy of the 1990s* (Geneva: ILO), pp. 69-94.
- Harrison, Ann (forthcoming). "Foreign investment in three developing countries: determinants and consequences," in Mark Roberts and James Tybout, eds., *Industrial Competition, Productivity, and Trade Regimes: The Evidence* (Washington, D.C.: The World Bank).
- Harrold, Peter and Rajiv Lall (1993). "China: reform and development in 1992-93", World Bank Discussion Paper No. 215 (Washington, D.C.: The World Bank).
- Hatem, F. (1994). "Les délocalisations", note N.4/93, Observatoire des investissements internationaux, Ministère de l'Economie, Paris, mimeo.
- Hedlund, Gunnar, ed. (1993a). *Transnational Corporations and Organisation Management. United Nations Library on Transnational Corporations* (London: Routledge).
- \_\_\_\_\_, ed. (1993b). *Organization of Transnational Corporations. United Nations Library on Transnational Corporations* (London: Routledge).
- Hein, Catherine (1988). "Multinational enterprises and employment in the Mauritian export processing zone", ILO, Multinational Enterprises Programme, Working Paper No. 52 (Geneva: ILO).

- Henderson, Jeffrey (1993). "Changing international divisions of labour in the electronics industry", paper presented at the meeting on "New international divisions of labour: globalization and the location of work", organized by the International Institute for Labour Studies, ILO, Geneva, 16-17 September 1993.
- Henderson, John (1992). "International economic integration: progress, prospects and implications", *International Affairs*, 68, pp. 633-653.
- and M. Castells, eds. (1987). *Global Restructuring and Territorial Development* (London: Sage).
- Hershfield, D. C. (1975). *The multinational union faces the multinational company*, Conference Board Report No. 658 (New York: Conference Board).
- (1993a). "Multinational and employment in Indonesia", ILO, Multinational Enterprises, Programme, Working Paper No. 67 (Geneva: ILO).
- Hill, H. (1993b). "Employment and multinational enterprises in Indonesia", in P. Bailey, A. Parisotto and G. Renshaw, eds. *Multinationals and Employment: The Global Economy of the 1990s* (Geneva: ILO), pp. 189-214.
- Hiltrop, J. M. (1991). "Human resource practices of multinational organisations in Belgium", *European Management Journal*, 9, 4 (December), pp. 404-411.
- Ho, Wonsun (1993). "Export processing zones in the Republic of Korea, economic impact and social issues", ILO, Multinational Enterprises Programme, Working Paper No. 75 (Geneva: ILO).
- Hoffman, Michael W. and Jennifer Mills Moore (1984). *Business Ethics: Readings and Cases in Corporate Morality* (New York: McGraw-Hill).
- et al. eds., (1994). *Emerging Global Business Ethics* (London: Guozum).
- Hood N. (1991). "Inward investment and the Scottish economy", *Royal Bank of Scotland Review*, 169 (March), pp. 17-32.
- van Houten, G. (1989). "The implications of globalism: new management realities at Philips", in P. Evans, Y. Doz and A. Laurent, eds., *Human Resource Management in International Firms* (London: Macmillan), pp. 101-112.
- Howenstine, Ned and William J. Zeile (1994). "Characteristics of foreign-owned manufacturing establishments", *Survey of Current Business*, 74, 1, pp. 34-59.
- Howes, Candace (1991). "The benefits of youth: the role of Japanese fringe benefit policies in the restructuring of the US motor vehicle industry", *International Contribution to Labour Studies*, 1, pp. 113-132.
- Hu, Y-S. (1992). "Global firms are national firms with international operations", *California Management Review*, 34, pp. 107-126.
- Hufbauer, Gary C. and Jeffrey J. Schott (1993). *NAFTA: An Assessment* (Washington, D.C.: Institute for International Economics).
- Hughes, H. and G. Dorrance (1987). "Foreign investment in East Asia," in V. Cable and B. Persaud, eds., *Developing with Foreign Investment* (London and New York: Croom Helm).
- Humphreys, D. (1994). *Mining and Metals in the CIS - Between Autarchy and Integration* (London: Royal Institute of International Affairs).
- Hymer, Stephen and Robert Rowthorn (1970). "Multinational corporations and international oligopoly: the non-American challenge", in Charles Kindleberger, ed., *The International Corporation* (Cambridge, Mass.: The MIT Press), pp. 57-91.
- Intergovernmental Working Group on the Mineral Industry (IWGMI) (1992). *Changing Global Competitiveness for Mineral Capital: Regional and Country-Specific Analysis* (Ottawa, Canada: Government of Canada), Study No. 12.
- (1993a). *Comparison of Average Effective Tax Rates for Selected Mining Jurisdiction* (Ottawa, Canada: Government of Canada).
- (1993b). *An International Environmental Review: United States* (Ottawa, Canada: Government of Canada).
- (1993c). *An International Environmental Review: The Commonwealth of Australia* (Ottawa, Canada: The Government of Canada).
- International Chamber of Commerce (ICC) (1972). *Guidelines for International Investment* (Paris: ICC).
- (1991). *The Business Charter for Sustainable Development: Principles for Environmental Management* (Paris: ICC).
- International Confederation of Free Trade Unions (ICFTU) (1971). "Resolution on multinational corporations and conglomerates", in ICFTU, ed., *The Multinational Challenge* (Brussels: ICFTU), World Economic Conference Reports, 2, pp. 61-63.
- (1976). *Multinational Charter* (Brussels: ICFTU), Document D/1976/0403/13.
- (1978). *Executive Board Statement 1978* (Brussels: ICFTU), mimeo.
- (1993). *Executive Board Statement 1993* (Brussels: ICFTU), mimeo.
- International Finance Corporation (1988 through 1993). *Emerging Stock Markets Factbook* (Washington D.C.: IFC).
- International Labour Office (ILO) (1980). *Multinationals' Training Practices and Development* (Geneva: ILO).

- 
- \_\_\_\_ (1981). *Employment Effects of Multinational Enterprises in Industrialized Countries* (Geneva: ILO).
- \_\_\_\_ (1984a). *Technology Choice and Employment Generation in Multinational Enterprises in Developing Countries* (Geneva: ILO).
- \_\_\_\_ (1984b). *Social and Labour Practices of Multinational Enterprises in the Textiles, Clothing and Footwear Industries* (Geneva: ILO).
- \_\_\_\_ (1984c). *Multinationals' Training Practices and Development* (Geneva: ILO).
- \_\_\_\_ (1985). *Multinational Enterprises: Information and Consultation Concerning their Manpower Plans* (Geneva: ILO).
- \_\_\_\_ (1988). *Conditions of Work Digest: The Emerging Response to Child Labour* (Geneva: International Labour Office).
- \_\_\_\_ (1989a). *Report of the Committee of Experts on the Application of Conventions and Recommendations, Report III (Part 4A), International Labour Conference, 76th Session* (Geneva: ILO).
- \_\_\_\_ (1989b). *Social and Labour Practices of Multinational Enterprises in the Food and Drink Industry* (Geneva: ILO).
- \_\_\_\_ (1991a). *Multinational Banks and their Social and Labour Practices* (Geneva: ILO).
- \_\_\_\_ (1991b). "Technological changes in wood industries with special emphasis on training need and employment opportunities", Report II, Forestry and Industry Committee (Geneva: ILO).
- \_\_\_\_ (1991c). *Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy* (Geneva: ILO).
- \_\_\_\_ (1991d). *Freedom of Association and the Right to Organise, Industrial Relations and Collective Bargaining in the Food and Drink Industries* (Geneva: ILO), Food and Drink Industries Committee, report II.
- \_\_\_\_ (1992a). *Summary of Reports Submitted by Governments and by Employers' and Workers' Organizations for the Fifth Survey on the Effect Given to the Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy* (Geneva: ILO).
- \_\_\_\_ (1992b). *Recent Developments in the Iron and Steel Industry: Report I* (Geneva: ILO).
- \_\_\_\_ (1992c). *Promotion of the Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy, Report prepared for the Committee on Multinational Enterprises, GB.254/MNE/1/4* (Geneva: ILO).
- \_\_\_\_ (1993a). *Yearbook of Labour Statistics, 1993* (Geneva: ILO).
- \_\_\_\_ (1993b). *Report of the Committee of Experts on the Application of Conventions and Recommendations, Report III (Part 4A), International Labour Conference, 89th Session* (Geneva: ILO).
- \_\_\_\_ (1993c). *Recent Developments in the Metal Trades: Report I*. (Geneva: ILO).
- \_\_\_\_ (1994). *World Labour Report* (Geneva: ILO).
- International Metal Workers Federation (1988). *Trade and Workers' Rights: Time for a Link* (Geneva: IMF).
- International Monetary Fund (1973 through 1993). *Exchange Arrangements and Exchange Restrictions, Annual Report* (Washington, D.C.: IMF).
- \_\_\_\_ (1992). *World Economic Outlook 1992* (Washington, D.C.: International Monetary Fund).
- \_\_\_\_ (1993a). *Balance of Payments Manual, Fifth Edition* (Washington, D.C.: International Monetary Fund).
- \_\_\_\_ (1993b). *World Economic Outlook 1993* (Washington, D.C.: International Monetary Fund).
- \_\_\_\_ (1994a). *International Financial Statistics: 1993 Yearbook* (Washington, D.C.: International Monetary Fund).
- \_\_\_\_ (1994b). *International Financial Statistics* (Washington, D.C.: International Monetary Fund, April 1994).
- \_\_\_\_, World Bank, OECD and EBRD (1991). *A Study of the Soviet Economy* (Paris: OECD).
- International Union of Food, Agricultural, Hotel, Restaurant, Catering, Tobacco and Allied Workers' Association (IUF) (1994). *IUF/BSN Charter Agreement on Trade Union Rights* (Geneva: IUF).
- Iyanda O. and J. A. Bello (1979). *Employment Effects of Multinational Enterprises in Nigeria* (Geneva: ILO MEP).
- Jacquemin, A. (1991). "Strategic competition in a global environment" in *OECD, Trade, Investment and Technology in the 1990s* (OECD: Paris), pp. 13-31.
- Japan, Economic Planning Agency (1994). *Japanese Economic Indicators Quarterly, 1993 FY, 3* (Tokyo: Economic Planning Agency).
- Japan, Ministry of International Trade and Industry (1984). *Wagakuni Kigyono Kaigai Jigyo Katsudo, 12 and 13th Survey* (Tokyo: Toyo Hoki Shuppan).
- \_\_\_\_ (1990). *Wagakuni Kigyo no Kaigai Jigyo Katsudo, 18th and 19th Survey* (Tokyo: Ministry of Finance Printing Bureau).
- \_\_\_\_ (1992a). *Wagakuni Kigyono Kaigai Jigyo Katsudo, 21st Survey* (Tokyo: Ministry of Finance Printing Bureau).
- \_\_\_\_ (1992b). *Gaishi-kei kigyo no Doko, 25th Survey* (Tokyo: Ministry of Finance Printing Bureau).
-

- Japan External Trade Organization (JETRO) New York (1988). *Waga Chusho Kigyo no Taibei Toshi ni Tsuite* (New York: JETRO).
- \_\_\_\_ (1990). *Current Management Situation of Japanese Manufacturing Enterprises in Europe*. Tokyo: 6th survey report.
- \_\_\_\_ (1993a). *Zaibei Nikkei Seijougyo Chosa* (Tokyo: JETRO).
- \_\_\_\_ (1993b). *JETRO Hakusho: Toshi-hen, 1993* (Tokyo: JETRO).
- \_\_\_\_ (1994). *JETRO Hakusho: Toshi-hen, 1994* (Tokyo: JETRO).
- Japan Institute for Overseas Investment (1994). "Kaigai chokusetsu toshi no kongo no doko ni kansuru ankehto kekka ni tsuite", *Kaigai Toyushi*, 3 January, pp. 68-71.
- Jéquier, N (1989). "Measuring the indirect employment effects of multinational enterprises: some suggestions for a research framework, ILO, Multinational Enterprise Programme, Working Paper No. 56 (Geneva: ILO).
- Jenkins, Rhys (1987). *Transnational Corporations and Uneven Development* (London: Methuen).
- \_\_\_\_ (1991). "The impact of foreign investment in less developed countries: cross-section analysis versus industry studies; in Peter Buckley and Jeremy Clegg eds., *Multinational Enterprises in Less Developed Countries* (London: MacMillan), pp. 111-130.
- Jodice, A. (1980). "Sources of change in Third World regimes for foreign direct investment 1968-1976", *International Organization*, 34, 2, pp. 177-206.
- Johnston, W. B. (1991). "Global work force 2000: The new world labor market", *Harvard Business Review*, 69, 2 (March-April), pp. 115-127.
- Jones, Geoffrey, ed. (1993). *Transnational Corporations: A Historical Perspective*. United Nations Library on Transnational Corporations (London: Routledge).
- Julius, DeAnne (1990). *Global Companies and Public Policy: the Growing Challenge of Foreign Direct Investment* (New York: Council on Foreign Relations Press).
- \_\_\_\_ (1993). *Liberalization, foreign investment and economic growth*, Shell Selected Paper, March 1993.
- Jungnickel, Rolf (1993). "Recent trends in foreign direct investment", in P. Bailey, A. Parisotto and G. Renshaw, eds., *Multinationals and Employment: The Global Economy of the 1990s* (Geneva: International Labour Office), pp. 5-26.
- \_\_\_\_ (1994a). "FDI, trade and employment", statement presented at the OECD Roundtable on FDI, trade and employment, Paris, 2 March 1994; extended and updated version, HWWA, Hamburg, 2 June 1994.
- \_\_\_\_ (1994b). "Globalization and the international division of labour: the role of technology and wage costs," in W. Sengenberger and D. Campbell, eds., *New International Division of Labour: Globalization and the Location of Work* (Geneva: International Institute for Labour Studies), forthcoming.
- Kamel, Rahael (1990). *The Global Factory: Analysis and Action for a New Economic Era* (Philadelphia: American Friends Service Committee).
- Katz, J. M. (1987). *Technology Generation in Latin American Manufacturing* (New York: St. Martins Press).
- Keeley, Michael (1983). "Organization as non-persons," in Thomas Donaldson and Patricia Werhane, eds., *Ethical Issues in Business* (New Jersey: Prentice Hall), pp. 120-125.
- Keidanren (1987). *Guidelines for Overseas Direct Investment* (Tokyo: Keidanren).
- Kester, Anne Y., ed. (1992). "Behind the numbers: U.S. trade in the world economy", National Research Council, Panel on Foreign Trade Statistics (Washington, D.C.: National Academy Press).
- Keynes, John Maynard (1971). *The Economic Consequences of the Peace* (London: Macmillan).
- Khalil, Mohamed I. (1992). "Treatment of foreign investment in bilateral investment treaties", *ICSID Review, Foreign Investment Law Journal*, 7, 2 (Fall), pp. 339-383.
- Khan, Mohsin S. (1990). "Private investment and economic growth in developing countries", *World Development*, 18, 1 (January), pp. 19-27.
- Kim W. (1993). Industrial Restructuring and Regional Adjustment in Asian NIEs. *Environment and Planning, A*, 25, pp. 27-46.
- Kindleberger, Charles (1986). "International public goods without international government", *American Economic Review*, 76, 1 (March), pp. 1-13.
- \_\_\_\_ (1988). "The new multinationalization of business", *Asean Economic Bulletin*, 5, pp. 113-24.
- Kiss, Karoly (1993). "Western prescriptions for Eastern transition", in Hungarian Scientific Council for World Economy, ed., *Trends in World Economy*, 72, Working Paper (Budapest: Hungarian Scientific Council for World Economy).
- Kline, John M. (1985). *International Codes and Multinational Business: Setting Guidelines for International Business Operations* (Westport: Quorum Books).
- \_\_\_\_ (1991). "Doing business in South Africa: seeking ethical parameters for business and government responsibilities", Case Study No. 11 (New York: Carnegie Council on Ethics and International Affairs), mimeo.

- \_\_\_\_\_. (1992). "Are business ethics part of your risk management strategy?", *Focus: The Zuerich Insurance Newsletter*, 2 (February), pp. 10-11.
- \_\_\_\_\_. (1994). "Business ethics in Chile: foreign practices and domestic traditions", in W. Michael Hoffman, et al., eds., *Emerging Global Business Ethics* (Westport: Quorum Books), pp. 3-13.
- Korze, Uros and Marko Simoneti (1994). "Privatization of Tobacco Company Ljubljana", in Dennis A. Rondinelli, ed., *Privatization and Economic Reform in Central Europe: The Changing Business Climate* (London: Quorum Books), pp. 123-135.
- Kosacoff, B. and G. Bezchinsky (1993). *De la Sustitucion de Importaciones a la Globalizacion* (Buenos Aires: ECLAC).
- KPMG (1992). "Cross-border M & A recovers: survey", *Dealwatch 1992: The KPMG Report on International Mergers and Acquisitions* (Amsterdam: KPMG).
- Kregel, Jan (1992). "Globalisation, financial markets, capital flows and economic policy", paper presented to the Committee of Development Planning, Working Group of United Nations Development Committee.
- Krugman, Paul (1993). "Integration, specialization and adjustment", CEPR Discussion Paper No. 886 (London: CEPR), mimeo.
- \_\_\_\_\_. (1994). "Competitiveness: a dangerous obsession", *Foreign Affairs*, 73, 2, pp. 28-44.
- Kumar, Nagesh (forthcoming). *Multinational Enterprises and Industrial Organization: the Case of India* (New Delhi: Sage).
- Kuznets, Simon (1966). *Modern Economic Growth: Rate, Structure and Spread* (New Haven: Yale University Press).
- Laabs, Jennifer J. (1992). "HR's vital role at Levi Strauss", *Personnel Journal*, (December), p. 39.
- Lall, Sanjaya (1992). "Technological capabilities and industrialization", *World Development*, 20, 2 (February), pp. 165-186.
- \_\_\_\_\_. (1993a). "Foreign direct investment in South Asia", *Asian Development Review*, 11, 1, pp. 103-119.
- \_\_\_\_\_. (1993b). *Transnational Corporations and Economic Development. The United Nations Library on Transnational Corporations* (London: Routledge).
- \_\_\_\_\_. (1994a). "'The East Asian miracle' study: does the bell toll for industrial strategy?", *World Development*, 22, 4 (April).
- \_\_\_\_\_. (1994b). "Industrial adaptation and technological capabilities in developing countries", in T. Killick, ed., *The Nature, Significance and Determinants of Flexibility in National Economies* (London: Routledge).
- Landefeld, Steven J., Obie Wichard and Jeffrey Lowe (1993). "Alternative frameworks for U.S. International Transactions", *Survey of Current Business*, 73 (December), pp. 50-61.
- Larkins, Ernest R. (1991). "Multinationals and their quest for the good tax haven: taxes are but one, albeit important, consideration", *International Lawyer*, 25, 2 (Summer), pp. 471-487.
- Lawrence, Robert Z. (1993). "Futures for the world trading system and their implications for developing countries", in Manuel Agosin and Diana Tussie, eds., *Trade and Growth: New Dilemmas for Trade Policy* (London: Macmillan), pp. 43-68.
- \_\_\_\_\_. (1994). "Labor market performance and standards in the OECD: the concern about globalization", mimeo.
- Lecraw, Donald J. and A. J. Morrison, eds. (1993). *Transnational Corporations and Business Strategy. United Nations Library on Transnational Corporations* (London: Routledge).
- Leisinger, Klaus M. (1994). "Corporate ethics and international business: some basic issues" (Basel: University of Basel), mimeo.
- Lesser, William (1990). "An overview of the intellectual property system", in Wolfgang Siebeck et al., eds., *Strengthening Protection of Intellectual Property in Developing Countries: A Survey of the Literature*, World Bank Discussion Paper 112 (Washington D.C.: World Bank), pp. 5-15.
- Levitt, Theodore (1983). "The dangers of social responsibility", in Tom L. Beauchamp and Norman E. Bowie, eds., *Ethical Theory and Business* (New Jersey: Prentice Hall), pp. 83-86.
- Levy, David (1993). "International production and sourcing: trends and issues", *Science, Technology, Industry Review*, 13, pp. 13-59.
- Lewis, Arthur (1978). *Growth and Fluctuations, 1870-1913* (London: Allen and Unwin).
- \_\_\_\_\_. (1980). "The slowing down of the engine of growth", *American Economic Review*, 70 (September), pp. 555-564.
- Liebau, Eberhard and Philipp Wahnschaffe (1992). "Management strategies of multinational strategies of multinationals in development countries", *Intereconomics*, 27, 4 (July/August), pp. 190-198.
- van Liemt, G. (1992). "Economic globalization: Labour options and business strategies in high labour cost countries", *International Labour Review*, 131, 4-5, pp. 453-470.
- Lim, D. (1983). "Fiscal incentives and direct foreign investment in less developed countries", *Journal of Development Studies*, 9, pp. 207-212.

- Lim L. (1985). *Women Workers in Multinational Enterprises in Developing Countries* (Geneva: UNCTC/ILO).
- Lim, Linda Y. C. (1990). "Singapore", in United States Department of Labour, Bureau of International Labour Affairs, *Labour Standards and Development in the Global Economy* (Washington D.C.: Government Printing Office), pp. 73-90.
- \_\_\_\_\_ and Pang Eng Fong (1991). *Foreign Direct Investment and Industrialisation in Malaysia, Singapore, Taiwan and Thailand* (Paris: OECD).
- Lipsey, Robert E. and Zbigniew Zimny (1993). "The impact of transnational service corporations on developing countries: competition, market structure and the provision of unique services", in Karl P. Sauvant and Padma Mallampally, eds., *Transnational Corporations in Services, United Nations Library on Transnational Corporations* (London and New York: Routledge) pp. 13-26.
- Loser, C. and E. Kalter, eds. (1992). "Mexico: the strategy to achieve sustained economic growth", IMF Occasional Paper No. 99 (Washington, D.C.: International Monetary Fund).
- Luostarinen R. and T. Pulkkinen (1991). *International Business in European Universities in 1990* (Helsinki: EIBA).
- Lustig, Nora (1992). *Mexico: the Remaking of an Economy* (Washington, D.C.: The Brookings Institution).
- Maddison, Angus (1989). *The World Economy in the 20th Century* (Paris: OECD Development Centre).
- \_\_\_\_\_ (1991). *Dynamic Forces in Capitalist Development* (Oxford: Oxford University Press).
- Madeuf, Bernadette (1994). "Foreign direct investment, trade and employment delocalisation", paper for the OECD roundtable on "FDI, trade and employment", Paris, 2 March 1994.
- Mair, A., R. Florida and M. Kennedy (1988). "The new geography of automobile production: Japanese transplants in North America", *Economic Geography*, 64, 4, pp. 352-373.
- Maizels, Alfred (1963). *Growth and Trade* (Cambridge: Cambridge University Press).
- Marginson, Paul, Peter Armstrong and Keith Sisson (1993). "The structure of transnational capital in Europe: the emerging Euro-company and its implications for industrial relations", mimeo.
- \_\_\_\_\_ (1994). "Facing the multinational challenge", paper presented at the IREC Conference on *Industrial Relations in the European Community*, Brussels, 21-23 April.
- Maria y Campos de, Mauricio (1992). "Reestructuración y desarrollo de la industria automotriz Mexicana en los años ochenta: evolución y perspectivas", *Estudios e Informes de la CEPAL*, 83 (Santiago: CEPAL).
- Martinez, J. and J. C. Jarillo (1989). "The evolution of research on coordination mechanisms in multinational companies", *Journal of International Business Studies*, 20, 3, pp. 489-514.
- Mataloni, Raymond J., Jr. (1993). "U.S. multinational companies: operations in 1991," *Survey of Current Business*, 73, 7 (July), pp. 40-96.
- Mathieu, C. and H. Steerdyniak (1994). "L'émergence de l'Asie menace-t-elle l'emploi?" *Revue de l'Observatoire Français de la Conjoncture Economique*, 48 (January).
- McGuire, Sumiye Okubo (1994). "Foreign direct investment, trade and employment in the United States", paper for the OECD Roundtable on "FDI, trade and employment", Paris, 2 March 1994.
- McKern, Bruce, ed. (1993). *Transnational Corporations and the Exploitation of Natural Resources. United Nations Library on Transnational Corporations* (London: Routledge).
- McKinnon, Ronald (1993). "International money in historical perspective", *Journal of Economic Literature*, 31 (March), pp. 1-44.
- McMillan, Carl H. (1993). "The role of foreign direct investment in the transition from planned to market economies", *Transnational Corporations*, 2, 3 (December), pp. 97-119.
- Melo, H. (1989). "Foreign direct investment in mining in developing countries: a survey of statistical information", in M. Emerson and F. Graves, eds., *Mining Policies and Planning in Developing Countries* (New York: United Nations), pp. 264-277.
- Menshikov, Stanislav (1989). "Joint ventures in the USSR", *The CTC Reporter*, 28 (Autumn), pp. 40-44.
- Michalet, Charles-Albert (1991). "Global competition and its implications for firms", in OECD, *Technology and Productivity: the Challenge for Economic Policy* (Paris: OECD), pp. 79-88.
- Middleton, John, Adrian Ziderman and Arvil Van Adams (1993). *Skills for Productivity: Vocational Education and Training in Developing Countries* (Washington, D.C.: World Bank).
- Milkman, R. (1992). "The impact of foreign investment on US industrial relations: the case of California's Japanese-owned plants", *Economic and Industrial Democracy*, 13, pp. 151-182.
- Miller R. U. and M. A. Zaidi (1982). "Human capital and multinationals: evidence from Brazil and Mexico", *Monthly Labour Review*, 105, 6 (June), pp. 45-47.
- Millon-Delson, Chantal (1993). "Le principe de subsidiarité", *Collection Que sais-je?* No. 2793 (Paris: Presses Universitaires de France).

- Mincer J. and Y. Higuchi (1987). "Wage structures and labour turnover in the U.S. and Japan", NBER Working Paper No. 2306.
- Mintzberg, Henry (1989). "The case for corporate social responsibility", in A. Pablo Iannone, ed., *Contemporary Moral Controversies in Business* (New York: Oxford University Press), pp. 164-177.
- Miranda, C. (1994). "The employment effects of multinational enterprises in the Philippines", ILO, Multinational Enterprises Programme, Working Paper (Geneva: ILO), forthcoming.
- Miscimara, P. A. (1981). "The entertainment industry: inroads in multinational collective bargaining", *British Journal of Industrial Relations*, 19, pp. 49-65.
- Moran, Theodore H., ed. (1993). *Governments and Transnational Corporations. United Nations Library on Transnational Corporations* (London: Routledge).
- Morgenstern, Oscar (1959). *International Financial Transactions and Business Cycles* (Princeton: Princeton University Press).
- Morris, D and M. Heigert (1987). "Trends in collaborative agreements", *Columbia Journal of World Business*, 22, pp. 15-21.
- Morrison, Allen and Kendall Roth (1992). "The regional solution: an alternative to globalization", *Transnational Corporations*, 1, 2 (August), pp. 37-56.
- Mortimore, Michael (1989). "The conduct of Latin America's creditor banks", *CEPAL Review*, 37 (April), pp. 7-26.
- \_\_\_\_ (1991). "Debt/equity conversion", *CEPAL Review*, 44 (August), pp. 79-96.
- \_\_\_\_ (forthcoming). "Transforming sitting ducks into flying geese: the example of the automobile industry", mimeo.
- Multinational Business Forum (1993). *Thriving on Diversity* (Brussels: Multinational Business Forum).
- Nataranjan, S. and T. J. Miang (1992). *The Impact of MNC Investments in Malaysia, Singapore and Thailand* (Singapore: Institute of Southeast Asian Studies).
- Nestlé, S.A. (1994). "Nestlé and professional training", brochure (Renens, Switzerland: Nestlé, S.A.).
- Neuhaus, Rolf (1982). *International Trade Secretariats* (Bonn: Friedrich-Ebert-Stiftung).
- Nichols, Martha (1993). "Third world families at work: child labour or child care", *Harvard Business Review*, 71 (January-February), pp. 12-23.
- Noah, Harold and Max Eckstein (1988). "Business and industry involvement with education in Britain, France and Germany", in J. Lauglo and K. Lillis, eds., *Vocationalizing Education: An International Perspective* (Oxford: Pergamon Press), pp. 45-68.
- Northrup, H. R. and R. L. Rowan (1979). *Multinational Collective Bargaining Attempts* (Philadelphia: University of Pennsylvania Press).
- Northrup, H. R., R. L. Rowan and K. Laffer (1977). "Australian maritime unions and the International Transport Workers' Federation", *Journal of Industrial Relations*, 19, pp. 113-132.
- O'Brien, Richard (1992). *Global Financial Integration: The End of Geography* (New York: Council on Foreign Relations Press).
- Odle, Maurice (1993). "Foreign direct investment as part of the privatization process", *Transnational Corporations*, 2, 2 (August), pp. 7-34.
- Organisation for Economic Co-operation and Development (OECD) (1985). *Structural Adjustment and Multinational Enterprises* (Paris: OECD).
- \_\_\_\_ (1986). *The OECD Guidelines for Multinational Enterprises* (Paris: OECD).
- \_\_\_\_ (1989). *Investment Incentives and Disincentives: Effects on International Direct Investment* (Paris: OECD).
- \_\_\_\_ (1991). *Technology and Productivity: The Challenge for Economic Policy* (Paris: OECD).
- \_\_\_\_ (1992a). *Foreign Direct Investment in Central and Eastern Europe. Policies and Trends in Fourteen Economies in Transition* (Paris: OECD), CCEET/DAFFE(92)180/REV.1.
- \_\_\_\_ (1992b). *The OECD Declaration and Decisions on International Investment and Multinational Enterprises: 1991 Review* (Paris: OECD).
- \_\_\_\_ (1992c). *Detailed Benchmark Definition, Report Prepared by the Group of Financial Statisticians at the Request of the Committee on International Investment and Multinational Enterprises* (Paris: OECD).
- \_\_\_\_ (1992d). *International Direct Investment: Policies and Trends in the 1980s* (Paris: OECD).
- \_\_\_\_ (1992e). *The OECD Guidelines for Multinational Enterprises* (Paris: OECD).
- \_\_\_\_ (1993a). *Employment/Unemployment Study: Interim Report by the Secretary General* (Paris: OECD).
- \_\_\_\_ (1993b). *Performance of Foreign Affiliates in OECD Countries* (Paris: OECD).
- \_\_\_\_ (1993c). *Foreign Direct Investment Relations Between the OECD and the Dynamic Asian Economies: The Bangkok Workshop* (Paris: OECD).

- \_\_\_\_\_. (1993d). *Financial Market Trends* (Paris: OECD).
- \_\_\_\_\_. (1993e). *OECD Reviews on Foreign Direct Investment: New Zealand* (Paris: OECD).
- \_\_\_\_\_. (1993f). *National Treatment for Foreign-Controlled Enterprises* (Paris: OECD).
- \_\_\_\_\_. (1994a). *Main Economic Indicators, May 1994* (Paris: OECD).
- \_\_\_\_\_. (1994b). "FDI and employment", background paper for the OECD Roundtable on "FDI, trade and employment", Paris, 2 March 1994.
- \_\_\_\_\_. (1994c). *Employment Outlook* (Paris: OECD), forthcoming.
- \_\_\_\_\_. (1994d). *The OECD Guidelines for Multinational Enterprises* (Paris: OECD).
- \_\_\_\_\_, TEP (1992). *Technology and the Economy: The Key Relationships* (Paris: OECD).
- Office of Technology Assessment (OTA) (1993). *Multinationals and the National Interest* (Washington D.C.: United States Congress).
- Office of the United States Trade Representative (USTR) (1992). *1992 National Trade Estimate Report on Foreign Trade Barriers* (Washington, D.C.: USTR).
- Ohmae, K. (1990). *The Borderless World: Power and Strategy in the Interlinked Economy* (London: Collins).
- Okada, Y. (1983). "The dilemma of Indonesian dependency on foreign direct investments", *Development and Change*, 14, 1 (January), pp. 115-132.
- Oliver, N., J. Morris and B. Wilkinson (1988). *The Japanization of British Industry* (Oxford: Basil Blackwell).
- \_\_\_\_\_, J. Morris and B. Wilkinson (1992). "The impact of Japanese manufacturing investment on European industry", in S. Young and J. Hamill, eds., *Europe and the Multinationals: Issues and Responses for the 1990s* (London: Edward Elgar), pp. 185-205.
- \_\_\_\_\_ and B. Wilkinson (1989). "Japanese manufacturing techniques and personnel and industrial relations practices in Britain: evidence and implications", *British Journal of Industrial Relations*, 27 (March), pp. 73-92.
- Olson, M. (1971). *The Logic of Collective Action* (Cambridge: Harvard University Press).
- Ortiz, Edgar (1993). "TLC y inversión extranjera en México", *Comercio Exterior*, 43 (October), pp. 971-972.
- Osborne, D. and T. Gaebler (1992). *Reinventing Government* (Reading, Mass.: Addison-Wesley).
- Ostry, S. (1990). *Governments and Corporations in a Shrinking World* (New York: Council on Foreign Relations).
- \_\_\_\_\_. (1992). "The domestic domain: the new international policy arena", *Transnational Corporations*, 1, 1 (February), pp. 7-26.
- Otto, J. (1992a). "A global survey mineral company investment preferences", in James Otto and Thomas Wälde, eds., *Mineral Investment Conditions in Selected Countries of the Asia-Pacific Region* (Bangkok: United Nations), ST/ESCAP/1197, pp. 330-342.
- \_\_\_\_\_. (1992b). "Criteria for assessing mineral investment conditions", in James Otto and Thomas Wälde, eds., *Mineral Investment Conditions in Selected Countries of the Asia-Pacific Region* (Bangkok: United Nations), ST/ESCAP/1197, pp. 6-34.
- Ozawa, Terutomo (1992). "Foreign direct investment and economic development", *Transnational Corporations*, 1, 1 (February), pp. 27-54.
- \_\_\_\_\_. (1993). "Foreign direct investment and structural transformation: Japanese as recycler of market and industry", *Business and Contemporary World*, 5 (Spring), pp. 129-137.
- Panic, Mica (1988). *The National Management of the International Economy* (London: Macmillan).
- \_\_\_\_\_. (1992). *European Monetary Union: Lessons from the Classical Gold Standard* (London: Macmillan).
- \_\_\_\_\_. (1993). "The state as an agent of economic change", paper presented at WIDER conference on The State and Economic Development, Cambridge, University of Cambridge, April 1993, mimeo.
- Papaconstantinou, G. (1993). "Globalization and employment: characteristics, trends, and policy issues", paper presented at the OECD Conference on "Technology, Innovation Policy and Employment", Helsinki, October 7-9, 1993.
- Parisotto, Aurelio (1993). "Direct employment in multinational enterprises in industrialized and developing countries in the 1980s: main characteristics and recent trends", in Paul Bailey et al., eds., *Multinationals and Employment: The Global Economy of the 1990s* (Geneva: ILO), pp. 33-68.
- Parra, A. R. (1992). "Principles governing foreign investment as reflected in national investment codes", *ICSID Review, Foreign Investment Law Journal*, 7, 2 (Fall), pp. 428-452.
- Pearce, R.D. (1990). *The Internationalization of Research and Development* (London: Macmillan).
- \_\_\_\_\_ and S. Singh (1992). "Internationalization of R&D among the world's leading enterprises", in O. Grandstrand et al., eds., *Technology, Management and International Business: Internationalization of R&D and Technology* (Chichester: J. Wiley and Sons).

- Pearson, Ruth and Swasti Mitter (1993). "Employment and working conditions of low-skilled information processing workers in less developed countries", *International Labour Review*, 132, 1, pp. 49-64.
- Peet, R., ed. (1987). *International Capitalism and Industrial Restructuring* (Boston: Allen and Unwin).
- Peres, Wilson N. (1993). "The internationalization of Latin American industrial firms", *CEPAL Review*, 49 (April), pp. 55-74.
- Petri, P. (1994). "The regional clustering of foreign direct investment and trade", *Transnational Corporations*, forthcoming.
- Piore, Michael and Charles Sabel (1984). *The Second Industrial Divide: Possibilities for Prosperity* (New York: Basic Books).
- Plaesschart, Sylvain, ed. (1994). *Transnational Corporations, Transfer Pricing and Taxation. United Nations Library on Transnational Corporations* (London: Routledge).
- Polanyi, Karl (1957). *The Great Transformation* (Boston: Beacon Press).
- Pollard, Sydney (1981). *Peaceful Conquest: The Industrialisation of Europe, 1760-1790* (Cambridge: Cambridge University Press).
- Porter, M. E. (1990). *The Competitive Advantage of Nations* (London: Macmillan).
- Purcell, J., P. Marginson, Edwards and K. Sisson (1987). "The industrial relations practices of multi-plant foreign owned firms", *Industrial Relations Journal*, 18, 2, pp. 130-137.
- Quinn, John and Joseph Petrick (1994). "US international competitiveness and the challenge of expanding the jurisdiction of human dignity", in W. Michael Hoffman, et al., eds., *Emerging Global Business Ethics* (Westport: Quorum Books), pp. 107-118.
- Radetzki, M. (1986). "FDI in minerals in developing countries", *The CTC Reporter*, 22 (Autumn), pp. 20-25.
- Ramos, J. (1993). "Crecimiento, crisis y viraje estratégico", *CEPAL Review*, 50 (August), pp. 65-73.
- Ramstetter, Eric D. (1994). "Characteristics of foreign multinationals in selected Asian economies and their role in host economy exports", paper prepared for the Joint Conference on Promoting South-South Cooperation in the Asia-Pacific Region, Colombo, Sri Lanka, 16-18 February.
- Reich, S. (1989). "Roads to follow: regulating direct foreign investment", *International Organization*, 43, pp. 543-584.
- Reich, Robert (1991a). "Who do we think they are", *The American Prospect*, 1, 1 (Winter), pp. 49-53.
- \_\_\_\_ (1991b). "Who is them?" *Harvard Business Review*, 69, 2 (March-April), pp. 77-89.
- \_\_\_\_ (1992). *The Work of Nations: Preparing Ourselves for 21st Century Capitalism* (New York: Vintage Books).
- Reyes-Castro, Fernando and Domínguez Atahualpa (1993). "Zonas francas industriales en la Republica Dominicana: su impactos económico y social", ILO, Multinational Enterprises Programme, Working Paper No. 73 (Geneva: ILO).
- Rhee, Y. K., K. Katterbach and J. White (1990). "Free trade zones export strategies", Industry Series Paper No. 36 (Washington, D.C.: The World Bank).
- Rico, L. (1987). "The new industrial relations: British electricians new-style agreements", *Industrial and Labour Relations Review*, 11, pp. 63-78.
- Robson, Peter, ed. (1993). *Transnational Corporations and Regional Economic Integration. United Nations Library on Transnational Corporations* (London: Routledge).
- Rohwedder, Căcilie (1994). "Learning to pitch with a local flair", *Central European Economic Review*, 2, 2 (Spring), pp. 24-25.
- Rojec, Matija (1994). "Privatization and foreign direct investment in Central and Eastern Europe", Ljubljana, mimeo.
- Roll, Richard (1989). "Price volatility, international market links and their implications for regulatory policies", *Journal of Financial Services Research*, 3, pp. 211-246.
- Rondinelli, Dennis A. (1994). "Privatization and economic reform in Central Europe: experience of the early transition period", in Dennis A. Rondinelli, ed. *Privatization and Economic Reform in Central Europe: The Changing Business Climate* (London: Quorum Books), pp. 1-40.
- Rose, M. (1984). "Economic nationalism versus class solidarity: the perspectives of active trade union members", in G. Spyropoulos, ed., *Trade Unions Today and Tomorrow: Trade Unions in a Changing Europe* (Maastricht: PIE), pp. 179-198.
- Rowthorn, Robert (1992). "Productivity and American leadership", *Review of Income and Wealth*, 38, 1 (December), pp. 475-496.
- Rozas, P. (1992). "Inversión extranjera y empresas transnacionales en la economía de Chile: proyectos de inversión y estrategias de las empresas transnacionales", *Estudios e Informes de la CEPAL*, 85 (Santiago: CEPAL).
- Rubenstein, James (1992). *The Changing Auto Industry: A Geographical Analysis* (New York and London: Routledge).
- Rubin, Seymour and Don Wallace (1994). *Transnational Corporations and National Law. United Nations Library on Transnational Corporations* (London: Routledge).

- Ruffing, Lorraine (1989). "Resolving accounting dilemmas in Soviet joint ventures", *The CTC Reporter*, 28 (Autumn), pp. 47-49.
- Sader, Frank (1993). "Privatization and foreign investment in the developing world: 1988-1992", World Bank PRE Working Paper No. 1202 (October).
- Salt, John and Allan Findlay (1981). "International migration of highly-skilled manpower", in R. Appleyard, ed., *The Impact of International Migration on Developing Countries* (Paris: OECD), pp. 159-180.
- San, Gee and Chao-nam Chen (1988). "In-service training in Taiwan, R.O.C.", CIER, Economic Monograph Series 20 (Taipei, Taiwan Province of China: Chung-hua Institution for Economic Research).
- Sauvant, Karl P. (1986). *International Transactions in Services: The Politics of Transborder Data Flows* (Boulder, Colorado: Westview Press and Montreal, Canada: the Atwater Institute).
- \_\_\_\_ (1990). "Accountancy development in the USSR", *The CTC Reporter*, 30 (Autumn), pp. 34-36.
- \_\_\_\_ and Padma Mallampally, eds. (1993). *Transnational Corporations in Services. United Nations Library on Transnational Corporations* (London: Routledge).
- Schultz, T. W. (1980). *Investing in People: The Economics of Population Quality* (Berkeley: University of California Press).
- Scottish Development Agency (1986). *Manpower Excellence and Corporate Performance in Scotland* (Glasgow: Scottish Development Agency).
- Scott, Bruce (1992). "Economic strategy and economic performance" (Cambridge, Mass.: Harvard Business School), mimeo.
- Sengenberger, W. (1992). "Intensified competition, industrial restructuring and industrial relations", *International Labour Review*, 131, 2, pp. 139-154.
- \_\_\_\_ and D. Campbell, eds. (1992). *Is the Single Firm Vanishing? Inter-Enterprise Networks and Labour Institutions* (Geneva: International Institute for Labour Studies).
- \_\_\_\_, eds. (1993). *Lean Production and Beyond: Labour Aspects Of A New Production Concept* (Geneva: International Institute for Labour Studies).
- Shafaeddin, S. M. (1993). "Risks of further marginalization of Africa in international trade", paper presented at the Development Studies Association Conference, (Sussex: Sussex University), 28 September 1993, mimeo.
- Shaiken, H. (1990). "Mexico in the global Economy: high technology and work organization in export industries", San Diego, University of California, Centre for US-Mexican Studies, Monograph Series 33.
- Shelp R. et al. (1984). *Service Industries and Economic Development* (New York: Praeger).
- Sibunruang, Atchaka and Peter Brimble (1989). "The employment effects of manufacturing enterprises in Thailand", ILO, Multinational Enterprises Programme, Working Paper No. 54 (Geneva: ILO).
- Simoes, V. (1985). "Portugal", in John H. Dunning, ed., *Multinational Enterprises, Economic Structure and International Competitiveness* (New York: John Willey).
- Simon, John G., Charles W. Powers and Jon P. Gunnemann (1993). "The responsibilities of corporations and their owners", in Tom L. Beauchamp and Norman E. Bowie, eds., *Ethical Theory and Business* (New Jersey: Prentice Hall), pp. 60-65.
- Sisson, Keith, J. Waddington and C. Whitston (1992). "The structure of capital in the European Community: the size of companies and the implications for industrial relations", *Warwick Papers in Industrial Relations*, 38 (February), pp. 1-40.
- Sivalingam, M. (forthcoming). "Export processing zones in Malaysia: economic impact and social issues", ILO, Multinational Enterprises Programme, Working Paper (Geneva: ILO).
- Skills Development Fund (1989) *Annual Report 1989* (Singapore: Skills Development Fund).
- Sklair, Leslie (1993). "New trends in the international division of labour: case studies in Mexico and China", paper presented at the forum on Labour in a Changing World Economy, Geneva, 16-17 September.
- Smart, Tim and Ken Kasriel (1994). "Tungsram turns a corner", *Business Central Europe*, 2, 9 (March), p. 25.
- Smith, D. and H. Wells (1975). *Negotiating Third World Mineral Agreements* (Cambridge, Mass.: Ballinger Publishing Co.).
- Soon, Tech Wong (1993). "Education and human resource development", in Linda Lim et al., eds., *Challenge and Response: Thirty Years of the Economic Development Board* (Singapore: Times Academic Press), pp. 235-269.
- Starnberg Institute (1991). "Employment and working conditions in export-processing zones" (Geneva: ILO), mimeo.
- Steil, B. (1994). "Social correctness", *Foreign Affairs*, 73, 1, pp. 14-20.
- Steuer, M. and J. Gennard (1971). "Industrial relations, labour disputes and labour utilization in foreign-owned firms in the United Kingdom", in John H. Dunning, ed., *The Multinational Enterprise* (London: Allen and Unwin), pp. 89-144.

- Stonehill, Arthur I. and Michael H. Moffet, eds. (1993). *International Financial Management*. United Nations Library on Transnational Corporations (London: Routledge).
- Stopford, J. M. and S. Strange (1991). *Rival States, Rival Firms: Competition for World Market Shares* (Cambridge: Cambridge University Press).
- Storper, M. and R. Walker (1989). *The Capitalist Imperative: Territory, Technology and Industrial Growth* (Oxford: Blackwell).
- Strassman W. and J. Wells, eds. (1988). *The Global Construction Industry* (London: Unwin Hyman).
- Streeck, Wolfgang and Vito, Sigurt (1993). *European Works Councils: Between Statutory Enactment and Voluntary Adoption* (Berlin: Wissenschaftszentrum für Sozialforschung), Social Science Research Centre Discussion Paper 312.
- Streeter, Paul, 1992, "Interdependence and integration of the world economy: the role of States and firms", *Transnational Corporations*, 1, 3 (December), pp. 125-137.
- Svedberg, Peter (1978). "The portfolio-direct composition of private foreign investment in 1914, revisited", *The Economic Journal*, 88, 1 (December), pp. 763-777.
- Svetlicic, Marjan and Matija Rojec (1993). "Foreign direct investment and the transformation of Central European economies", paper presented at the 19th Annual European International Business Association Conference, Lisbon, 12-14 December, mimeo.
- Symposium on TRIPs and TRIMs in the Uruguay Round: analytical and negotiating issues (1990). *World Economy*, 13, 4 (December), pp. 493-553.
- Szamuely, Laszlo (1993). "Privatization in a transforming Central and Eastern Europe", mimeo.
- Tan, G. (1992). *The Newly Industrializing Countries of Asia* (Singapore: Times Academic Press).
- Tavis, Lee A. (1982). "The multinational corporate responsibility for third world development", *Review of Social Economy*, 20, 3 (December), pp. 427-437.
- \_\_\_\_ (1988). *Multinational Managers and Host Government Interaction* (Notre Dame: University of Notre Dame Press).
- Taylor, William (1991). "The logic of global business: an interview with ABB's Percy Barnevik", *Harvard Business Review* (March-April), pp. 91-105.
- Taylor, Robert (1994). "Unions target companies over works councils", *Financial Times* (11 April), p. 7.
- Thee, Kian Wie (1990). "Indonesia: technology transfer in the manufacturing industry", in H. Soesastro and M. Pangestu, eds. *Technological Challenge in the Pacific* (Sydney: Allen and Unwin), pp. 200-232.
- Thomsen, Stephen and Stephen Woolcock (1993). *Direct Investment and European Integration: A Competition Among Firms and Governments* (London: Pinter Publishers).
- Tomzack, Mary E. (1994). "Franchising: practice makes perfect in Eastern Europe", *Crossborder* (Winter), pp. 32-34.
- Török, Adam (1994). "Industrial policy and foreign direct investment in Hungary", Working Paper No. 30 (Budapest: Hungarian Academy of Sciences).
- Toyo Keizai Shimposha (1989). *Kaigai Shinshutsu Kigyo Soran 1989* (Tokyo: Toyo Keizai Shimposha).
- \_\_\_\_ (1993). *Kaigai Shinshutsu Kigyo Soran 1993* (Tokyo: Toyo Keizai Shimposha).
- Trade Union Advisory Committee to the OECD (TUAC) (1994). "TUAC room document", mimeo.
- Trevor, M. (1983). *Japan's Reluctant Multinationals: Japanese Management at Home and Abroad* (London: Frances Pinter).
- Tung, R. (1988). *The New Expatriates: Managing Human Resources Abroad* (Cambridge, Mass.: Ballinger Publishing Company).
- Union of Industrial and Employers Confederation of Europe (UNICE) (1991a). "UNICE's approach to Community action with regard to information and consultation" (Brussels: UNICE), mimeo.
- \_\_\_\_ (1991b). "UNICE's position paper on proposed European Works Council Directive" (Brussels: UNICE), mimeo.
- \_\_\_\_ (1994). "UNICE's reaction to the Commission's latest proposal for a Directive" (Brussels: UNICE), mimeo.
- United Kingdom, Central Statistical Office (CSO) (1994). "Overseas earnings from royalties", first release, CSO (94)111 (HMSO, CSO), 3 June 1994.
- United Nations (UN) (1948). *Havana Charter for an International Trade Organization. Final Act and Related Documents* (Geneva: United Nations), United Nations publications, Sales No. 1948.II.D.4.
- United Nations (UN) (1993). *World Economic Survey* (New York: United Nations), United Nations publication, Sales No. E.93.II.C.1.
- United Nations Centre on Transnational Corporations (UNCTC) (1986). *Transnational Corporations in South Africa and Namibia: United Nations Public Hearings. Volume 1* (New York: United Nations), United Nations publications, Sales No. E.86.II.A.6.

- 
- \_\_\_\_ (1988a). *Transnational Corporations in World Development: Trends and Prospects* (New York: United Nations), United Nations publication, Sales No. E.88.II.A.7.
- \_\_\_\_ (1988b). *Bilateral Investment Treaties* (New York: United Nations), United Nations publication, Sales No. E.88.II.A.1.
- \_\_\_\_ (1989a). *Transnational Service Corporations and Developing Countries: Impact and Policy Issues* (New York: United Nations), United Nations publication, Sales No. E.89.II.A.14, Current Studies Series A, No. 10.
- \_\_\_\_ (1989b). *Foreign Direct Investment and Transnational Corporations in Services* (New York: United Nations), United Nations publication, Sales No. E.89.II.A.1.
- \_\_\_\_ (1990a). *Transnational Banks and the International Debt Crisis* (New York: United Nations), United Nations publication, Sales No. E.90.II.A.19.
- \_\_\_\_ (1990b). *The Challenge of Free Economic Zones in Central and Eastern Europe* (New York: United Nations), United Nations publication, Sales No. E.90.II.A.27.
- \_\_\_\_ (1990c). *Key Concepts in International Investment Arrangements and Their Relevance to Negotiations on International Transactions in Services* (New York: UNCTC Current Studies, Series A, No. 13), United Nations publication, Sales No. E.90.II.A.3.
- \_\_\_\_ (1990d). *Negotiating International Hotel Chain Management Agreementss* (New York: UNCTC Advisory Studies No. 5), United Nations publication, Sales No. E.90.II.A.8.
- \_\_\_\_ (1991). *World Investment Report 1991: The Triad in Foreign Direct Investment* (New York: United Nations), United Nations publication, Sales No. E.91.II.A.12.
- \_\_\_\_ (1992a). *World Investment Directory, Vol. I, Asia and the Pacific* (New York: United Nations), United Nations publication, Sales No. E.92.II.A.11.
- \_\_\_\_ (1992b). *The Determinants of Foreign Direct Investment: A Survey of the Evidence* (New York: United Nations), United Nations publication, Sales No. E.92.II.A.2.
- \_\_\_\_ (1992c). *Foreign Direct Investment and Industrial Restructuring* (New York: United Nations), United Nations publication, Sales No. E.92.II.A.9.
- \_\_\_\_ (1992d). *World Investment Directory, Vol. II, Central and Eastern Europe* (New York: United Nations), United Nations publication, Sales No. E.93.II.A.1.
- \_\_\_\_ (1992e). *Bilateral Investment Treaties 1959-1991* (New York: United Nations), United Nations publication, Sales No. E.92.II.A.16.
- \_\_\_\_ (1993). *Debt-Equity Swaps and Development* (New York: United Nations), United Nations publication, Sales No. E.93.II.A.7.
- \_\_\_\_ and UNCTAD (1991). *The Impact of Trade-related Investment Measures on Trade and Development: Theory, Evidence and Policy Implications* (New York: United Nations), United Nations publication, Sales No. E.91.II.A.19.
- United Nations Conference on Trade and Development (1987). *International Monetary and Financial Issues for the Developing Countries*, (Geneva: United Nations), United Nations publication, Sales No. E.87.II.D.3.
- \_\_\_\_ (1991). *Trade and Development Report 1991* (Geneva: United Nations), United Nations publication, Sales No. E.91.II.D.15.
- \_\_\_\_ (1992). *The Least Developed Countries 1991 Report* (Geneva: United Nations), United Nations publication, Sales No. E.92.II.D.1.
- \_\_\_\_ (1993a). *Trade and Development Report 1993* (Geneva: United Nations), United Nations publication, Sales No. E.93.II.D.10.
- \_\_\_\_ (1993b). *The Least Developed Countries 1992 Report* (Geneva: United Nations), United Nations publication, Sales No. E.93.II.D.3.
- \_\_\_\_ (1993c). *Handbook of International Trade and Development Statistics* (Geneva: United Nations), United Nations publication, Sales No. E/F.93.II.D.9.
- \_\_\_\_ (1994a). *The Least Developed Countries 1993-94 Report* (Geneva: United Nations), United Nations publication, Sales No. E.94.II.D.4.
- \_\_\_\_ (1994b). *Technological Dynamism in Industrial Districts: An Alternative Approach to Industrialization in Developing Countries* (Geneva: United Nations), United Nations publication, Sales No. E.94.II.D.3.
- \_\_\_\_, Ad Hoc Working Group on Interrelationship between Investment and Technology Transfer (1994), "Country case study submitted by Hungary", TB/B/WG.5/MISC.18 (21 March).
- \_\_\_\_, Ad Hoc Working Group on Investment and Financial Flows (1993). "Case study submitted by India", TD/B/WG.1/Misc.3/Add.3 (27 May).
- \_\_\_\_ (1994). "Case study submitted by Nigeria", TD/B/WG.1/Misc.3/Add.9 (10 January).
- UNCTAD Division on Transnational Corporations and Investment (UNCTAD-DTCI) (1993a). *World Investment Report 1993: Transnational Corporations and Integrated International Production* (New York: United Nations), United Nations publication, Sales No. E.93.II.A.14.
-

- 
- \_\_\_\_ (1993b). *Explaining and Forecasting Regional Flows of Foreign Direct Investment* (Geneva: UNCTAD), United Nations publication, Sales No. E.94.II.A.5.
- \_\_\_\_ (1993c). *Small- and Medium-sized Transnational Corporations: Role, Impact and Policy Implications* (New York: United Nations), United Nations publication, Sales No. E.93.II.A.15.
- \_\_\_\_ (1993d). *Management Consulting: a Survey of the Industry and its Largest Firms* (New York: United Nations), United Nations publications, Sales No. E.93.II.A.17.
- \_\_\_\_ (1994a). *World Investment Directory, Vol. IV, Latin America and the Caribbean* (New York: UNCTAD), United Nations publication, forthcoming.
- \_\_\_\_ (1994b). *World Investment Directory, Vol. V, Africa and Western Asia* (Geneva: UNCTAD), United Nations publication, forthcoming.
- \_\_\_\_ (1994c). *World Investment Directory, Vol. VI, Global Trends* (Geneva: UNCTAD), United Nations publication, forthcoming.
- \_\_\_\_ (1994d). "Foreign Direct Investment in Africa", Report of the UNCTAD Secretariat to the twentieth session of the Commission on Transnational Corporations (Geneva: United Nations), Report No. E/C.10/1994/5.
- \_\_\_\_ (1994e). *The Tradability of Banking Services: Impact and Implications* (Geneva: United Nations), United Nations publication, Sales No. E.ST/CTC/168.
- \_\_\_\_ (1994f). *The Transnationalisation of Economic Activity* (Geneva: United Nations), forthcoming.
- \_\_\_\_ (1994g). *Transnational Corporations and the Transfer of New Management Practices to Developing Countries* (Geneva: United Nations), forthcoming.
- \_\_\_\_ (1994h). *Transnational Corporations and Technology Transfer in Services Industries in Latin America* (Geneva: United Nations), forthcoming.
- \_\_\_\_ (1994i). *International Accounting and Reporting Issues: 1993 Review* (Geneva: United Nations), forthcoming.
- \_\_\_\_ (forthcoming). *Foreign Direct Investment in Africa* (Geneva: United Nations), United Nations publication.
- \_\_\_\_ and the World Bank (1994). *Liberalizing International Transactions in Services: A Handbook* (Geneva: United Nations), United Nations publication, Sales No. E.94.II.A.11.
- United Nations Development Programme (UNDP) (1992). *Human Development Report 1992* (New York and Oxford: Oxford University Press for the United Nations Development Programme).
- United Nations, Transnational Corporations and Management Division (UN-TCMD) (1992a). *World Investment Report 1992: Transnational Corporations as Engines of Growth* (New York: United Nations), United Nations publication, Sales No. E.92.II.A.19.
- \_\_\_\_ (1992b). *The East-West Business Directory 1991/1992* (New York: United Nations), United Nations publication, Sales No. E.92.II.A.20.
- \_\_\_\_ (1993a). *World Investment Directory, Vol. II, Central and Eastern Europe* (New York: United Nations), United Nations publication, Sales No. E.93.II.A.1.
- \_\_\_\_ (1993b). *World Investment Directory, Vol. III, Developed Countries* (New York: United Nations), United Nations publication, Sales No. E.93.II.A.9.
- \_\_\_\_ (1993c). *Transnational Corporations from Developing Countries: Impact on Their Home Countries* (New York: United Nations), United Nations publication, Sales No. E.93.II.A.8.
- \_\_\_\_ (1993d). *From the Common Market to EC92: Regional Economic Integration in the European Community and Transnational Corporations* (New York: United Nations), United Nations publication, Sales No. E.93.II.A.2.
- \_\_\_\_ (1993e). *International Accounting and Reporting Issues: 1992 Review* (New York: United Nations), United Nations publication, Sales No. E.93.II.A.6.
- \_\_\_\_ (1993f). *Foreign Direct Investment and Intellectual Property Rights* (New York: United Nations), United Nations publication, Sales No. E.93.II.A.10.
- United States, Department of Commerce (1981a). *U.S. Direct Investment Abroad, 1977* (Washington, D.C.: Government Printing Office).
- \_\_\_\_ (1981b). *Selected Data on U.S. Direct Investment Abroad, 1966-1978* (Washington, D.C.: Government Printing Office).
- \_\_\_\_ (1983). *Foreign Direct Investment in the United States: 1980* (Washington, D.C.: Government Printing Office).
- \_\_\_\_ (1984). *Statistical Abstract of the United States: 1984* (Washington, D.C.: Government Printing Office).
- \_\_\_\_ (1985). *U.S. Direct Investment Abroad: 1982 Benchmark Survey Data* (Washington, D.C.: Government Printing Office).
- \_\_\_\_ (1991). *US Direct Investment Abroad, 1989 Benchmark Study*. (Washington, D.C.: Bureau of Economic Analysis).
- \_\_\_\_ (1992a). *U.S. Direct Investment Abroad: 1989 Benchmark Survey, Final Results* (Washington, D.C.: Government Printing Office).
-

- \_\_\_\_ (1992b). "Royalties and license fees", *Survey of Current Business*, 72, 9 (September), pp. 94-96.
- \_\_\_\_ (1993a). "U.S. affiliates of foreign companies: operations in 1991", *Survey of Current Business*, 73, 5 (May), pp. 89-112.
- \_\_\_\_ (1993b). "Foreign direct investment in the United States: detail for historical-cost position and balance of payments flows, 1992", *Survey of Current Business*, 73, 7 (July), pp. 59-87.
- \_\_\_\_ (1993c). "United States direct investment abroad: detail for historical-cost position and balance of payment flows, 1992", *Survey of Current Business*, 73 (July), pp. 88-119.
- \_\_\_\_ (1993d). *Foreign Direct Investment in the United States: An Update* (Washington, D.C.: Department of Commerce).
- \_\_\_\_ (1993e). *US Direct Investment Abroad: Preliminary 1991 Estimates* (Washington D.C.: Government Printing Office).
- \_\_\_\_ (1993f). "Royalties and license fees", *Survey of Current Business*, 73, 9 (September), pp. 129-132.
- \_\_\_\_, Bureau of the Census (1989). *Statistical Abstract of the United States: 1989* (Washington, D.C.: Government Printing Office).
- \_\_\_\_, Bureau of Economic Analysis (1990). *Foreign Direct Investment in the United States: 1987, Benchmark Survey, Final Results* (Washington, D.C.: Government Printing Office).
- United States Department of Labour (1989-1990). *Workers' Rights in Export-Processing Zones* (Washington, D.C.: Government Printing Office), vols. I and II.
- United States International Trade Commission (USITC) (1992). *Report on the Impact of the Caribbean Basin Economic Recovery Act on United States Industries and Consumers, Seventh Report 1991* (Washington, D.C.: USITC).
- Vásquez, A., L. Aparicio-Valdez and J. Benedo (1989). "Efectos de los empresas multinacionales sobre el empleo en el Perú", ILO, Multinational Enterprises Programme, Working Paper No. 59 (Geneva: ILO).
- Vet, J. M. de (1993). "Globalisation and local and regional competitiveness", *OECD, STI Review*, 13 (Spring), pp. 89-121.
- Vietor, R. H. and D. B. Yoffie (1993). "Telecommunications: deregulation and globalization", in D. B. Yoffie, ed., *Beyond Free Trade: Firms, Governments and Global Competition* (Boston, Mass.: Harvard Business School Press).
- Volcker, Paul and Toyoo Gyohten (1992). *Changing Fortunes: The World's Money and the Threat to American Leadership* (New York: Times Books).
- Waelde, Thomas W. (1991). "Investment promotion and investment policies in the mineral industries", *ICSID Review, Foreign Investment Law Journal*, 6 (Spring), pp. 94-113.
- Wallerstein, Immanuel (1979). *The Capitalist World Economy* (Cambridge: Cambridge University Press).
- Warner, M. (1992). "How Japanese managers learn", *Journal of General Management*, 17, 3, pp. 56-71.
- Watanabe, S. (1993). "Growth and structural change of Japanese overseas direct investment: implications for labour and management in host economies", in Paul Bailey et al. eds., *Multinational and Employment: The Global Economy of the 1990s* (Geneva: ILO), pp. 125-160.
- Weizao, T. and N. T. Wang (1988). *Transnational Corporations and China's Open Door Policy* (Lexington, Massachusetts and Toronto, Canada: Lexington Books).
- Welch, L. S. (1992). "Developments in international franchising", *Journal of Global Marketing*, 6, 1/2, pp. 81-96.
- Werhane, Patricia H. (1994). "The moral responsibility of multinational corporations to be socially responsible", in W. Michael Hoffman, et al., eds., *Emerging Global Business Ethics* (Westport: Quorum Books), pp. 136-142.
- Whadwhani, Sushil and Mushtaq Shah (1994). "Emerging giants, globalisation and equity", Goldman Sachs International Ltd., mimeo.
- Wheeler, D. and A. Mody (1992). "International investment location decision: the case of US firms", *Journal of International Economics*, 33, pp. 57-76.
- Whelan, M. C. (1980). *Employment Conditions and Industrial Relations Practices in International Companies in Ireland in 1980*. Dublin: FUE Report no.50.
- Whitley, R. (1992a). *Business Systems in East Asia: Firms, Markets and Societies* (London: Sage Publications).
- \_\_\_\_ ed. (1992b). *European Business Systems: Firms and Markets in their National Contexts* (London: Sage Publications).
- Widgren, Jonas (1990). "International migration and regional stability", *International Affairs*, 66, pp. 368-71.
- Wilkins, Mira (1988). "European and North American multinationals, 1870-1914: comparisons and contrasts", *Business History*, 30, pp. 8-45.
- \_\_\_\_ (1994). "Comparative hosts", *Business History*, 36, pp. 18-50.
- Wilkinson, F. and W. Sengenberger (1994). "Globalization and labour standards", paper presented at the conference on Managing the Global Economy (Cambridge: University of Cambridge), mimeo.

- Wilmore, L. (1993). *Export Processing Plants in the Dominican Republic* (Port of Spain: ECLAC).
- Windmuller, J. and Stephen Pursey (1993). "The international trade union movement", in R. Blanpain and C. Engels, eds., *Comparative Labour Law and Industrial Relations in Industrialized Market Economies* (Dordrecht: Kluwer), pp. 1-22.
- Wint, Alvin G. (1992). "Liberalizing foreign direct investment regimes: the vestigial screen", *World Development*, 20, 10, pp. 1515-1529.
- World Bank (1989). *Sub-Saharan Africa: From Crisis to Sustainable Growth* (Washington, D.C.: The World Bank).
- \_\_\_\_ (1990). *The World Development Report, 1990* (Oxford: Oxford University Press).
- \_\_\_\_ (1991). *The World Development Report 1991* (New York: Oxford University Press).
- \_\_\_\_ (1992). *Legal Framework for the Treatment of Foreign Investment, Volume I, Survey of Existing Instruments* (Washington, D.C.: The World Bank Group).
- \_\_\_\_ (1993a). *World Debt Tables 1993-94* (Washington, D.C.: The World Bank).
- \_\_\_\_ (1993b). *The World Development Report, 1993* (Oxford: Oxford University Press).
- \_\_\_\_ (1993c). *The East Asian Miracle: Economic Growth and Public Policy* (Oxford: Oxford University Press).
- \_\_\_\_ (1994). *Global Economic Prospects and the Developing Countries* (Washington, D.C.: The World Bank).
- Wood, Adrian (1994). *North-South Trade, Employment and Inequality* (Oxford: Clarendon Press).
- Woodward, D. (1992). "Locational determinants of Japanese manufacturing start ups in the United States", *Southern Economic Journal*, 58, 3 (January), pp. 690-708.
- Yoffie, D. B., ed. (1993). *Beyond Free Trade: Firms, Governments and Global Competition* (Boston: Harvard Business School Press).
- Yong, Y. S. (1988). "Employment effects of multinational enterprises in Malaysia", ILO, Multinational Enterprises Programme, Working Paper No. 53 (Geneva: ILO).
- Yoshihara, K. (1988). *The Rise of Ersatz Capitalism in South-East Asia* (Oxford: Oxford University Press).
- Young, Stephen, Neil Hood and James Hamill (1985). "Decision-making in foreign-owned multinational subsidiaries in the UK", International Labour Office, Multinational Enterprises Programme Working Paper No. 35 (Geneva: ILO).
- Zevin, Robert (1988). "Are financial markets more open? If so why and with what effects?", paper presented at WIDER conference on Financial Openness, Helsinki, Finland, July 1988.
- Zhan, Xiaoning J. (1993). "The role of foreign direct investment in market-oriented reforms and economic development: the case of China", *Transnational Corporations*, 2, 3 (December), pp. 121-148.