



Bibliographic Note

This report draws on a wide range of World Bank documents and on numerous outside sources. Background papers and notes were prepared by Daron Acemoglu, Michelle Adato, Mary B. Anderson, Michael R. Anderson, Simon Appleton, Gareth Austin, Michael Banton, Pranab Bardhan, Paolo Belli, Timothy Besley, Pilwha Chang, Monique Cohen, Michelle Connolly, Richard C. Crook, Robert A. Dahl, Partha Dasgupta, Shelton Davis, Alain de Janvry, Stefan Dercon, Ann Elwan, Gary S. Fields, Gary Gereffi, Gregory Graff, George Gray-Molina, Lawrence Haddad, John Harriss, Ronald J. Herring, John Hoddinott, Naomi Hosain, Peter P. Houtzager, Rajshri Jayaraman, Noushin Kalati, Marcus Kurtz, Edward E. Leamer, Jennifer Leavy, David Lindauer, Michael Lipton, Frances Lund, Daniel S. Manning, James Manor, Martha Argelia Martinez, Jacob Meerman, Mick Moore, Samuel A. Morley, Kimberly J. Niles, Anthony Oliver-Smith, Jonathan Pattenden, Anan Pawasuthipaisit, Louis Pouliquen, Kameshwar Prasad, James Putzel, Danny Quah, Elisa Reis, James A. Robinson, Francisco Rodriguez, Elisabeth Sadoulet, Sombat Sakuntasathien, Peter K. Schott, Jennefer Sebstad, Saurabh Sinha, Lina Song, Smita Srinivas, Alan Sturla Sverrisson, Robert M. Townsend, Ben Turok, Ashutosh Varshney, Howard

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Background papers for the report are available either on the World Wide Web (www.worldbank.org/poverty/wdrpoverty) or through the World Development Report office. The views expressed in these papers are not necessarily those of the World Bank or of this report.

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Despite efforts to be as comprehensive as possible in compiling the list above, some who contributed may have been inadvertently omitted. The team apologizes to any who were and reiterates its gratefulness to all who contributed.

Endnotes

Overview

Unless otherwise noted, all quotations in the overview are drawn from *Voices of the Poor* (Narayan, Chambers, Shah, and Petesch 2000; Narayan, Patel, Schafft, Rademacher, and Koch-Schulte 2000).

1. Sen 1999.
2. This account is of a visit by Ravi Kanbur, director of the report until May 2000.
3. Note that 1998 is the most recent year for which data are available. However, figures for 1998 are preliminary.
4. While these numbers provide a sense of broad trends, they should be treated with caution in light of the data shortcomings mentioned in chapter 1 and the fact that figures for 1998 are tentative because of the limited number of surveys available (see box 1.2).
5. Hanmer and Naschold 1999.
6. Hanmer and Naschold 1999; McGee 1999.
7. For a discussion of the relationship between environment and growth, see chapter 4 of World Bank (2000p).
8. For further information see the UNICEF statistical database at www.unicef.org/statis.

Chapter 1

Unless otherwise noted, all quotations in the chapter are drawn from *Voices of the Poor* (Narayan, Chambers, Shah, and Petesch 2000; Narayan, Patel, Schafft, Rademacher, and Koch-Schulte 2000).

1. Sen 1999, p. 87.
2. Szekely and others forthcoming.
3. Haddad and Kanbur 1990.
4. Ravallion and van de Walle 1991.
5. The poverty gap index is the sum of the income shortfalls of all poor people—the amount by which their incomes fall short of the poverty line—divided by the total population. The squared poverty gap index is the sum of the squared shortfalls. The poverty gap index is

$$\frac{1}{N} \sum_{i=1}^Q (\bar{y} - y_i)^\alpha,$$

where N = the total population, \bar{y} = the poverty line, y_i = income of individual i , Q = the total population below the poverty line, and $\alpha = 1$. For the squared poverty gap index, $\alpha = 2$. When $\alpha = 0$, the measure is the well-known headcount ratio. See Foster, Greer, and Thorbecke (1984) and Foster and Shorrocks (1988).

6. Rowntree 1901.
7. World Bank 1999j.
8. For more details see the information on poverty reduction strategy papers at www.worldbank.org/poverty/strategies/index.htm.
9. Mecovi is Programa para el Mejoramiento de las Encuestas y la Medición de las Condiciones de Vida en America Latina y el Caribe (Program for the Improvement of Surveys and the Measurement of Living Conditions in Latin America and the Caribbean). See www.iadb.org/sds/pov.
10. Townsend 1985.
11. Atkinson and Bourguignon forthcoming; Chen and Ravallion 2000.
12. World Bank 1999t.
13. World Bank 2000l.
14. Demery 1999.
15. Wodon, Ayres, Barenstein, Lee, Peeters, Siaens, and Yitzhaki 2000.
16. The incidence of urban poverty in Colombia has increased steadily since 1996, however.
17. World Bank 2000e.
18. Suryahadi and others 1999. Poverty appears to have fallen from February 1996 to around the third quarter of 1997. There are several alternative estimates of Indonesian poverty, discussed in detail in Suryahadi and others (1999), but they tell a reasonably consistent story. The increase in the poverty rate from the lowest point (August–October 1997) to the highest (September–December 1998) is around 164 percent, which can be regarded as the maximum impact of the crisis on poverty. The poverty rate peaked around the middle of the second half of 1998, following the large surge in the price of rice and before the beginning of the stabilization of general inflation.
19. Data on the distribution of consumption are not available for both 1996 and 1998. Thus an estimate of consumption was

obtained by multiplying all incomes by the share of aggregate private consumption in national income based on national accounts data. Actual consumption data, available for 1998, suggest that the estimation procedures yield broadly accurate headcount ratios.

20. World Bank 1999bb.
21. World Bank 1999t.
22. Demery 1999.
23. Lustig 1998.
24. Yao 1999.
25. Minot 1998; Jalan and Ravallion 1999b.
26. Lopez and della Maggiora forthcoming.
27. Bonilla-Chacin and Hammer 1999.
28. Wagstaff forthcoming b.
29. Wagstaff forthcoming b.
30. World Bank 1998t.
31. World Bank 1999t.
32. Filmer and Pritchett 1998.
33. Filmer 1999b; Ghana Statistical Service 1999.
34. Liu, Hsiao, and Eggleston 1999.
35. Vella 1997.
36. World Bank forthcoming a.
37. Filmer 1999b.
38. World Bank 1998t.
39. In China ethnic minority groups make up less than 9 percent of the population, but are believed to account for about 40 percent of the remaining absolute poor (World Bank 2000e).
40. Psacharopoulos and Patrinos 1994.
41. Psacharopoulos and Patrinos 1994.
42. World Bank 1999s.
43. Gagnolati 1999.
44. U.S. Census Bureau 1999.
45. World Bank 1997g. A 1994 survey by the National Council of Applied Economic Research shows that in rural India roughly half the members of scheduled castes and scheduled tribes lived below the poverty line, and that while these groups represent about a third of the population, they make up 43 percent of poor people.
46. Kozel and Parker 2000; PROBE Team 1999; World Bank 1998t, table 2; World Bank 1999z, subnational database of India.
47. Drèze and Sen 1995.
48. Deaton 2000.
49. Baulch and Hoddinott forthcoming.
50. In addition, one caveat in interpreting these results is that the people who move frequently in and out of poverty may be primarily those whose income is permanently close to the poverty line. If that is the case, many who are considered transitorily poor could actually be chronically poor.

51. Jalan and Ravallion 1998b, 1999b.
52. Fields 1999.
53. Falkingham 1999.
54. Okrasa 1999.
55. Braithwaite 1997.
56. Klugman and Braithwaite 1998.

Chapter 2

Unless otherwise noted, all quotations in the chapter are drawn from *Voices of the Poor* (Narayan, Chambers, Shah, and Petesch 2000;

Narayan, Patel, Schafft, Rademacher, and Koch-Schulte 2000).

Reference material for this chapter is cited in the relevant chapters of the report rather than repeating it here.

Chapter 3

Unless otherwise noted, all quotations in the chapter are drawn from *Voices of the Poor* (Narayan, Chambers, Shah, and Petesch 2000; Narayan, Patel, Schafft, Rademacher, and Koch-Schulte 2000).

1. Lipton and Ravallion 1995.
2. Figures are in constant 1990 U.S. dollars adjusted for differences in purchasing power parity, as reported in Maddison (1995).
3. Bourguignon and Morrisson 1999.
4. Sen 1999.
5. On the effects of human capital on growth, see Barro (1997) and Bhargava and others (2000).
6. Summers 1993. There is debate on this. See Benhabib and Spiegel (1994), who find no effect of human capital growth on output growth, and Krueger and Lindahl (1999), who argue that the lack of association is due to measurement error.
7. See, for example, Mankiw, Romer, and Weil (1992), who find a consistently negative and sometimes significant effect of population growth on output growth consistent with the predictions of the Solow model. Levine and Renelt (1992) find more mixed evidence of the robustness of this result, while Kelley and Schmidt (1994) argue more strongly for a negative effect. Young (1995) and Bloom and Williamson (1997) provide evidence on the importance of demographic change for growth in East Asia.
8. On openness and growth, see Sachs and Warner (1995) and Frankel and Romer (1999). A critical review of the evidence is provided by Rodriguez and Rodrik (1999), and a rebuttal of this review can be found in Bhagwati and Srinivasan (1999). On fiscal policy and growth, see Easterly and Rebelo (1993). On inflation and growth, see Bruno and Easterly (1998) and Barro (1997). And on financial development and growth, see Levine (1997).
9. See Burnside and Dollar (forthcoming).
10. On civil unrest, terms of trade shocks, and growth, see Easterly and others (1993). On volatility and growth, see Ramey and Ramey (1995). And on slow trading partner growth, see Easterly (2000b).
11. On corruption and growth, see Mauro (1995). On rule of law and growth, see Kaufmann, Kraay, and Zoido-Lobaton (1999).
12. Rodrik 1998.
13. On ethnic fragmentation and growth, see Easterly and Levine (1997). On the role of institutions, see Easterly (2000a).
14. See Gallup, Sachs, and Mellinger (1999).
15. Ros 2000.
16. World Bank 2000p.
17. World Bank 1997c.
18. World Bank 1997a.
19. Royaume du Maroc, Ministère de la Prévision Economique et du Plan, Direction de la Statistique 1999; World Bank 2000j.
20. Bruno, Ravallion, and Squire 1998; Deininger and Squire 1996b; Ravallion and Chen 1997; Dollar and Kraay 2000.

21. Dollar and Kraay 2000.
22. Li, Squire, and Zou 1998.
23. World Bank 1997b.
24. Thorbecke and Jung 1996.
25. Bourguignon and Morrisson 1998.
26. Psacharopoulos and Patrinos 1994.
27. Banerjee and others 2000.
28. Birdsall and Londoño 1997; Deininger 1999a.
29. Ravallion 1998.
30. Thomas and Wang 1998; Klasen 1999; Dollar and Gatti 1999.
31. Alesina and Rodrik 1994; Persson and Tabellini 1994; Perotti 1996a; Clarke 1995; Deininger and Squire 1998 (with land inequality). Rodriguez (1999) provides a survey of the cross-country evidence.
32. Li and Zou 1998; Forbes forthcoming.
33. Banerjee and Duflo 2000.
34. World Bank 1993a; Pritchett and Summers 1996; Filmer and Pritchett 1999a; WHO 1999b; van Doorslaer and Wagstaff 1997; Gwatkin and others 2000; Schalick and others 2000; Wagstaff 2000; Wagstaff and Watanabe 2000; Kakwani 1993; Jamison and others 1996; Kim and Moody 1992; Anand and Ravallion 1993.
35. Behrman and Knowles 1997; Oxfam International 1999; Filmer and Pritchett 1999a; Behrman 1987; Hanushek and Kimko forthcoming; PROBE Team 1999.
36. Strauss and Thomas 1998.
37. Lavy and others 1996; Thomas, Lavy, and Strauss 1996.
38. Pritchett and Summers 1996.
39. Barro 1997; Bhargava and others 2000; Hamoudi and Sachs 1999.
40. Pritchett and Summers 1996.
41. On income inequality and average health, see Rodgers (1979), Flegg (1982), Waldmann (1992), and Filmer and Pritchett (1999a).
42. Anand and Ravallion 1993; Bidani and Ravallion 1996.
43. Drèze and Sen 1995.
44. Filmer and Pritchett 1999a.

Chapter 4

Unless otherwise noted, all quotations in the chapter are drawn from *Voices of the Poor* (Narayan, Chambers, Shah, and Petesch 2000; Narayan, Patel, Schafft, Rademacher, and Koch-Schulte 2000).

1. Rodrik (2000) presents evidence that democratically elected governments are more likely to undertake reforms.
2. See Collier, Dollar, and Stern (2000) for a discussion of these shifting perspectives.
3. Eichengreen (1999), IDB (1997), and Tommasi and Velasco (1996) all provide careful discussions of the experience with reforms.
4. Tommasi and Velasco 1996.
5. Kornai (2000, p. 24–25) emphasizes this point and cautions against evaluations based on short-term results. “The transformation of society is not a horse race. The main indicator of success is not who passes the winning post first. Excessive emphasis on speed leads

to impatience, aggressiveness, and arrogance. . . . The transition from socialism to capitalism . . . is a trial and error process. . . . Each element in the process might be very rapid, fairly rapid or slow. Each has its own appropriate speed.”

6. This point is emphasized in World Bank and IMF (2000b).
7. For Mexico, see Lustig (1998); for transition economies, see EDRB (1999).
8. Birdsall, Graham, and Sabot 1998.
9. IDB 1997.
10. Lindauer 1999.
11. World Bank 1996f.
12. Bajpai and Sachs 1999.
13. Easterly 2000b.
14. Berg and Taylor 2000.
15. Tommasi and Velasco (1996) suggest this classification of reforms and provide a thorough review of the political economy of reform.
16. Dollar and Kraay 2000; Gallup, Radelet, and Warner 1998. There is some debate, however, over the cross-country evidence on the distributional impact of trade liberalization. See, for example, Lundberg and Squire (2000).
17. See, for example, Morley (1999) and Dollar and Kraay (2000).
18. World Bank 2000l.
19. Haltiwanger and Singh 1999.
20. de Ferranti and others 2000.
21. This discussion draws heavily from Meerman (1997).
22. Sarris 1994; Alderman 1994.
23. Winters 1999.
24. This discussion draws heavily on Akiyama and others (forthcoming).
25. Sahn, Dorosh, and Younger 1997.
26. Sahn, Dorosh, and Younger 1997.
27. World Bank 2000l.
28. World Bank 2000l.
29. Kemal 1994.
30. Hanson and Harrison 1999.
31. Freeman 1995.
32. The country studies are Vélez, Kugler, and Bouillon (1999) for Colombia; Contreras and others (2000) and Legovini, Bouillon, and Lustig (1999) for Mexico; and Ruprah and Marcano (1999) for Venezuela. Also see Revenga (1997).
33. Berman and Machin 2000.
34. Pessino (1997) provides evidence on how labor market regulations hindered labor market adjustment in Argentina in the 1990s.
35. Papageorgiou, Choksi, and Michaely 1995.
36. Haltiwanger and Vodopivec 1999.
37. CUTS 1999.
38. Parker, Riopelle, and Steel 1995.
39. Birdsall and de la Torre (2000) provide a valuable discussion of regulatory burdens in Latin America.
40. Hallberg 1999.
41. Hallberg 1999.
42. Asia Foundation and AKATIGA 1999.
43. SEWA 1997.
44. Haan, Coad, and Lardinois 1998.

45. Chisari, Estache, and Romero 1999.
46. ILO 2000.
47. Basu 1999a.
48. Examples of such programs include Progresá (Programa de Educación, Salud y Alimentación, or Program of Education, Health, and Nutrition) in Mexico and Bolsa Escola in Brazil. Tzannatos (1998) shows that different incentives may be required to keep children of different ages in school.
49. Martin and Maskus (2000) review the economic arguments for core labor standards with an emphasis on implications for trade. Aidt, Schlemmer-Schulte, and Tzannatos (2000) provide a lengthy review of the empirical evidence on the benefits of the right to unionize and bargain collectively.
50. Pencavel (1997) reviews arguments that the gains won by unionized workers come at the expense of nonunionized workers rather than from profits.
51. It is increasingly clear that it is counterproductive to use trade sanctions as an international enforcement mechanism for core labor standards, as the costs of such sanctions are too often borne by the poor. See Marcus (2000) for a review of arguments.
52. Sable, O'Rourke, and Fung 2000.
53. Levine 1997.
54. Bennett, Goldberg, and Hunte 1996.
55. Adams 1984; Paxton and Cuevas 1996.
56. See von Pischke, Adams, and Donald 1984; Yaron, Benjamin, and Piprek (1997); Braverman and Guasch (1993).
57. See Chaves and Gonzalez-Vega (1996) and Yaron (1992), for example.
58. Morduch 1999c.
59. Chaves and Sánchez 2000; Sánchez 2000.
60. See, for example, Khandker (1998) and Morduch (1999b).
61. Hulme and Mosley 1996.
62. Morduch 1999c.
63. For example, the subsidy dependence index, developed in Yaron (1992), measures the extent to which the lending interest rate would have to be raised to cover all operating costs in the absence of subsidies.

Chapter 5

Unless otherwise noted, all quotations in the chapter are drawn from *Voices of the Poor* (Narayan, Chambers, Shah, and Petesch 2000; Narayan, Patel, Schafft, Rademacher, and Koch-Schulte 2000).

1. Wagstaff 2000.
2. Ghana Statistical Service 1999; Filmer 1999b.
3. Instituto Nacional de Estadística y Censos 1998.
4. van de Walle 2000a.
5. Barnes, van der Plas, and Floor 1997.
6. Levy 1996. Strong associations are often found between roads and social indicators, though the direction of causality is unclear (van de Walle 2000b).
7. China raised about 5.8 percent of GDP in central government revenues, while India raised 12.2 percent (World Bank 2000s).
8. Ahmad and Stern (1987) calculated the additional cost of raising a rupee through the sales tax in India as 60 paise. Devarajan,

Suthiwart-Narueput, and Thierfelder (2000) calculated the cost of raising Cameroon's export tax as 1.7 times the revenue raised.

9. The debt levels of the 41 heavily indebted poor countries on average far exceed their GDP and are about twice the levels considered to be sustainable (van Trotsenburg and MacArthur 1999).

10. UNICEF and Oxfam International 1999.

11. Gupta, Schiff, and Clements 1996.

12. On average in 18 heavily indebted poor countries the share of military spending in GDP fell by the same amount (0.6 percent) as the increase in the share of education and health spending (IMF 1999).

13. Costa Rica shows that low military spending need not compromise external or internal security.

14. Experience varied across regions, however. There were large increases in real per capita spending on education and health in Asia and Latin America and the Caribbean. In Sub-Saharan Africa per capita spending fell in education and rose only moderately in health. In transition economies both education and health spending declined sharply (Gupta, Clements, and Tiongsom 1998).

15. Patrinos and Ariasingam 1997.

16. Benefit incidence analysis is a well-established tool for understanding who benefits from public spending, but it has limitations. Average benefits, even when correctly measured, may not be a reliable guide to the change in aggregate spending on a given program or to the distributional impact of a reallocation between programs. Program participation may be nonhomogeneous, causing the marginal impacts of program expansion or contraction to differ greatly from the average impacts (Lanjouw and Ravallion 1999).

17. van de Walle 1996.

18. In Croatia in 1998 more than 90 percent of the energy subsidy went to nonpoor households. In Russia in 1997 about 74 percent of the water subsidy went to middle- and high-income consumers. In both cases subsidies increased rather than reduced inequality (Lovei and others 2000).

19. World Bank 1994e.

20. Lewis 2000.

21. In some cases child labor may be a consequence rather than a cause of children being out of school (Oxfam International 1999).

22. Bredie and Beehary 1998.

23. Oxfam International 1999.

24. Azandossessi 2000; Pouliquen 1999b.

25. Constance 1999.

26. Barnes and Halpern 2000.

27. Barnes, van der Plas, and Floor 1997.

28. In energy, for example, the prospects of better services for many poor people in the foreseeable future will depend on finding cheaper off-grid sources (Villagran 2000).

29. Programa de Educación, Salud y Alimentación, or Program of Education, Health, and Nutrition.

30. Nolan and Turbut 1995.

31. Gilson 1998.

32. Nyongator and Kutzin 1999.

33. Gertler and Hammer 1997.

34. World Bank 1996a.

35. Boland and Whittington 2000.

36. This is the case for water supply in Jakarta, Indonesia (Boland and Whittington 2000).
37. Lovei and others 2000.
38. Barnes, van der Plas, and Floor 1997.
39. Irwin 1997.
40. World Bank 1998t.
41. Gertler and Solon 1998.
42. Filmer, Hammer, and Pritchett 1998.
43. Chomitz and others (1998) show that the pay differential needed to get medical personnel to outer areas in Indonesia is several times any realistic amount.
44. See www.worldbank.org/html/extdr/hnp/health/ppi/contents.htm.
45. Girishankar 1999a.
46. World Bank 1998t; Filmer, Hammer, and Pritchett 1998.
47. van der Gaag 1995.
48. World Bank 1998t.
49. World Bank 1998t; Bonilla-Chacin and Hammer 1999.
50. Filmer, Hammer, and Pritchett 1998.
51. Better communications also have a positive impact on social capital (Pouliquen 1999a).
52. World Bank 1998aa.
53. Izaguirre 1999. More than 90 developing countries opened their telecommunications sector to private participation in 1990–98.
54. Osiptel 1996.
55. For more on telecenters in Senegal, see www.idrc.ca/acacia/engine/eng_6.htm and www.sonatel.sn/c-telece.htm.
56. World Bank 1994e.
57. Ernberg 1998.
58. Subsidies may be required in telecommunications and such sectors as water and energy (Wellenius 1997; Barnes and Halpern 2000).
59. Wellenius 1997.
60. Wallsten 1999.
61. Chisari, Estache, and Romero 1999.
62. Ravallion and Wodon forthcoming.
63. Gaynor 1996.
64. World Bank 1995b.
65. Gaynor 1998.
66. King and Özler 1998.
67. Gaynor 1996.
68. Gaynor 1998.
69. Jimenez and Paqueo 1996.
70. World Bank 1995b.
71. World Bank 1995b.
72. Oxfam International 1999.
73. Jimenez and Sawada 1998.
74. Educo's failure to raise standardized test scores in mathematics and languages may reflect the absence of direct incentives for teachers, parents, and parent-teacher associations to do so (Jimenez and Sawada 1998).
75. These concerns include increased difficulties in implementing systemwide education policies, enforcing broader national objectives, avoiding social segregation, and promoting equity if schools accept students based on ability to pay (World Bank 1995b).
76. Pouliquen 1999b.
77. The Orangi project was founded in 1980 by the community organizer Akhter Hameed Khan (World Bank 1992b). Knowing the tradeoff between ownership and speed of implementation, he allowed the participatory decisionmaking processes to take all the time needed.
78. Pouliquen 1999a.
79. Barwell 1996.
80. White 1997.
81. Walker and others 1999.
82. Pouliquen 1999a.
83. Rawlings, Sherburne-Benz, and van Domelen forthcoming.
84. Sara and Katz 1997.
85. Tendler and Freedheim 1994.
86. Since 1987 the World Bank has approved funding for about 100 multisectoral social fund–type projects worth a total of \$3.4 billion in more than 60 countries (Parker and Serrano forthcoming). Many other donors are also supporting social funds.
87. While choice among investments can help ensure sustainability, unrestricted choice is rare in multisectoral projects. Yet a truly demand-driven approach requires an open menu of investments.
88. Community ownership is difficult to instill for infrastructure that serves many communities. Such infrastructure is usually better managed by local or higher-level government (Malmberg Calvo 1998).
89. Social funds are cross-sectoral financing mechanisms that focus on poor communities but also channel grants to local governments and NGOs. Originally emergency financing mechanisms, they have evolved into long-term mechanisms for development financing (chapter 8). A common pitfall is to assume that social fund projects provide open choice. Some studies of social funds indicate that the menus of eligible projects may not be inclusive enough and that projects may be too narrowly defined (Owen and van Domelen 1998; Walker and others 1999).
90. Pouliquen 1999a.
91. Owen and van Domelen 1998.
92. Carvalho 1999a.
93. In Zimbabwe a study showed that roughly 35 percent of income in rural households comes from freely provided environmental goods and that the share increases as income declines (Cavendish 1999).
94. Uphoff 1998.
95. In 1990 the government of India issued a circular to state governments recommending the adoption of joint forest management on areas of state forestland. By 1995, 15 states had adopted such programs, involving local communities in managing and protecting forestlands in return for rights to use specified forest products (Arnold forthcoming).
96. For example, allowing village communities to own neighborhood forests and grasslands while the government owns far-off forestlands (Murty 1994).
97. Arnold forthcoming.
98. Arnold forthcoming.
99. In addition, very high population growth rates may so reduce the benefits to members that their incentive to participate is eroded.
100. Uphoff 1998.
101. A forestry project in Nepal allowed user communities to take over forest management, following approval of forest man-

agement plans, and issued certificates ensuring long-term rights to forest benefits (World Bank 1989).

102. Experience also shows that community participation is higher when appropriate technologies allow for an adequate return from activities. For example, fuelwood plantations that use closely spaced planting, which results in poor survival rates for trees, elicit low levels of community involvement. By contrast, community participation is high when trees are planted farther apart and the plantations allow for an annual income flow from non-timber products (agricultural intercrops, fodder or thatch grass, commercially valuable seeds or leaves; Banarjee and others 1997).

103. Devising effective, autonomous, and honest court systems is as important as designing appropriate property rights systems (Ostrom forthcoming).

104. Banarjee and others 1997.

105. Carney 1998.

106. Banarjee and others 1997.

107. Women and children are often the primary collectors of fuel and fodder for home consumption and sale to urban markets and so act as de facto managers of forests. Forest products are especially important where women and children are unable to obtain sufficient income from agriculture or wage employment and few other options exist (Arnold forthcoming). In such cases forest-related activities are likely to be labor intensive and household based (Arnold 1998).

108. Agarwal 1997.

109. Agarwal 1997.

110. Carney 1998.

111. de Janvry, Gordillo, Platteau, and Sadoulet forthcoming.

112. de Janvry, Gordillo, Platteau, and Sadoulet forthcoming. A secure land title facilitates access to credit and induces more environment-friendly farming practices, particularly in forest areas. It also provides an incentive to invest in productivity-enhancing techniques and improve local infrastructure (Hoff, Braverman, and Stiglitz 1993; Schneider 1995).

113. Deininger and Binswanger 1999. Secure property rights are also a major issue for the urban poor.

114. de Janvry, Platteau, Gordillo, and Sadoulet forthcoming.

115. Mearns (1999) distinguishes individuals' rights, claims, or interests in land according to whether they may be legally upheld under prevailing law (strict legality), are socially perceived to be legitimate regardless of their strict legality (social legitimacy), or are exercised in practice and therefore translate into effective control over land (effective control).

116. Mearns 1999. Sharma and Drèze (1996), however, found that in Palanpur, India, tenancy has lost much of its equalizing influence. As agriculture has become more capital intensive, there has been growing equality between landlords and tenants, in part reflecting the exclusion of the landless from tenancy contracts and the increased leasing-in by large landowners.

117. Parthasarthy as cited in Mearns (1999).

118. de Janvry, Gordillo, Platteau, and Sadoulet forthcoming.

119. Platteau and Baland forthcoming.

120. Sadoulet, Murgai, and de Janvry forthcoming. See box 4.4 in chapter 4.

121. Mearns 1999.

122. de Janvry, Gordillo, Platteau, and Sadoulet forthcoming.

123. Deininger 1999b.

124. de Janvry, Gordillo, Platteau, and Sadoulet forthcoming.

125. Deininger forthcoming.

126. de Janvry, Gordillo, Platteau, and Sadoulet forthcoming.

127. Many local suppliers have network services that under-sell even subsidized public companies (Solo 1998a).

128. The number of large-scale water and sanitation management contracts, leases, concessions, and divestitures in developing countries increased from 4 in 1993 to 29 in 2000. Private investment in the sector peaked in 1997 at \$8.4 billion (Roger 1999).

129. The main reason for this performance is the good fit between the institutional endowment, with the long-standing acceptance of private participation, and the guarantees it provides to investors (Menard and Clarke 2000).

130. Brook Cowen and Tynan 1999.

131. The system sought to cover costs through industrial cross-subsidies, but the resulting tariffs were so high that most industries opted out. While service declined to all users, poor households—both served and unserved—suffered the most (Yepes 1999).

132. Price reforms should be implemented before switching to private providers or introducing programs to increase public utility efficiency (World Bank forthcoming b).

133. If needed in countries where connections are few, subsidies should be used for new connections, not for consumption. Where connections are widespread, such as in many countries in Eastern Europe and the former Soviet Union, well-designed block tariffs can be more pro-poor (Lovei and others 2000).

134. Brook Cowen 1997. Regulatory structures need to be both sufficiently rigid to provide investors and managers with the certainty they need to judge long-term profitability and sufficiently flexible to adjust to changing conditions (Savedoff and Spiller 1999).

135. While much effort has gone into regulation to stop utilities from abusing their monopoly power, relatively little has been done to reduce that monopoly power (Webb and Ehrhardt 1998).

136. Brook Cowen and Tynan 1999.

137. World Bank 1998o.

Chapter 6

Unless otherwise noted, all quotations in the chapter are drawn from *Voices of the Poor* (Narayan, Chambers, Shah, and Petesch 2000; Narayan, Patel, Schafft, Rademacher, and Koch-Schulte 2000).

1. Skocpol 1992; Bates 1989; North 1990.

2. World Bank 1997l.

3. Evans and Rauch 1999.

4. Woo-Cumings 1999; Evans 1999; Cheng, Haggard, and Kang 1999.

5. Collier forthcoming.

6. van Rijckeghem and Weder 1997; Adams 1998.

7. Wade 1985.

8. Grandvoinnet and Tamesis 2000.

9. Ablo and Reinikka 1998.

10. Paul 1998.

11. *Marchés Tropicaux et Méditerranéens* 1995.

12. IRIS-USAID 1996.

13. Wei 1999a, 1999b.
14. Tanzi and Davoodi 1997; Gupta, Davoodi, and Alonso-Terme 1998; Gray and Kaufmann 1998.
15. Norton 1998.
16. Grandvoinnet 2000.
17. Berkovitz, Pistor, and Rischard 1999; Posner 1997.
18. Bouderbala and Pascon 1970.
19. Dakolias 1996.
20. Dakolias 1996.
21. Garro 1999.
22. World Bank 1999a.
23. Dakolias 1996.
24. Asia Foundation [www.asiafoundation.org].
25. Mc Clymont and Golub 2000.
26. Dakolias 1996.
27. Manning 1999.
28. Michael Anderson 1999; Manning 1999.
29. Yost 1999.
30. Bardhan 1997b.
31. Bardhan 1997b; R. Adams 1986.
32. Ranis and Stewart 1994.
33. Tommasi and Weischelbaum 1999.
34. Ranis and Stewart 1994.
35. King and Ozler 1998.
36. Bardhan 1997b.
37. Brown and Oates 1987.
38. Hsiao 1995.
39. EIU 1999a.
40. Crook and Sverrisson 1999.
41. Fisman and Gatti 1999; Treisman 1998.
42. World Bank 2000l.
43. Foner 1989.
44. Ravallion 1999b, forthcoming; Litvack and Rondinelli 1999.
45. Bardhan 1997b; Bardhan and Mookherjee 1999; Harriss 1999; Drèze and Sen 1995; Burki, Perry, and Dillinger 1999.
46. Blair 2000.
47. Manor 1999.
48. World Bank 1996b.
49. Owen and van Domelen 1998.
50. Fox 1995.
51. Adato and others 1999.
52. World Bank 1999b.
53. Bhatt 2000.
54. Moore and Putzel 1999.
55. Skocpol 1992.
56. Moore and Putzel 1999.
57. Huntington and Nelson 1976.
58. Uvin 1995.
59. Paerregaard 1998.
60. Bebbington 1996.
61. Riddell and Robinson 1995.
62. Brown and Ashman 1996.
63. Bebbington 1996.
64. van de Walle forthcoming; Narayan, Chambers, Shah, and Petesch 1999; Narayan, Patel, Schafft, Rademacher, and Koch-Schulte 2000.
65. Das Gupta, Grandvoinnet, and Romani forthcoming.
66. For Brazil, see Tendler (1997); for Korea, Whang (1981); and for Taiwan, China, Fei, Ranis, and Kuo (1979).
67. Coirolo 2000.
68. Coirolo 2000.
69. Sen 1997b.
70. Sen 1999.
71. The empirical result shown in figure 6.6, however, has to be taken with caution. It could also be the case that higher growth leads to institutions of better quality. Nevertheless, historical analysis reveals that the creation of some foundational institutions (property rights, for example) was key in the process of development.
72. For example, Sah (1991), Bardhan (1997b), Harriss (1999), Varshney (1999a), Niles (1999), and Moore and Putzel (1999).
73. Alesina and Rodrik 1994; Barro 1996b; Brunetti 1997; Campos 1994; Bardhan 1999a.
74. Johnson 1982; Wade 1991; H. Stein 1999; Woo-Cumings 1999.
75. Acemoglu and Robinson 1999.
76. Dethier 1999.
77. Rodrik 1999a.
78. Collier 1999c; Collier and Gunning 1999.
79. Sen 1997b; Besley and Burgess 2000.
80. Diamond, Linz, and Lipset 1988; Joseph 1999.
81. Bardhan and Mookherjee 1999.
82. Li, Steele, and Glewwe 1999. See also Castro-Leal and others (1999).
83. Przeworski and Limongi 1993; Bratton and van de Walle 1997; Sah 1991; Varshney 1999a.
84. Burki and Perry 1998.
85. de Waal 1999.
86. Drèze and Sen 1995.
87. Joshi and Moore forthcoming.

Chapter 7

Unless otherwise noted, all quotations in the chapter are drawn from *Voices of the Poor* (Narayan, Chambers, Shah, and Petesch 2000; Narayan, Patel, Schafft, Rademacher, and Koch-Schulte 2000).

1. Briggs 1998; Hirschman 1984.
2. Banton 1999.
3. World Faiths Development Dialogue 2000.
4. This section draws heavily on World Bank (forthcoming a) for examples and other materials.
5. Das Gupta 1995, 1999; Goody 1976, 1990.
6. World Bank forthcoming a.
7. Gray and Kevane 1996; Deere and Leon 1997; Agarwal 1994; Saito, Mekonen, and Spurling 1994.
8. KIHASA and UNDP 1998; Kim 1991.
9. Das Gupta and others 2000.
10. World Bank forthcoming a.
11. UNDP 1995.
12. Filmer 1999b.
13. Quisumbing 1994; Chi and others 1998; Saito and Spurling 1992.
14. Sen and Drèze 1989; Coale 1991; Klasen 1994.
15. Das Gupta and others 1997; Zeng and others 1993.

16. Jejeebhoy 1995.
17. Ren 1996; Das Gupta 1995.
18. Hobcraft 1993; Hill and King 1995; Klasen 1999.
19. Joshi and others 1999.
20. Thomas 1990, 1997.
21. Khandker 1998.
22. Jejeebhoy 1995.
23. Dollar and Gatti 1999.
24. Klasen 1999.
25. Saito, Mekonen, and Spurling 1994; Quisumbing 1994; Due and Gladwin 1991.
26. Quisumbing 1996.
27. Udry and others 1995; Udry 1996.
28. Gopal 1999.
29. World Bank forthcoming a.
30. Sen 1999; Singh 1999.
31. Jones 1998.
32. Das Gupta and others 2000; Agarwal 1994.
33. Agarwal 1994; Andors 1983; Das Gupta and others 2000; Davin 1976, 1995; Uberoi 1999; Wolf 1985.
34. Deere and Leon 1999.
35. Pitt and Khandker 1998.
36. Besley and Coate 1995.
37. Khandker, Khalily, and Khan 1996.
38. Rhyne and Holt 1994.
39. See World Bank (forthcoming a).
40. Wade 1987.
41. Psacharopoulos and Patrinos 1994.
42. However, spatial poverty traps can (and do) emerge purely out of the interaction of factor market imperfections with externalities. See Jalan and Ravallion (1999a).
43. Borjas 1992.
44. Jones 1998.
45. Borjas 1997; Borjas and Sueyoshi 1997; Turok 1999.
46. Davey Smith and others 1998; Lowell and Wood 1998; Meerman 1999.
47. The strongest empirical evidence for this comes from poor urban communities in the United States. See, among others, Wilson (1996) and Sampson, Morenho, and Earls (1999).
48. Herbst 1999.
49. van Nieuwkoop and Uquillas 2000.
50. Bardhan 1997a; Coate and Lorry 1993.
51. The distinction between the two types of affirmative action policies is made powerfully by Lorry (2000).
52. Coate and Lorry 1993; Steele 1999.
53. Holzer and Neumark 1999.
54. Bardhan 1997a.
55. Horowitz 1999.
56. Borjas 1997; Casella and Rauch 1997.
57. Bates 1999.
58. Alesina and La Ferrara 1999.
59. Turton 1997.
60. See Alesina, Baqir, and Easterly (1998) on U.S. cities.
61. Collier and Garg 1999.
62. Bockerhoff and Hewett 1998.
63. Varshney 1999b.
64. Anderson 1983.
65. Monnet 1988.
66. Austin 1999; Reno 1998.
67. Gurr and others 1993.
68. See Chua (1998) on "ethno-nationalism" in Kazakhstan, the Philippines, South Africa, Thailand, and Vietnam.
69. Easterly 2000a.
70. Collier and Hoeffler 2000; Woolcock, Pritchett, and Isham 1999.
71. IDB 2000, p. 27. Of 26 countries in the region, only four have adequate data on Afro-Latin populations: Bolivia, Brazil, Guatemala, and Peru.
72. Gittel and Vidal 1998; Narayan 1999.
73. Fine 1999.
74. Woolcock 2000.
75. Kozel and Parker 2000.
76. Barr 1998, 1999. See also van Dijk and Rabelotti (1997).
77. Fafchamps and Minten 1999.
78. Grootaert 1999b; Grootaert and Narayan 2000; Grootaert, Oh, and Swamy 1999. For an overview of these studies, see Grootaert (1999a).
79. Narayan and Nyamwaya 1996.
80. Bebbington and Carroll 2000.
81. Fernandez 1994.
82. Singerman 1995.
83. Tendler 1997.
84. Uphoff 1992.
85. World Bank forthcoming c.
86. Fox 1992; Bebbington 1999.

Chapter 8

Unless otherwise noted, all quotations in the chapter are drawn from *Voices of the Poor* (Narayan, Chambers, Shah, and Petesch 2000; Narayan, Patel, Schafft, Rademacher, and Koch-Schulte 2000).

1. Deaton 1997; Townsend 1995; Udry 1991.

2. The recurring nature of shocks is also referred to as the degree of autocorrelation. Deaton (1991) develops a theoretical model showing the effect of repeated shocks on buffer stock behavior.

3. Some downward income fluctuations are predictable, such as preharvest food shortages in rural areas. While this food shortfall is strictly speaking not a risk (although its magnitude may be uncertain), households will still try to smooth consumption, and this carries costs. They may need to borrow, to build and fill a grain store, or to call on a social network for support, activities that may be harder for the poor (Sinha and Lipton 1999). Poor farmers may be forced to "presell" their crops to wealthier farmers or middlemen at below-market prices (Search 1999). Similarly, income declines associated with old age are often predictable, but their magnitude may not be because of uncertainties of health and life expectancy. The chapter's discussion of risk management includes management of predictable fluctuations because many of the tools available for dealing with risk also help households smooth predictable fluctuations.

4. Townsend 1994.

5. Rosenzweig and Binswanger 1993.

6. Dercon 1999; Kinsey, Burger, and Gunning 1998.
7. Rosenzweig and Binswanger 1993.
8. Jalan and Ravallion 1997a.
9. Baulch and Hoddinott forthcoming.
10. Gaiha and Deolalikar 1993.
11. Maluccio, Haddad, and May 1999; Glewwe and Hall 1998.
12. Ravallion 1988.
13. Severe poverty was measured by the squared poverty gap index (Jalan and Ravallion 1997a).
14. Grootaert, Kanbur, and Oh 1997; Jalan and Ravallion 1999c; Lokshin and Ravallion 2000a.
15. Lokshin and Ravallion 2000a.
16. Dercon and Krishnan 2000a.
17. The three-tiered framework of risk reduction, risk mitigation, and coping is developed in Holzmann and Jorgensen (2000) and World Bank (2000q). Some of the literature on risk uses a different classification that labels only *ex ante* strategies as "risk management" and *ex post* strategies as "coping." Risk management is seen as all efforts at reducing income variability (diversification, migration). Coping consists of consumption smoothing, either across time (borrowing, self-insurance, saving) or across households (risk sharing, through formal or informal insurance). See Alderman and Paxson (1992).
18. Households diversify their income sources not only to deal with risk but also to increase income. Through such activities as intercropping and seasonally varying their labor supply, households increase their mean income and in some cases may reduce their risk as well (Dercon 1999).
19. Reardon 1997.
20. Fafchamps, Udry, and Czukas 1998.
21. Dercon 1999.
22. Reardon 1997; Dercon and Krishnan 1996.
23. Adams 1995.
24. Adams 1999.
25. Morduch 1990.
26. Dercon 1996.
27. Sinha and Lipton 1999.
28. The theoretical model of precautionary saving and asset building is discussed in Deaton (1991) and Dercon (1999).
29. The covariance between asset values and income is not just a problem for the poor. As the recent East Asian experience has shown, an economic crisis usually coincides with a collapse of the securities market, undercutting the use of financial assets for precautionary purposes.
30. Dercon 1999.
31. Fafchamps, Udry, and Czukas 1998.
32. Dercon 1998.
33. Lim and Townsend 1998.
34. Jalan and Ravallion 1998a.
35. Morduch 1999a.
36. Dercon 1999. The extent to which marginal utilities are equalized depends on the internal homogeneity of the network.
37. Wider networks may find it more difficult to enforce the reciprocal obligations among members, however.
38. Morduch 1999a.
39. Dercon 1999; Coate and Ravallion 1993.
40. Ravallion and Chaudhuri 1997; Deaton 1997; Townsend 1995; McDonald, Schiller, and Ueda 1999.
41. Jalan and Ravallion 1997a; Townsend 1994.
42. See, for example, Kochar (1999) and Jacoby and Skoufias (1997) for India, Moser (1998) for Ecuador and Zambia, and Dercon (1999) for Ethiopia.
43. Migration is a coping strategy but also serves insurance and income diversification purposes. Of course, much migration takes place for reasons other than risk management. A detailed discussion of the role of migration (domestic and international) is beyond the scope of this chapter.
44. Udry 1999.
45. Foster 1995.
46. E. Rose 1999.
47. Foster 1995.
48. Behrman 1988.
49. Behrman and Deolalikar 1990.
50. E. Rose 1999.
51. Dercon and Krishnan 2000b; Behrman and Deolalikar 1990.
52. Sinha and Lipton 1999; Lanjouw and Stern 1991.
53. FAO 1995. The effects of AIDS may change the customary treatment of widows. In a Tanzanian village AIDS widows are no longer dispossessed, so that they can take care of the many AIDS orphans and compensate for the reduction in the male labor supply (Rugalema 1999).
54. Alderman and Gertler 1997.
55. Grootaert 1998.
56. Jacoby and Skoufias 1997.
57. Narayan, Chambers, Shah, and Petesch 2000.
58. Foster 1995.
59. Hoddinott and Kinsey 1998.
60. Zimmerman and Carter 1999.
61. Barrett and Carter 1999; Grootaert and Kanbur 1995a.
62. This priority ranking reflects a concern for preventing the hardship and deprivation that frequently result from shocks, especially for the poor. It does not imply that all risk should be eliminated, because this would have strong, undesirable incentive effects. In the extreme, the absence of all income risk would lead to an incentive to undertake no activity at all—the essence of the moral hazard problem (Devarajan and Hammer 1997).
63. This three-pronged policy response to risk is elaborated further in Holzmann and Jorgensen (2000).
64. World Bank 1998t.
65. Zaman 1999.
66. World Bank 2000q.
67. Dercon 1999.
68. Holzmann and Jorgensen 2000.
69. Cox and Jimenez 1998.
70. Jensen 1998.
71. Cox and Jimenez 1998.
72. Morduch 1999a.
73. Morduch 1999a; Jensen 1998.
74. Dercon 1999.
75. Deaton 1991.
76. Morduch 1999a; Baulch and Hoddinott forthcoming.
77. Dercon 1999.

78. Dercon 1999.
79. Sinha and Lipton 1999.
80. Besley 1995a; Sebstad and Cohen 1999.
81. Sinha and Lipton 1999.
82. Walker and Ryan 1990.
83. Sinha and Lipton 1999.
84. Moral hazard, in this context, means the possibility that people will engage in riskier behavior once they know the risk is insured. Adverse selection refers to the tendency of people most exposed to a certain risk to apply for insurance.
85. Sinha and Lipton 1999.
86. Holzmann, Packard, and Cuesta 1999.
87. Lund and Srinivas 1999b.
88. Holzmann, Packard, and Cuesta 1999.
89. Birdsall and Hecht 1995.
90. Gertler 2000.
91. Gertler and Gruber 1997.
92. Prescott and Pradhan 1999.
93. Gertler 2000.
94. Gertler 2000.
95. World Bank 1998t.
96. Part of the difficulty in measuring the incidence of disability stems from definitional confusion. The World Health Organization (WHO 1980) defines disability as any restriction or lack (resulting from an impairment) of the ability to perform an activity considered normal for a human being. What constitutes "normal" activity is clearly open to debate. In addition, many surveys measure impairment rather than disability. And there is a long-standing debate on whether a corrected impairment constitutes a disability. See the discussion in Elwan (1999).
97. Elwan 1999.
98. Khan and Durkin 1995.
99. Andersson, Palha da Sousa, and Paredes 1995.
100. Abu-Habib 1997; Harris-White 1996.
101. Andersson, Palha da Sousa, and Paredes 1995.
102. Elwan 1999.
103. Flanagan 1999.
104. By comparison, in OECD countries pension coverage is 85 percent of the labor force (Palacios and Pallares-Miralles 1999).
105. Palacios and Pallares-Miralles 1999.
106. Holzmann, Packard, and Cuesta 1999.
107. World Bank 1994b. In some circumstances the defined-contribution pillar could also be managed publicly.
108. Holzmann, Packard, and Cuesta 1999.
109. Holzmann, Packard, and Cuesta 1999; James 2000.
110. James 2000.
111. Flanagan 1999.
112. Flanagan 1999; Grootaert and Braithwaite 1998; World Bank forthcoming a.
113. Extensive discussions of child labor issues and policies can be found in Grootaert and Kanbur (1995a), Grootaert and Patrinos (1999), and Fallon and Tzannatos (1998). Also see chapter 4.
114. World Bank 1995c, 2000q; Dar and Tzannatos 1999.
115. World Bank 1995c.
116. Grootaert and Braithwaite 1998.
117. World Bank 2000q.
118. van Ginneken 1999.
119. World Bank 2000q.
120. Grootaert and Braithwaite 1998.
121. Ravallion 1991; Baulch and Hoddinott forthcoming.
122. Wodon 2000b.
123. Wodon and Minowa 2000.
124. Subbarao 1997.
125. This diversity of objectives means that social funds can be a delivery vehicle for a wide range of programs. In that sense they differ from specific interventions, such as pensions or health insurance, discussed elsewhere in the chapter.
126. Jorgensen and van Domelen 1999; Frigenti, Harth, and Huque 1998; Bigio 1998.
127. Jorgensen and van Domelen 1999; Frigenti, Harth, and Huque 1998.
128. van Domelen and Owen 1998.
129. Ravallion and Wodon forthcoming.
130. Sebstad and Cohen 1999; Lipton 1998.
131. Sebstad and Cohen (1999) provide many sources documenting these different uses of loans.
132. Zaman 1999.
133. Sebstad and Cohen 1999.
134. The specific roles government, donors, and NGOs should play in the delivery of microfinance remains an open question. Experiences across countries vary widely. But programs operated directly by governments tend to have higher default rates (Morduch 1999a).
135. Sebstad and Cohen 1999.
136. Morduch 1999a, 1999c; Zeller 1999.
137. Subbarao and others 1997.
138. World Bank 1999n.
139. IDB 2000. Progreso is Programa de Educación, Salud y Alimentación, or Program of Education, Health, and Nutrition.
140. Filmer and others 1998.

Chapter 9

Unless otherwise noted, all quotations in the chapter are drawn from *Voices of the Poor* (Narayan, Chambers, Shah, and Petesch 2000; Narayan, Patel, Schafft, Rademacher, and Koch-Schulte 2000).

1. Joint Commonwealth Secretariat–World Bank Task Force on the Small States 2000.
2. World Bank 2000l.
3. See, for example, Lustig (forthcoming), World Bank (1999j), Poppele, Sumarto, and Pritchett (1999), Reyes and Mandap (1999), and Lokshin and Ravallion (2000b).
4. The estimates for Indonesia should be treated cautiously, as the large devaluations of the rupiah made it difficult to estimate price levels, particularly in rural areas.
5. de Janvry and Sadoulet 2000a.
6. See Lustig (1995).
7. Lokshin and Ravallion 2000b.
8. Datt and Hoogeveen 2000.
9. Jacoby and Skoufias 1997.
10. See, for example, Jalan and Ravallion (1997a) for China and Gaiha and Deolalikar (1993) for India.
11. Behrman, Duryea, and Székely 1999.

12. Binder 1999.
13. See Eichengreen (1999) and IDB (1995).
14. Tommasi 1999.
15. Morley 1994. These numbers differ from those in table 9.1 because they are from a different source.
16. Caprio and Klingebiel 1996.
17. Lustig 1998.
18. These are not matters for emerging markets only. Banks and other financial actors in developed countries have acted irresponsibly. In 1998 the U.S. Federal Reserve was forced to orchestrate a bailout of Long-Term Capital Management, a hedge fund based in Connecticut.
19. De Gregorio, Edwards, and Valdés forthcoming.
20. Kiguel 1999.
21. Dornbusch and Edwards 1991.
22. World Bank 1998f, 2000e.
23. See, for example, Bourguignon and Morrisson (1992), World Bank (1991b), Thorbecke (1991), de Janvry, Fargeix, and Sadoulet (1991), and Bruno, Ravallion, and Squire (1998).
24. See the example in Lustig (2000).
25. See, for example, the discussion by Perry and Lederman (1999).
26. Gupta and others 1998.
27. Wodon, Hicks, Ryan, and Gonzalez 2000; Hicks and Wodon 2000.
28. Ravallion 1999c.
29. Ravallion 1999b, pp. 13–14.
30. Social Monitoring and Early Response Unit (www.smeru.or.id/about.htm).
31. See note 5 for chapter 1.
32. Davis, Handa, and Soto 1999.
33. Rodrik 1998.
34. See, for example, World Bank (forthcoming b).
35. International Federation of Red Cross and Red Crescent Societies 1999, tables 5 and 12.
36. Freeman 1999.
37. Patterns vary greatly, however, even within regions. The Sahel, for example, has experienced a significant decline in average rainfall between 1960 and 1990 compared with the previous three decades. In contrast, southeastern Africa has experienced an 18- to 20-year cycle of relatively drier and wetter periods, and East Africa has not shown a change in trends or any cyclical patterns (Benson and Clay 1998).
38. Gray and others 1999.
39. Benson and Clay 1998.
40. USAID, OFDA 1999. The database maintained by USAID's Office of U.S. Foreign Disaster Assistance includes all natural hazards declared a disaster by the U.S. government as well as major undeclared disasters causing a substantial number of deaths and injuries and substantial damage to infrastructure, agricultural production, and housing.
41. International Federation of Red Cross and Red Crescent Societies 1993, p. 34.
42. Anderson and Woodrow 1989.
43. Funaro-Curtis 1982.
44. Bhatt 1999b.
45. Benson 1997a, 1997b, 1997c.
46. Vos, Velasco, and de Labastida 1999.
47. IDB 2000.
48. Morris and others 2000.
49. Reardon and Taylor 1996.
50. Asset reduction was also the coping strategy of many households in Zimbabwe in the aftermath of the 1991–92 drought. Households were forced to sell their goats—a form of savings used to pay for secondary education—to sustain short-term consumption (Hicks 1993).
51. Hoddinott and Kinsey 1998, 2000; Owens 2000.
52. Bonitatibus and Cook 1996.
53. Ainsworth and Over 1994.
54. Benson and Clay 1998.
55. Benson and Clay 1998.
56. Robinson 1993.
57. Freeman and MacKellar 1999b. Major destruction of infrastructure can have an asymmetric effect on output: the loss of output caused by the destruction of infrastructure can exceed the increase in output caused by the eventual expansion of infrastructure (World Bank 1994e).
58. Kreimer 1999.
59. World Bank 1999c, 1999e.
60. Anderson and Woodrow 1989.
61. The government of Nicaragua, for example, is considering establishing such a system (World Bank 2000m).
62. Benson and Clay 1998.
63. Levav 1999.
64. For a discussion on social funds, see chapter 8.
65. Davis and Oliver-Smith 1999.
66. Davis and Oliver-Smith 1999.
67. Magalhaes and Glantz 1992.

Chapter 10

Unless otherwise noted, all quotations in the chapter are drawn from *Voices of the Poor* (Narayan, Chambers, Shah, and Petesch 2000; Narayan, Patel, Schafft, Rademacher, and Koch-Schulte 2000).

1. Ades and Glaeser 1999.
2. Quah 1999.
3. Scandizzo 1998.
4. Another reason is that developing countries may not respond to trade opportunities. This underlines the importance of policy and institutional reforms in developing countries to create a more favorable incentive framework.
5. World Bank and IMF 2000b.
6. Anderson, Hoekman, and Strutt 1999.
7. Anderson, Hoekman, and Strutt 1999.
8. Goldstein, Kaminsky, and Reinhart 2000.
9. World Bank 2000g.
10. Kaul, Grunberg, and Stern 1999a; Kanbur, Sandler, and Morrison 1999.
11. Cook and Sachs (1999) estimate that less than 10 percent of aid has gone to international public goods. Although it is difficult to disaggregate aid flows in this way, the 10 percent figure is calculated on the basis of how much aid goes to regional rather than national projects.

12. See World Bank (1999dd) for a comparison and analysis of the Kyoto and Montreal Protocols.

13. UNAIDS 2000.

14. National Intelligence Council 2000.

15. Pilot prevention projects and national programs in Brazil, India, Senegal, and Thailand show that greater condom use and safer injecting and sexual behavior can have substantial impact.

16. World Bank 2000a.

17. Estimate by the International AIDS Vaccine Initiative.

18. WHO 1999b.

19. These expenditures include but are not limited to health research.

20. WHO 1999a.

21. For a discussion of how such a fund might operate, see Sachs, Kremer, and Hamoudi (1999).

22. Byerlee and Heisey 1996; Smale and Heisey 1994.

23. Rosenzweig 1998.

24. Evenson 2000.

25. Pinstrup-Andersen, Pandya-Lorch, and Rosengrant 1997; de Janvry and others 2000.

26. Persley and Doyle 1999.

27. Alston, Pardey, and Smith 1998.

28. However, intellectual property rights can also facilitate the diffusion of knowledge, because patent claims are published and sometimes contain valuable information for other potential inventors (David 1993). Furthermore, patents play a role in the creation of markets for information and knowledge by providing more information to buyers and sellers of technology (Primo Braga, Fink, and Sepulveda 2000).

29. UNDP 1999a.

30. World Bank 2000s.

31. UNDP 1999a.

32. Breton 1965; Olson 1969.

33. Kanbur, Sandler, and Morrison 1999.

34. See Woods (1999) and Helleiner (2000a).

35. Blackhurst 1997a; Ohiorhenuan 1998; Michalopoulos 1999.

36. This initiative was instituted by the High-Level Meeting on Integrated Initiatives for LDCs' Trade Development in October 1997. The participating agencies are the International Monetary Fund, International Trade Center, United Nations Conference on Trade and Development, United Nations Development Programme, World Bank, and World Trade Organization.

37. World Bank and IMF 2000b.

Chapter 11

1. OECD, DAC 1996.

2. IDA 1998.

3. Ehrenpreis 1999.

4. World Bank 1990, p. 4.

5. OECD, DAC 2000.

6. Countries classified by the World Bank as low income in 1997 were those with a GNP per capita of \$785 or less.

7. German and Randel 1998.

8. Alesina and Dollar 1998; Alesina and Weder 1999.

9. See, for example, Schraeder, Hook, and Taylor (1998) and Maizels and Nissanke (1984).

10. Kull, Destler, and Ramsay 1997.

11. See Boone (1994) and World Bank (1998b).

12. Easterly 1999a.

13. For a discussion of the changing consensus on development strategies over time, see Thorbecke (2000).

14. Williamson 1990.

15. While much structural adjustment lending, especially in the 1980s, emphasized these principles, most aid, including most World Bank lending, continued to be in traditional projects, especially in infrastructure, rural development, and, increasingly, the social sectors and the environment.

16. See, for example, IDA (1998).

17. Nelson 1999, p. 22. Also see Colclough (1996).

18. Kanbur, Sandler, and Morrison 1999.

19. van de Walle and Johnston 1996, p. 55.

20. van de Walle and Johnston 1996. See also Collier (1997).

21. Wuyts 1996; van de Walle and Johnston 1996; Aryeetey 1996.

22. Feyzioglu, Swaroop, and Zhu 1998.

23. Devarajan, Squire, and Suthiwart-Narueput 1997.

24. Devarajan and Swaroop 1998.

25. World Bank 1992a; Isham and Kaufmann 1999.

26. Burnside and Dollar forthcoming; Devarajan, Dollar, and Holmgren 2000.

27. Mosley and Eeckhout 2000.

28. Alesina and Dollar 1998. Although no systematic relationship can be found between conditionality and reform, a recent 10-country case study found that conditionality can be useful at the beginning of reform processes if the government is fully behind the reforms (Devarajan, Dollar, and Holmgren 2000). In these cases the government uses the conditions as a kind of "self-restraint" mechanism. The problem, however, is that donors have not adapted conditionality to different scenarios. This is likely to be the reason that no systematic relationship appears between conditionality and reform.

29. See Mosley, Harrigan, and Tøye (1995) and Collier (1997).

30. See World Bank (1992a) and Mosley, Harrigan, and Tøye (1995).

31. Killick, Gunatilaka, and Marr 1998.

32. Mosley and Eeckhout 2000.

33. On social institutions, see Collier and Gunning (1999). On social capability, see Temple and Johnson (1998). On ethnic fragmentation, see Easterly and Levine (1997). On inequality, see Bénabou (1996) and Perotti (1996a). And on geography, see Bloom and Sachs (1998).

34. Temple 1999. These factors are also likely to have had an effect on aid effectiveness (see Hansen and Tarp 2000).

35. Easterly and others 1993; Rodrik 1998.

36. See, for example, OECD, DAC (1996), United Kingdom, Secretary of State for International Development (1997), World Bank Partnerships Group (1998b), and UNDP (1999b).

37. IMF and IDA 1999.

38. Berg 2000. Also see World Bank (1994a) and Datta-Mitra (1997).

39. World Bank 1998k.

40. Collier and Dollar 2000.
41. World Bank 1998b.
42. Dollar 2000.
43. IDA 1998. IDA funds are allocated using a country performance rating that combines the Country Policy and Institutional Assessment (CPIA—given a weight of 80 percent in the rating) with a measure of the IDA project portfolio performance (weighted at 20 percent). In cases of severely weak governance a downward adjustment may be made to the rating to adjust for the fact that governance criteria make up only a fourth of the CPIA (World Bank 1999h).
44. For example, Llavador and Roemer (2000) have proposed a new analytical framework for the allocation of aid, based on the notion of equalizing opportunities among recipient countries for achieving growth.
45. Benyon 1999.
46. See, for example, Guillaumont, Guillaumont Jeanneney, and Brun (1999), Rodrik (1998), and Collier and Gunning (1997).
47. Guillaumont and Chauvet 1999.
48. OECD 1999.
49. See, for example, Seymour and others (2000) and Buse (1999).
50. Helleiner 2000b; World Bank Partnerships Group 1998a.
51. Sweden, Ministry for Foreign Affairs 1999.
52. Killick 1997.
53. Devarajan, Dollar, and Holmgren 2000.
54. Many such lessons are outlined in Walt and others (1999) and Foster (1999).
55. OECD 1999.
56. OECD 1999.
57. Jepma 1991.
58. Chinnock and Collinson 1999.
59. Berg 1993; World Bank 1996e.
60. van Rooy 1998.
61. Gibbs, Fumo, and Kuby 1999. Also see Kruse and others (1997).
62. See Denmark, Ministry of Foreign Affairs (2000).
63. Jubilee 2000 Coalition (www.jubilee2000uk.org).
64. Oxfam International 1999; Sachs and others 1999.
65. Killick, Gunatilaka, and Marr 1998.
66. Sachs and others 1999.
67. See, for example, Claessens, Oks, and Wijnbergen (1993).
68. Claessens and others 1997.
69. Easterly 1999c. New borrowing does not include rescheduling.
70. Bruno and Easterly 1996.
71. Easterly 1999c.
72. Sachs 2000.
73. The issues in this paragraph were all raised in wide-ranging consultations held by the World Bank and International Monetary Fund to inform and consult with partners about the poverty reduction strategy initiative. See World Bank and IMF (2000a).

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