



4.4

Structure of merchandise exports

	Merchandise exports		Food		Agricultural raw materials		Fuels		Ores and metals		Manufactures	
	\$ millions		% of total		% of total		% of total		% of total		% of total	
	1995	2007	1995	2007	1995	2007	1995	2007	1995	2007	1995	2007
Afghanistan	156	480	..	..	..	..	..	..	..	..	..	..
Albania	202	1,072	11	5	9	3	3	7	12	14	65	70
Algeria	10,258	60,163	1	0	0	0	95	98	1	1	3	1
Angola	3,642	39,900	..	..	..	..	..	..	..	..	..	..
Argentina	20,967	55,933	50	50	4	1	10	11	2	4	34	31
Armenia	271	1,157	11	8	5	3	1	1	26	31	54	56
Australia	53,111	141,317	21	13	9	3	18	23	20	29	24	19
Austria	57,738	162,920	4	6	3	2	1	3	3	3	88	82
Azerbaijan	635	10,500	4	8	8	1	66	81	1	3	20	6
Bangladesh	3,501	12,453	10	6	3	2	0	1	0	0	85	91
Belarus	4,803	24,339	..	7	..	2	..	35	..	1	..	53
Belgium	178,265 ^a	430,779	10 ^a	8	1 ^a	1	3 ^a	7	4 ^a	4	76 ^a	78
Benin	420	650	20	26	64	64	7	0	0	1	10	9
Bolivia	1,100	4,490	19	15	9	2	13	48	31	26	17	7
Bosnia and Herzegovina	152	4,166	..	5	..	8	..	8	..	18	..	61
Botswana	2,142	5,117	..	3	..	0	..	0	..	23	..	73
Brazil	46,506	160,649	29	26	5	4	1	8	10	12	53	47
Bulgaria	5,355	18,466	18	9	3	2	7	13	10	18	60	55
Burkina Faso	276	607	23	..	63	..	0	..	0	..	6	..
Burundi	105	62	60	35	3	4	0	4	1	2	2	21
Cambodia	855	4,100	..	..	..	..	..	..	..	..	..	..
Cameroon	1,651	3,604	27	12	28	16	29	62	8	5	8	3
Canada	192,197	418,974	8	8	9	4	9	22	7	9	62	53
Central African Republic	171	195	4	1	20	41	1	0	30	17	45	36
Chad	243	3,450	..	..	..	..	..	..	..	..	..	..
Chile	16,024	68,296	24	15	14	6	0	1	47	65	12	10
China†	148,780	1,217,776	8	3	2	0	4	2	2	2	84	93
Hong Kong, China ^b	173,871	349,386	3	3	0	1	0	2	1	4	94	68
Colombia	10,056	29,991	31	15	5	4	27	36	1	2	34	39
Congo, Dem. Rep.	1,563	2,650	..	..	..	..	..	..	..	..	..	..
Congo, Rep.	1,172	6,100	1	..	8	..	88	..	0	..	3	..
Costa Rica	3,453	9,353	63	30	5	2	1	1	1	1	25	63
Côte d'Ivoire	3,806	8,500	63	39	20	9	10	33	0	0	7	18
Croatia	4,517	12,360	11	10	5	4	8	13	2	5	74	68
Cuba	1,600	3,701	..	11	..	0	..	0	..	2	..	24
Czech Republic	21,335	122,421	6	4	4	1	4	3	3	2	82	90
Denmark	50,906	103,453	24	17	3	3	3	10	1	2	60	66
Dominican Republic	3,780	7,237	11	..	0	..	0	..	0	..	8	..
Ecuador	4,307	13,785	52	27	3	4	35	60	0	1	8	8
Egypt, Arab Rep.	3,450	16,201	10	8	6	2	37	52	6	3	40	19
El Salvador	1,652	3,980	57	35	1	1	0	5	3	4	39	55
Eritrea	86	15	..	..	..	..	..	..	..	..	..	..
Estonia	1,840	10,996	16	8	10	6	7	12	3	3	64	64
Ethiopia	422	1,284	73	61	13	20	3	0	0	3	11	13
Finland	40,490	89,705	2	2	8	5	2	5	3	5	83	81
France	301,162	553,398	14	11	1	1	2	4	3	3	79	79
Gabon	2,713	6,150	0	1	13	7	83	86	2	3	2	4
Gambia, The	16	13	60	82	1	6	0	..	1	0	36	12
Georgia	151	1,240	29	24	3	2	19	4	8	20	41	45
Germany	523,461	1,326,411	5	4	1	1	1	2	3	3	85	83
Ghana	1,724	4,214	41	47	10	5	3	1	6	2	9	11
Greece	11,054	23,809	30	20	4	2	7	12	8	11	50	52
Guatemala	2,155	6,926	65	37	4	4	2	5	0	4	28	50
Guinea	702	1,100	7	..	1	..	0	..	65	..	24	..
Guinea-Bissau	24	95	89	..	11	..	0	..	0	..	0	..
Haiti	110	522	37	..	0	..	0	..	0	..	62	..
†Data for Taiwan, China	113,047	246,377	3	1	2	1	1	6	1	3	93	89

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	\$ millions		% of total		% of total		% of total		% of total		% of total	
	1995	2007	1995	2007	1995	2007	1995	2007	1995	2007	1995	2007
Honduras	1,769	5,594	87	52	3	2	0	5	0	7	9	29
Hungary	12,865	94,618	21	6	2	1	3	3	5	2	68	81
India	30,630	145,325	19	9	1	2	2	16	4	8	73	64
Indonesia	45,417	118,014	11	15	7	6	25	26	6	11	51	42
Iran, Islamic Rep.	18,360	86,000	4	4	1	0	86	83	1	2	9	10
Iraq	496	41,600	..	0	..	0	..	100	..	0	..	0
Ireland	44,705	121,024	19	10	1	1	0	1	1	1	71	84
Israel	19,046	54,065	5	3	2	1	0	0	1	1	89	76
Italy	233,766	491,507	7	6	1	1	1	4	1	2	89	84
Jamaica	1,427	1,942	22	16	0	0	1	15	51	64	26	5
Japan	443,116	712,769	0	1	1	1	1	1	1	2	95	90
Jordan	1,769	5,700	25	15	2	0	0	1	24	7	49	76
Kazakhstan	5,250	47,755	10	4	3	1	25	66	24	15	38	13
Kenya	1,878	4,080	56	43	7	12	6	4	3	3	28	37
Korea, Dem. Rep.	959	1,690	..	..	..	..	..	..	..	..	..	..
Korea, Rep.	125,058	371,489	2	1	1	1	2	7	1	2	92	89
Kuwait	12,785	62,376	0	..	0	..	95	..	0	..	5	..
Kyrgyz Republic	409	1,135	23	17	13	5	11	12	12	4	41	35
Lao PDR	311	923	..	..	..	..	..	..	..	..	..	..
Latvia	1,305	8,311	14	13	23	16	2	4	1	4	58	60
Lebanon	816	3,574	20	..	1	..	0	..	8	..	69	..
Lesotho	160	805	..	..	..	..	..	..	..	..	..	..
Liberia	820	184	..	..	..	..	..	..	..	..	..	..
Libya	8,975	45,400	0	..	0	..	95	..	0	..	5	..
Lithuania	2,705	17,161	18	17	8	3	11	13	5	2	58	64
Macedonia, FYR	1,204	3,356	18	14	5	1	0	5	18	5	58	76
Madagascar	507	1,190	69	31	6	3	1	5	7	3	14	57
Malawi	405	710	90	86	2	4	0	0	0	0	7	11
Malaysia	73,914	176,211	10	9	6	2	7	14	1	2	75	71
Mali	441	1,480	19	7	61	14	0	0	0	0	2	3
Mauritania	488	1,510	..	25	..	0	..	..	..	69	..	0
Mauritius	1,538	2,231	29	31	1	1	0	0	0	1	70	67
Mexico	79,542	271,990	8	5	1	0	10	16	3	3	77	72
Moldova	745	1,342	72	57	2	1	1	0	3	9	23	32
Mongolia	473	1,889	2	2	28	11	0	9	60	61	10	5
Morocco	6,881	14,656	31	19	3	2	2	4	12	10	51	65
Mozambique	168	2,700	66	11	16	3	2	15	2	64	13	6
Myanmar	860	6,257	..	..	..	..	..	..	..	..	..	..
Namibia	1,409	2,919	..	24	..	1	..	0	..	35	..	39
Nepal	345	888	7	..	1	..	0	..	0	..	91	..
Netherlands	203,171	551,250	20	13	4	3	7	9	3	3	62	60
New Zealand	13,645	26,974	44	52	19	10	2	4	5	5	28	25
Nicaragua	466	1,202	74	81	3	1	1	1	1	2	20	10
Niger	288	733	19	14	1	3	0	2	80	63	1	6
Nigeria	12,342	65,500	2	0	2	0	96	98	0	0	1	1
Norway	41,992	136,377	8	5	2	1	47	64	9	8	27	18
Oman	6,068	24,722	5	2	0	0	79	89	2	1	14	7
Pakistan	8,029	17,838	12	12	4	1	1	6	0	1	83	79
Panama	625	1,164	74	83	0	1	3	1	1	4	20	11
Papua New Guinea	2,654	4,671	13	..	20	..	38	..	25	..	4	..
Paraguay	919	2,785	44	80	36	6	0	0	0	1	19	14
Peru	5,575	27,956	29	14	2	1	5	9	42	49	14	12
Philippines	17,502	50,466	13	6	1	1	2	2	4	5	41	51
Poland	22,895	138,806	10	9	3	1	8	4	7	5	71	80
Portugal	22,783	51,455	7	9	5	2	3	4	2	4	83	74
Puerto Rico



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	\$ millions		% of total		% of total		% of total		% of total		% of total	
	1995	2007	1995	2007	1995	2007	1995	2007	1995	2007	1995	2007
Romania	7,910	40,286	7	4	3	2	8	8	3	5	78	80
Russian Federation	81,095	355,175	2	2	3	3	43	61	10	8	26	17
Rwanda	54	177	57	45	16	5	0	0	12	46	14	5
Saudi Arabia	50,040	233,174	1	1	0	0	88	90	1	0	11	9
Senegal	993	1,698	9	37	7	3	22	19	12	4	48	36
Serbia	..	8,825	28	19	4	2	2	3	15	10	49	66
Sierra Leone	42	244	..	..	..	..	..	..	..	..	..	..
Singapore ^b	118,268	299,272	4	2	1	0	7	14	2	2	84	76
Slovak Republic	8,580	58,171	6	4	4	1	4	5	4	3	82	87
Slovenia	8,316	30,054	4	3	2	2	1	2	3	6	90	88
Somalia	..	..	..	..	..	..	..	..	..	..	..	..
South Africa	27,853 ^c	69,788	8 ^c	7	4 ^c	2	9 ^c	11	8 ^c	29	43 ^c	51
Spain	97,849	241,018	15	13	2	1	2	5	2	3	78	75
Sri Lanka	3,798	7,740	21	22	4	2	0	0	1	4	73	70
Sudan	555	8,879	44	6	46	2	0	90	0	0	6	0
Swaziland	866	2,450	..	21	..	7	..	1	..	1	..	70
Sweden	80,440	169,084	2	4	7	4	2	5	3	4	79	77
Switzerland	81,641	172,060	3	3	1	0	0	2	3	3	93	91
Syrian Arab Republic	3,563	11,700	..	17	..	2	..	40	..	1	..	32
Tajikistan	750	1,468	..	..	..	..	..	..	..	..	..	..
Tanzania	682	2,022	65	35	23	7	0	1	0	13	10	17
Thailand	56,439	153,103	19	12	5	5	1	4	1	2	73	76
Timor-Leste	..	..	..	..	..	..	..	..	..	..	..	..
Togo	378	690	19	16	42	9	0	0	32	13	7	62
Trinidad and Tobago	2,455	15,100	8	3	0	0	48	66	0	3	43	28
Tunisia	5,475	15,029	10	10	1	0	8	16	2	1	79	70
Turkey	21,637	107,215	20	8	1	0	1	5	3	3	74	81
Turkmenistan	1,880	8,920	1	..	13	..	77	..	1	..	8	..
Uganda	460	1,623	86	62	4	8	0	1	1	2	4	21
Ukraine	13,128	49,248	19	13	1	1	4	5	8	6	66	74
United Arab Emirates	28,364	173,000	8	1	0	0	9	62	55	1	28	3
United Kingdom	237,953	437,807	8	5	1	1	6	10	3	4	82	74
United States	584,743	1,162,479	11	8	4	2	2	4	3	4	77	77
Uruguay	2,106	4,485	44	53	15	11	1	4	1	1	39	30
Uzbekistan	3,430	8,029	..	..	..	..	..	..	..	..	..	..
Venezuela, RB	18,457	69,165	3	0	0	0	76	93	7	2	14	5
Vietnam	5,449	48,387	30	19	3	4	18	24	0	1	44	51
West Bank and Gaza	..	..	..	..	..	..	..	..	..	..	..	..
Yemen, Rep.	1,945	7,310	..	5	..	0	..	93	..	0	..	1
Zambia	1,040	4,619	3	7	1	1	3	1	87	78	7	13
Zimbabwe	2,118	2,060	43	16	7	11	1	1	12	19	37	48
World	5,172,481 t	13,952,366 t	9 w	7 w	3 w	2 w	6 w	10 w	3 w	4 w	75 w	72 w
Low income	62,712	230,764	20	14	4	3	36	44	3	2	35	35
Middle income	884,363	3,939,704	14	9	3	2	11	18	5	6	64	61
Lower middle income	413,659	2,196,661	14	8	3	2	11	15	3	4	66	68
Upper middle income	470,822	1,741,884	15	11	4	2	12	21	6	8	62	55
Low & middle income	947,082	4,170,475	14	10	4	2	11	18	5	6	63	60
East Asia & Pacific	354,784	1,784,975	11	7	4	2	6	7	2	3	73	77
Europe & Central Asia	183,585	878,671	9	6	3	2	25	35	8	7	47	45
Latin America & Carib.	223,927	753,753	20	17	3	2	15	14	8	10	54	54
Middle East & N. Africa	62,002	307,393	6	5	1	0	72	75	3	2	18	16
South Asia	46,647	185,551	17	10	2	2	1	14	3	7	76	66
Sub-Saharan Africa	76,554	262,784	17	11	6	3	37	39	8	14	27	30
High income	4,225,020	9,784,163	8	6	2	2	6	8	3	4	78	75
Euro area	1,742,200	4,158,254	10	8	2	1	2	4	3	3	80	78

Note: Components may not sum to 100 percent because of unclassified trade. Exports of gold are excluded.

a. Includes Luxembourg. b. Includes re-exports. c. Refers to the South African Customs Union (Botswana, Lesotho, Namibia, South Africa, and Swaziland).

Structure of merchandise exports

About the data

Data on merchandise trade are from customs reports of goods moving into or out of an economy or from reports of financial transactions related to merchandise trade recorded in the balance of payments. Because of differences in timing and definitions, trade flow estimates from customs reports and balance of payments may differ. Several international agencies process trade data, each correcting unreported or misreported data, leading to other differences.

The most detailed source of data on international trade in goods is the United Nations Statistics Division's Comtrade database. The International Monetary Fund (IMF) also collects customs-based data on trade in goods. Exports are recorded as the cost of the goods delivered to the frontier of the exporting country for shipment—the free on board (f.o.b.) value. Many countries report trade data in U.S. dollars. When countries report in local currency, the United Nations Statistics Division applies the average official exchange rate to the U.S. dollar for the period shown.

Countries may report trade according to the general or special system of trade (see *Primary data documentation*). Under the general system exports comprise outward-moving goods that are (a) goods wholly or partly produced in the country; (b) foreign goods, neither transformed nor declared for domestic consumption in the country, that move outward from customs storage; and (c) goods previously included as imports for domestic consumption but subsequently exported without transformation. Under the special system exports comprise categories a and

c. In some compilations categories b and c are classified as re-exports. Because of differences in reporting practices, data on exports may not be fully comparable across economies.

The data on total exports of goods (merchandise) are from the World Trade Organization (WTO), which obtains data from national statistical offices and the IMF's *International Financial Statistics*, supplemented by the Comtrade database and publications or databases of regional organizations, specialized agencies, economic groups, and private sources (such as Eurostat, the Food and Agriculture Organization, and country reports of the Economist Intelligence Unit). Country websites and email contact have improved collection of up-to-date statistics, reducing the proportion of estimates. The WTO database now covers most major traders in Africa, Asia, and Latin America, which together with high-income countries account for nearly 95 percent of world trade. Reliability of data for countries in Europe and Central Asia has also improved.

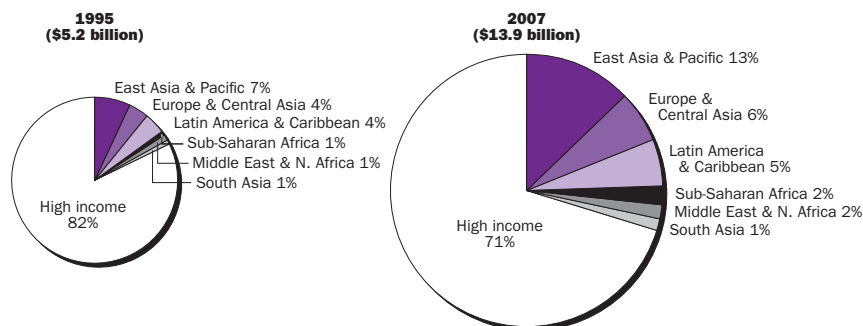
Export shares by major commodity group are from Comtrade. The values of total exports reported here have not been fully reconciled with the estimates from the national accounts or the balance of payments.

The classification of commodity groups is based on the Standard International Trade Classification (SITC) revision 3. Previous editions contained data based on the SITC revision 1. Data for earlier years in previous editions may differ because of this change in methodology. Concordance tables are available to convert data reported in one system to another.

Definitions

• **Merchandise exports** are the f.o.b. value of goods provided to the rest of the world. • **Food** corresponds to the commodities in SITC sections 0 (food and live animals), 1 (beverages and tobacco), and 4 (animal and vegetable oils and fats) and SITC division 22 (oil seeds, oil nuts, and oil kernels). • **Agricultural raw materials** correspond to SITC section 2 (crude materials except fuels), excluding divisions 22, 27 (crude fertilizers and minerals excluding coal, petroleum, and precious stones), and 28 (metalliferous ores and scrap). • **Fuels** correspond to SITC section 3 (mineral fuels). • **Ores and metals** correspond to the commodities in SITC divisions 27, 28, and 68 (nonferrous metals). • **Manufactures** correspond to the commodities in SITC sections 5 (chemicals), 6 (basic manufactures), 7 (machinery and transport equipment), and 8 (miscellaneous manufactured goods), excluding division 68.

Developing economies' share of world merchandise exports continues to expand

4.4a


Developing economies' share of world merchandise exports increased 11 percentage points from 1995 to 2007. East Asia and Pacific was the biggest gainer, capturing an additional 5 percentage points. Every region except South Asia increased its share in world trade.

Source: World Development Indicators data files and World Trade Organization.

Data sources

Data on merchandise exports are from the WTO. Data on shares of exports by major commodity group are from Comtrade. The WTO publishes data on world trade in its *Annual Report*. The IMF publishes estimates of total exports of goods in its *International Financial Statistics* and *Direction of Trade Statistics*, as does the United Nations Statistics Division in its *Monthly Bulletin of Statistics*. And the United Nations Conference on Trade and Development publishes data on the structure of exports in its *Handbook of Statistics*. Tariff line records of exports are compiled in the United Nations Statistics Division's Comtrade database.